

1955 Lakeway Dr., # 260, Lewisville, Texas 75057 972.221.4600 | RideDCTA.net

Board of Directors Work Session

April 27, 2017 | 1:30 p.m.

- 1. Routine Briefing Items
 - a. Staff Briefing on Monthly Financial Reports
 - i. Financial Statements for March 2017
 - ii. Capital Projects Budget Report for March 2017
 - iii. Monthly Sales Tax Receipts
 - iv. Quarterly Investment Report Q2 FY2017
 - v. Current Procurement Activities
 - vi. Quarterly Grant Update
 - b. Marketing and Communications
 - i. Collateral Material Overview
 - ii. Q2 FY '17 Metrics Report
 - iii. Service Marketing Update Highland Village, North Texas Xpress, Frisco Taxi Program, and Denton COA Changes
 - iv. Marketing and Communications Awards
 - c. Strategic Planning and Development
 - i. Regional Transportation Planning Update
 - ii. Local Transportation Planning Update
 - iii. Business Development & Partnerships Update
 - d. Capital Projects
 - i. Flood Damage Repairs Update
 - ii. Positive Train Control & Signal System Enhancements
 - e. Staff Briefing on Transit Operations Reports
 - i. Bus and Rail Operations
- 2. Items for Discussion
 - i. Capital Project Budget for Valley Ridge Railroad Crossing Street Reconstruction
 - ii. Capital Project Budget for Trinity Mills Facility
 - iii. Capital Project Budget for Shoretel System
 - iv. Capital Project Budget for Fleet (2017)
- Committee Chair Report
 - a. Joint Program Services and Finance Committee (04/18/2017) Paul Pomeroy and Dave Kovatch, chairs

- 4. Discussion of Regular Board Meeting Agenda Items (April 2017)
- 5. Convene Executive Session. The Board may convene the Work Session into Closed Executive Session for the following:
 - a. As Authorized by Section 551.071(2) of the Texas Government Code, the Board of Directors Work Session may be Convened into Closed Executive Session for the Purpose of Seeking Confidential Legal Advice from the General Counsel on any Agenda Item Listed Herein or the Regular Board Meeting Agenda.
 - b. Texas Government Code Section 551.072 Deliberation regarding Real Property: Discuss acquisition, sale or lease of real property related to long-range service plan within the cities of Denton, Lewisville, or Highland Village.
- 6. Reconvene Open Session
 - a. Reconvene and Take Necessary Action on Items Discussed during Executive Session.
- 7. Discussion of Future Agenda Items
 - a. Board Member Requests
- 8. ADJOURN

Chair – Charles Emery Vice Chair – Paul Pomeroy

Secretary – Richard Huckaby Treasurer – Dave Kovatch

Members – Skip Kalb, Doug Peach, Jim Robertson, Tom Winterburn, Don Hartman, George A. Campbell, Allen Harris, Carter Wilson, Connie White, Eric Jensen President – Jim Cline

The Denton County Transportation Authority meeting rooms are wheelchair accessible. Access to the building and special parking are available at the main entrance. Requests for sign interpreters or special services must be received forty-eight (48) hours prior to the meeting time by emailing bpedron@dcta.net or calling Brandy Pedron at 972-221-4600.

This notice was posted on 4/21/2017 at 12:00 PM.	
Brandy Pedron, Administrative Assistant	



Board of Directors Memo

April 27, 2017

Subject: Monthly Financial Reports

Background

The financial statements are presented monthly to the Board of Directors for acceptance. The reports presented for the period ending March 31, 2017 include the Statement of Change in Net Position, Statement of Net Position, and Capital Projects Fund. These reports provide a comparison of budget vs. actual for the fiscal year as of the current month.

The following are major variances between year-to-date budget and year-to-date actuals, which are annotated on the Statement of Change in Net Position.

Statement of Change in Net Position:

Note A: Passenger Revenues – YTD unfavorable by (\$12k), due to lower than budgeted ridership. YTD rail ridership of 271k is 6% less than budgeted YTD ridership of 288k. YTD ridership for Connect, Access, Frisco, and North Texas Express is 284k, which is 10% less than budgeted YTD ridership of 317k. Total YTD bus ridership including UNT and NCTC riders is 1.49 million, which is 8% higher than budgeted ridership of 1.38 million. This positive variance is partially offset by 742 service hours billed for special movements (\$45k revenue).

		YTD FY17 Actual Ridership	YTD FY17 Budgeted Ridership	% Variance
Total Rail Ridership	(A)	271,261	288,471	- 6%
Connect, Access, Frisco, North Texas Express	(A)	283,955	316,571	- 10%
UNT & NCTC	(B)	1,203,613	1,059,677	14%_
Total Bus Ridership		1,487,568	1,376,248	8%
Total Ridership		1,758,829	1,664,719	6%

- (A) Passenger revenues are linked with these ridership statistics. Although Frisco service is a contracted service, the passengers are responsible for a passenger fare as well.
- (B) These ridership numbers are shown for information purposes only and are not linked to passenger revenues.
- Note B: Contract Service Revenue YTD favorable by \$126k, due to increased revenue hours (\$199k). YTD revenue hours of 37,489 are 8% higher than budgeted 34,679 revenue hours. This favorable variance is partially offset by reduced fuel pass-through costs for UNT and NCTC (reduction of \$73k). Average billed fuel price/gallon of \$1.96 is 35% lower than the budgeted \$3.00/gallon.
- Note C: Sales Tax Revenue March sales tax revenue is not yet received and is accrued for the month based on budget. Sales tax generated in March will be received in May. The Sales Tax Report included in this agenda packet provides a more detailed Budget to Actual comparison of FY17 sales tax receipts collected through April.

Note D: Federal/State Grants - Capital - YTD unfavorable by (\$1.2 million) mainly because expenses and corresponding reimbursements for the Lewisville Hike & Bike Trail have been delayed from the timing anticipated in the budget. The budget for this project will be adjusted to reduce project costs and corresponding reimbursements. This negative variance is partially offset by reimbursements for the PTC project that are higher than anticipated in the budget.

	FY17 B	udgeted		FY17	
	Draw	downs	Act	ual Revenue	Variance
Bus O&M	\$	-	\$	6,209	\$ 6,209
Bus Fleet Cameras		102,000		-	(102,000)
Bus Scheduling Software		92,000		-	(92,000)
COGNOS		40,000		-	(40,000)
Comp. Service Analysis		117,452		6,500	(110,952)
Lewisville Hike & Bike Trail	1	,281,022		-	(1,281,022)
Positive Train Control (PTC)	2	,994,590		3,558,537	563,947
Safety/Security		112,248		-	(112,248)
Transit Enhancements		51,426		7,893	(43,533)
•	\$ 4	,790,738	\$	3,579,139	\$ (1,211,599)

Note E: Federal/State Grants - Operating - YTD unfavorable by (\$462k) mainly because expenses and corresponding reimbursements for FEMA projects have been delayed from the timing anticipated in the budget. These reimbursements will be requested in coming months. This negative variance is partially offset by reimbursements for ADA assistance that are higher than anticipated in the budget.

	\$	2,954,991	\$	2,492,658	\$ (462,333)
Printing		-		11,024	11,024
VanPool		187,368		307,483	120,115
FEMA		1,067,340		-	(1,067,340)
ADA Assistance		280,617		561,234	280,617
Rail PM		900,000		932,204	32,204
Bus PM	\$	519,666	\$	680,713	\$ 161,047
		Drawdowns	Act	tual Revenue	Variance
	F	Y17 Budgeted		FY17	

Identified Need

Provides the Board a review of DCTA's financial position and the agency's performance to budget.

Recommendation

Staff recommends acceptance.

Submitted by: Marisa Perry, CP

Controller

Final Review:

Anna Mosqueda

CFO

Approval:

Denton County Transportation Authority Change in Net Position Month and Year to Date March 31, 2017 (Unaudited)

	Mon	th Ended March 31,	2017	Year	to Date March 31, 20	017	
Description	Actual	Budget	Variance	Actual	Budget	Variance	Annual Budget
Revenue and Other Income Passenger Revenues Contract Service Revenue Sales Tax Revenue	\$ 115,903 354,625 2,498,942	\$ 125,708 351,669 2,216,214	\$ (9,805) 2,956 282,728	\$ 731,904 2,051,673 13,055,869	\$ 744,077 1,925,779 12,066,054	\$ (12,173) 125,894 989,815	\$ 1,446,008 Note A 3,649,987 Note B 24,624,601 Note C
Federal/State Grants - Capital Federal/State Grants - Operating Total Revenue and Other Income	596,496 346,579 3,912,545	879,609 414,501 3,987,701	(283,113) (67,922) (75,156)	3,579,139 2,492,658 21,911,243	4,790,738 2,954,991 22,481,639	(1,211,599) (462,333) (570,396)	11,940,392 Note D 6,264,427 Note E 47,925,415
Operating Expenses Salary, Wages and Benefits Services Materials and Supplies Utilities Insurance, Casualties and Losses Purchased Transportation Services Miscellaneous Leases and Rentals Depreciation Total Operating Expenses Income Before Non-operating	1,134,113 224,211 233,254 41,983 135,095 798,853 10,908 21,399 845,471 3,445,287	935,456 207,352 280,738 40,505 230,990 1,261,846 22,965 24,840 855,018 3,859,709	(198,657) (16,860) 47,484 (1,478) 95,895 462,993 12,057 3,441 9,547 414,422	5,207,432 940,371 1,186,892 171,130 759,353 4,945,283 101,504 132,884 4,976,262 18,421,112	5,462,818 1,494,691 1,625,629 237,838 761,292 5,043,118 238,698 150,891 5,086,769	255,386 554,320 438,737 66,708 1,939 97,835 137,194 18,007 110,507	10,893,651 2,736,992 3,296,374 481,264 1,535,814 9,656,734 385,405 306,776 10,339,739 39,632,749
Revenue and Expense Non-Operating Revenues / (Expense) Investment Income Gain (Loss) Disposal of Assets Fare Evasion Fee Other Income - Miscellaneous Long Term Debt Interest/Expense Total Non-Operating Revenue /	7,564 - 75 4,915 	127,992 3,333 - 125 - (91,534)	339,266 4,231 - (50) 4,915 305	3,490,131 34,302 2,910 300 27,025 (548,901)	2,379,895 19,998 - 750 - (549,204)	1,110,236 14,304 2,910 (450) 27,025 303	8,292,666 40,000 - 1,500 - (1,098,412)
(Expense) Change in Net Position	(78,675) \$ 388,583	(88,076) \$ 39,916	9,401 \$ 348,667	(484,364) \$ 3,005,767	(528,456) \$ 1,851,439	\$ 1,154,329	(1,056,912) \$ 7,235,754

Denton County Transportation Authority Statement of Net Position As of March 31, 2017 (Unaudited)

	Ma	arch 31, 2017	_ Febi	ruary 28, 2017		Change
Current Assets	e	44 620 062	œ.	44 700 000	r.	(67.020)
Cash & Cash Equivalents	\$	11,638,963	\$	11,706,802	\$	(67,839)
Investments Accounts & Notes Receivable		7,267,683 5,423,282		7,894,903 5,108,023		(627,221) 315,258
Prepaid Expenses		1,163,109		401,180		761,930
Inventory		7,379		28,284		(20,905)
Restricted Asset-Cash and Equivalents		2,851,591		3,550,337		(698,746)
Total Current Assets		28,352,006		28,689,529		(337,523)
Property, Plant and Equipment						
Land		16,228,337		16,228,337		_
Land improvements		6,458,821		6,458,821		_
Machinery & Equipment		3,722,202		3,722,202		_
Leasehold Improvements		55,506		55,506		-
Vehicles		90,298,496		90,298,496		-
Computers & Software		1,180,676		1,180,676		-
Accumulated Depreciation		(52,884,457)		(52,038,986)		(845,471)
Total Property, Plant and Equipment		65,059,582		65,905,053		(845,471)
Capital Assets						
Intangible Assets		16,997,155		16,997,155		-
Other Capital Assets, Net		234,822,652		234,739,641		83,011
Construction in Progress		16,532,815		15,587,984		944,830
Total Capital Assets		268,352,622	·	267,324,780		1,027,841
Total Assets	\$	361,764,209	\$	361,919,363	\$	(155,154)
Liabilities						
Current Liabilities						
Accounts Payable	\$	77,002	\$	-	\$	77,002
Salary, Wages, and Benefits Payable		596,849		721,314		(124,465)
Accrued Expenses Payable		518,854		576,603		(57,749)
Deferred Revenues		87,079		106,949		(19,870)
Interest Payable		-		457,672		(457,672)
Total Current Liabilities		1,279,784		1,862,538		(582,754)
Non-Current Liabilities		4 200 000		4 200 000		
Rail Easement Payable		1,300,000		1,300,000		20.017
Retainage Payable Bonds Payable		479,142 30,385,000		440,125 30,385,000		39,017
Total Non-Current Liabilities		32,164,142		32,125,125		39,017
Total Liabilities		33,443,926		33,987,662		(543,736)
		00,440,020		30,007,002		(040,700)
Net Position						
Net Investment in Capital Assets		305,686,488		305,686,488		-
Unrestricted		19,628,028		19,628,028	_	
Change in Net Position		3,005,767		2,617,185		388,583
Total Equity		328,320,283		327,931,700		388,583
Total Liabilities and Equity	\$	361,764,209	\$	361,919,363	\$	(155,154)

Capital Projects Fund - DCTA **Budget vs. Actual** As of March 31, 2017 (Cash Basis)

	Original Budget	Revised Budget	March 2017 Expenses Booked	Life To Date	\$ Under/(Over) Budget	% of Budget (As of March 2017 Close)	Project % Complete (Operations
TS d Assets 60 · Construction Work in Progress							
1 · G&A Capital Projects							
Total 10402 · Shortel Phone System Total 10601 · COGNOS Report Application Total 10602 · Comprehensive Service Analysis Total 10301 · Lewisville Facilities Study Total 10302 · Infrastructure Acquisition Total 10604 · Safety & Security Assessment Total 10605 · Project Management/Document Control	45,000 200,000 567,414 - 1,900,000 250,000	85,000 200,000 420,222 100,000 1,900,000 250,000 150,000	4,293 6,410	79,900 - 200,737 87,858 45,076	5,100 200,000 219,485 12,142 1,854,924 250,000 150,000	94% 0% 48% 88% 2% 0%	
Total 1 · G&A Capital Projects	3,112,414	3,105,222	10,703	413,571	2,691,651	13%	
5 · Bus Capital Projects	405.000	405.555		400.444	0.000	0001	
Total 50204 · Transit Enhancements (2015-16) Total 50205 · Denton COA Transit Enhancements Total 50305 · IOMF Fuel Tanks Total 50409 · Bus Fleet Cameras Total 50410 · AVL Systems Total 50507 · Fleet (2016) Total 50510 · Fleet (2017) Total 50601 · Scheduling Software (Bus)	165,000 58,500 250,000 149,500 200,000 1,250,000 1,550,000 250,000	165,000 58,500 250,000 149,500 200,000 1,250,000 1,550,000 250,000	10,773 19,590 - - -	162,111 14,544 19,590 - - - 20,000	2,889 43,956 230,410 149,500 200,000 1,250,000 1,550,000 230,000	98% 25% 8% 0% 0% 0% 8%	3
Total 5 · Bus Capital Projects	3,873,000	3,873,000	30,363	216,245	3,656,755	6%	
6 · Rail Construction Total 61401 · Fare Collection Systems - CLOSED Total 61406 · Positive Train Control Preparation	569,000 15,997,441	682,258 1,346,527		682,258 1,346,527	0	100% 100%	10
Total 61406.1 · Positive Train Control Implementation Total 61708 · Lewisville Bike Trail Total 61604 · Rail Mobilization (2015) Total 61209 · Trinity Mills Crew Facility Total 61210 · Station Landscaping	3,099,856 2,119,517 250,000 75,000	16,720,141 3,099,856 1,369,517 250,000 485,000	783,079 32,000 - -	10,051,703 2,087,514 1,187,165 71,369 392,702	6,668,438 1,012,342 182,352 178,631 92,298	60% 67% 87% 29% 81%	100 100 20
61713 · Disaster Recovery - 2015 Floods				(101 100)	101 100	00/	
6171301 · Operating Revenue Total 61713 · Disaster Recovery - 2015 Floods	1,000,000	300,000	(1 95)	(181,483) 216,457	181,483 83,543	0% 72%	10
61713-1 · Rail Facility Flume Repair {2015 Flood}							
61713-1.01 · Operating Revenue Total 61713-1 · Rall Facility Flume Repair {2015 Flood}	325,482	325,482	97	(87,059) 57,457	87,059 268,025	0% 18%	14
Total 61713-2 · Grade Crossing Replacements (2015 Flood)	2,157,760	2,157,760	-	63,460	2,094,300	3%	20%****
61713-3 · Hebron Signal House {2015 Flood}							
61713-3.01 · Operating Revenue Total 61713-3 · Hebron Signal House {2015 Flood}	122,000	122,000	_	(116,060) 98,626	116,060 23,374	0% 81%	
Total 61713-4 · Ballast Undercutting (2015 Flood) Total 61713-5 · Pockrus Page (2015 Flood) Total 61714 · Rall Capital Maintenance Total 61715 · Trall Safety Improvements	761,600 623,000 3,970,430 139,657	761,600 623,000 3,970,430 81,157	21,599 150,000	21,292 69,113 150,000	740,308 553,887 3,820,430 81,157	3% 11% 4% 0%	
Total 61716 · Lewisville Bike Trail - Eagle Point Section	•	2,995,873	-	40,491	2,955,382	1%	
Total Rail Construction Projects	31,210,743	35,290,601	986,776	16,536,136	18,754,466	47%	

^{*} Construction complete Balance is for Engineering of Eagle Point **Bids received by DART. Awaiting DART Board appv'I *** Bids Recv'd. Construction start in May 2017

^{****} Project underway.



Board of Directors Memo

April 27, 2017

Subject: Sales Tax Report

Background

Sales tax represents the single largest source of revenue for DCTA at 51.34% for FY17 budget. The annual Sales Tax budget for FY 2017 is \$24,624,601. Because of its importance in funding of DCTA's ongoing operations, the Board adopted a Budget Contingency Plan that outlines the Agency's response when declines in sales tax hit a specific target.

This month, receipts were favorable compared to budget by 16.40%. The April allocation is for sales generated in the month of February and represents revenue for the fifth month of FY 2017.

- Sales tax for sales generated at retail in the month of February and received in April was \$2,006,450.
- This represents an increase of 16.40% or \$282,728 compared to budget for the month.
- Compared to the same month last year, sales tax receipts are \$229,793 or 12.93% higher.
- Member city collections for the month compared to prior year are as follows:
 - o City of Lewisville up 14.19%
 - o City of Denton up 14.77%
 - o Highland Village up 8.51%

Need

Provides the Board of Directors a monthly status on Sales Tax collections.

Recommendation

For information only. No action required.

Final Review:

Anna Mosqueda,

Denton County Transportation Authority (DCTA) Sales Tax Report Budget to Actual and Previous Year Comparison

Sales						90	CY Actual to						CY Actual to
Generated in	Received in	2016-2017	2016-2017 Year		Variance Actual		CY Budget %	8	2015-2016		Variance Actual		PY Actual %
Month of:	Month of:	Year Budget	Actual		to Budget		Variance		Year Actual		to Prior Year		Variance
						-							
October	December	\$ 1,969,968	\$ 1,978,638		\$ 8,670		0.44%		\$ 1,821,854		\$ 156,784		8.61%
November	January	\$ 1,969,968	\$ 2,170,262		\$ 200,294		10.17%		\$ 1,959,303		\$ 210,959		10.77%
December	February	\$ 2,462,460	\$ 2,793,331		\$ 330,871		13.44%		\$ 2,669,055		\$ 124,276		4.66%
January	March	\$ 1,723,722	\$ 1,908,263		\$ 184,541		10.71%		\$ 1,637,497	1	\$ 270,767		16.54%
February	April	\$ 1,723,722	\$ 2,006,450		\$ 282,728		16.40%		\$ 1,776,656		\$ 229,793		12.93%
March	May	\$ 2,216,214							\$ 2,340,336				
April	June	\$ 1,969,968		1					\$ 1,955,110				
May	July	\$ 1,969,968						100	\$ 1,931,826				
June	August	\$ 2,216,214							\$ 2,397,828				
July	September	\$ 1,969,968							\$ 1,919,001				
August	October	\$ 2,216,214							\$ 2,128,874			400	
September	November	\$ 2,216,214							\$ 2,281,816				
												1	
YTD Total		\$ 24,624,601	\$ 10,856,945		\$ 1,007,105		10.22%	100	\$ 24,819,156		\$ 992,580	1	10.06%

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department April 12, 2017

Denton County Transportation Authority (DCTA) Member Cities Sales Tax Report Month Allocation is Received from Comptroller Previous Year Comparison

		City of	Le	ewisville			
Sales Generated in Month of:	Received in Month of:	2015-2016 Year Actual		2016-2017 Year Actual		Variance Actual to Prior Year	CY Actual to PY Actual % Variance
			Ì				
October	December	\$ 2,537,910		\$ 2,795,751		\$ 257,840	10.16%
November	January	\$ 2,541,494		\$ 2,867,155		\$ 325,661	12.81%
December	February	\$ 3,661,985		\$ 3,849,204		\$ 187,218	5.11%
January	March	\$ 2,441,184		\$ 2,709,531		\$ 268,347	10.99%
February	April	\$ 2,533,341		\$ 2,892,939		\$ 359,598	14.19%
March	May	\$ 3,373,295					
April	June	\$ 2,982,209			ì		
May	July	\$ 2,781,814					
June	August	\$ 3,395,384					
July	September	\$ 2,802,579					
August	October	\$ 2,907,256					
September	November	\$ 3,105,183					
YTD Total		\$ 35,063,635		\$ 15,114,579		\$ 1,398,664	10.20%

	City of Highland Village												
Sales Generated in Month of:		Received in Month of:	The second second	1	015-2016 ear Actual		I)16-2017 ar Actual		A	ariance ctual to ior Year		CY Actual to PY Actual Variance
October		December		\$	290,956		\$	298,777		\$	7,820		2.69%
November		January		\$	301,727		\$	313,524		\$_	11,796		3.91%
December		February		\$	469,889		\$	411,143		\$	(58,746)		-12.50%
January		March		\$	264,553		\$	255,642		\$	(8,910)		-3.37%
February		April		\$	233,938		\$	253,856		\$	19,918		8.51%
March		May		\$	330,255	989							
April		June		\$	265,293								
May		July		\$	288,202								
June		August		\$	369,689								
July		September		\$	271,812								
August		October		\$	279,518								
September		November	Ņ	\$	329,430								
												Ì	
YTD Total				\$	3,695,262		\$ 1	,532,941		\$	(28,122)		-1.80%

	City of Denton													
Sales Generated in	Received in	2015-2016			CY Actual to PY Actual									
Month of:	Month of:	Year Actual	Year Actual	Prior Year	Variance									
October	December	\$ 2,246,579	\$ 2,451,245	\$ 204,666	9.11%									
November	January	\$ 2,342,199	\$ 2,918,947	\$ 576,747	24.62%									
December	February	\$ 3,372,458	\$ 3,727,632	\$ 355,174	10.53%									
January	March	\$ 1,869,754	\$ 2,397,941	\$ 528,187	28.25%									
February	April	\$ 2,128,444	\$ 2,442,743	\$ 314,299	14.77%									
March	May	\$ 2,842,993												
April	June	\$ 2,317,882												
May	July	\$ 2,405,495												
June	August	\$ 3,157,640												
July	September	\$ 2,260,102												
August	October	\$ 2,775,088												
September	November	\$ 3,026,800												
YTD Total		\$ 30,745,434	\$ 13,938,507	\$ 1,979,074	16.55%									

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department April 12, 2017

All Transit Agencies Monthly Sales and Use Tax Comparison Summary

Transit	Current Rate	Net Payment This Period	Comparable Payment Prior Year	% Change	Payments YTD (Calendar)	Prior Year Payments YTD (Calendar)	% Change
Austin MTA	1.00%	\$18,063,845.09	\$16,141,587.71	11.90%	\$76,756,005.31	\$71,887,096.93	6.77%
Corpus Christi MTA	0.50%	\$2,293,419.50	\$2,526,595.51	-9.22%	\$10,032,519.64	\$10,585,364.20	-5.22%
Dallas MTA	1.00%	\$42,088,893.26	\$39,819,564.05	5.69%	\$188,514,317.01	\$177,961,217.04	5.92%
Denton CTA	0.50%	\$2,006,449.60	\$1,776,656.13	12.93%	\$8,878,306.62	\$8,042,510.64	10.39%
El Paso CTD	0.50%	\$3,165,723.12	\$3,132,189.32	1.07%	\$14,230,299.62	\$13,990,271.68	1.71%
Fort Worth MTA	0.50%	\$5,402,685.40	\$4,990,189.33	8.26%	\$24,276,170.83	\$22,223,105.01	9.23%
Houston MTA	1.00%	\$55,391,703.43	\$50,902,025.00	8.82%	\$234,506,309.13	\$231,694,892.77	1.21%
Laredo CTD	0.25%	\$548,120.58	\$560,663.32	-2.23%	\$2,555,282.21	\$2,591,301.58	-1.39%
San Antonio ATD	0.25%	\$4,723,018.54	\$4,487,855.81	5.23%	\$21,295,941.95	\$20,688,698.03	2.93%
San Antonio MTA	0.50%	\$10,446,401.50	\$9,911,830.80	5.39%	\$46,903,583.30	\$45,410,969.54	3.28%
TOTALS		\$144,130,260.02	\$134,249,156.98	7.36%	\$627,948,735.62	\$605,075,427.42	3.78%

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department April 12, 2017



Board of Directors Memo

April 27, 2017

Subject: Quarterly Investment Report

Background

DCTA's Investment Policy requires a comprehensive quarterly investment report to be presented to the DCTA Board of Directors following each fiscal quarter end. The investment report is prepared by DCTA's investment advisors, First Southwest Asset Management, and includes information required by the Texas Public Funds Investment Act (PFIA).

During the quarter, DCTA purchased two Certificates of Deposit and an Agency Bullet from DCTA's Operating Reserve account to begin diversifying the investment portfolio and increasing the yield on investments and achieve or exceed the performance benchmarks. Investment transactions made during the quarter are included on pages 9-13 of the Q2 FY17 investment report.

	Principal	Maturity Date	Yield to Maturity
Compass Bank CD	\$248,000	03/15/2018	1.004%
FFCB Agency Bullet	\$500,000	06/11/2018	1.188%
Bank United National CD	\$248,000	09/28/2018	1.400%

Identified Need

Provides the Board a detail of DCTA's investments and confirms compliance with the PFIA and DCTA's Investment Policy.

Recommendation

For information only. No Board action is required.

Submitted by: Marisa Perry, CPA

Controller

Final Review:

Anna Mosqueda,

Approval:

Jàmes C. Cline, Jr., げ.E.,

President



Investment Portfolio Summary

Denton County Transportation Authority



For the Quarter Ended
March 31, 2017

Prepared by FirstSouthwest Asset Management



Report Name

Certification Page

Executive Summary

Benchmark Comparison

Detail of Security Holdings

Change in Value

Earned Income

Investment Transactions

Amortization and Accretion

Projected Fixed Income Cash Flows

Table of Contents / Market Recap

MARKET RECAP - MARCH 2017:

As the month began, ebullient equity investors were busy sending the major stock averages to new record highs while bond yields were rising along with the quickly escalating chances that the Federal Reserve's FOMC would raise the target overnight fed funds rate at its March 15th meeting. Economic data did its part to support a rate hike. The ISM manufacturing index for February surged to 57.7, the highest level since August 2014, with very strong underlying components. The ISM non-manufacturing index rose to 57.6 in February, a 16-month high for the much larger service sector index. The ADP employment report blew the doors off with a +298k increase in private payrolls, the most since April 2014. Two days later the official Bureau of Labor Statistics employment report showed U.S. companies had added +235k jobs to payrolls in February, following a revised +238k increase in January, the best back-to-back gains since last summer. Factory payrolls were a positive surprise with the addition of +28k new manufacturing jobs, a three-year high. Unseasonably mild weather was one contributor, but near-record-high job openings and record low layoffs under-pin the strength. The unemployment rate inched down a tenth to 4.7% while average hourly earnings also moved higher, climbing to a +2.8% year-over-year pace in February. The retail sales report for February was weak with a meager gain of +0.1%. The consumer price index advanced +2.7% year-over-year through February, the fastest pace in almost five years, although the core rate was more contained at +2.2%. The Fed preferred inflation measure, core-PCE, was advancing at a lessor +1.8% pace but has been trending higher.

The strong economic reports pushed yields to their highs for the year with the two-year Treasury topping out at 1.38% and the 10-year at 2.63%. By the time of the FOMC meeting on March 15th, a rate hike was a forgone conclusion and the FOMC obliged, raising the fed funds rate to a range of 0.75% to 1.00%. It was the third quarter point hike since December 2015, following seven long years of zero interest rate policy. Despite the rate hike, the Fed's official statement was interpreted as somewhat dovish, which helped to send bond yields lower after the announcement. The reality is the Fed expects to gradually increase rates as long as the economy can stand it. It's worth mentioning at this point that the economy actually appears to be slowing down. The latest Atlanta Fed "GDPNow" measure is showing +1.0% annualized growth in the first quarter, down from +2.1% last quarter. Most believe the pace will pick up, but anytime GDP is advancing less than +1.0%, the Fed normally exercises caution.

Politics took center stage for the remainder of the month as the Trump administration's attempt to repeal and replace Obamacare failed. That raised doubts about the President's ability to push through other items on his agenda, including tax and regulatory reform, and infrastructure spending. Equity markets decided to take a breather and retreated slightly from their record highs while bond yields generally declined with the two-year and 10-year T-notes closing the month at 1.26% and 2.39% respectively.



For the Quarter Ended March 31, 2017

This report is prepared for the Denton County Transportation Authority (the "Entity") in accordance with Chapter 2256 of the Texas Public Funds Investment Act ("PFIA"). Section 2256.023(a) of the PFIA states that: "Not less than quarterly, the investment officer shall prepare and submit to the governing body of the entity a written report of the investment transactions for all funds covered by this chapter for the preceding reporting period." This report is signed by the Entity's investment officers and includes the disclosures required in the PFIA. To the extent possible, market prices have been obtained from independent pricing sources.

The investment portfolio complied with the PFIA and the Entity's approved Investment Policy and Strategy throughout the period. All investment transactions made in the portfolio during this period were made on behalf of the Entity and were made in full compliance with the PFIA and the approved Investment Policy.

Officer Names and Titles:

Vame: Anna Mosqueda

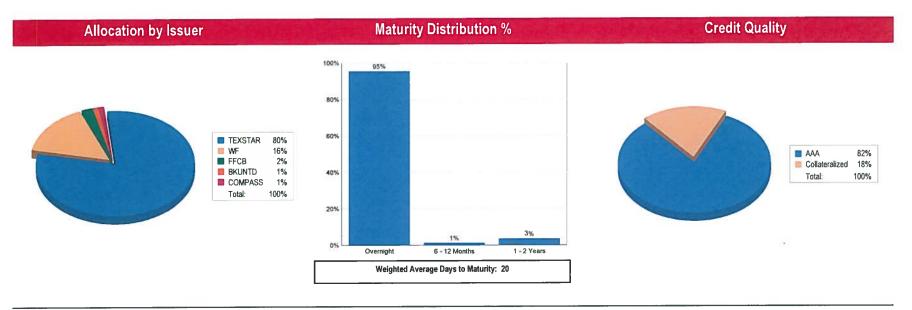
Name James C. Cline Jr.

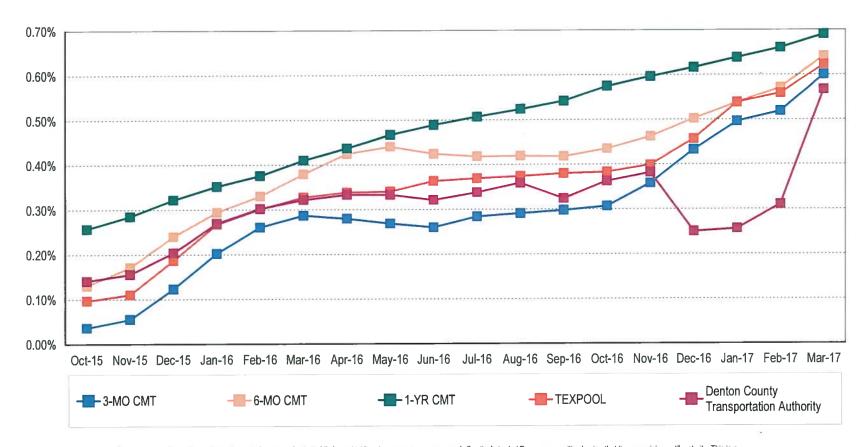
▼Title: Chief Executive Officer

Title: Chief Financial Officer



Allocation by Security Type **Account Summary** Ending Values as of 03/31/17 Beginning Values as of 12/31/16 21,853,903.28 Par Value 19,254,948.19 21,854,737.27 Market Value 19,254,948.19 21,854,563.68 Book Value 19.254,948.19 AGCY BULLET 2% 9% 2% 80% BANK DEP 173.59 Unrealized Gain /(Loss) 0.00 CD 100.00% Market Value % 100.00% III LGIP ■ MMF 6% 100% Total: 0.567% 0.250% Weighted Avg. YTW 0.567% Weighted Avg. YTM 0.250%





Note 1: CMT stands for Constant Maturity Treasury. This data is published in Federal Reserve Statistical Release H.15 and represents an average of all actively traded Treasury securities having that time remaining until maturity. This is a standard industry benchmark for Treasury securities. The CMT benchmarks are moving averages. The 3-month CMT is the daily average for the previous 3 months, the 6-month CMT is the daily average for the previous 6 months, and the 1-year and 2-year CMT's are the daily averages for the previous 12-months.

Note 2: Benchmark data for TexPool is the monthly average yield.



Denton County Transportation Authority Detail of Security Holdings

As of 03/31/2017

CUSIP	Settle Date	Sec. Type	Sec. Description	CPN	Mty Date	Next Call	Call Type	Par Value	Purch Price	Orig Cost	Book Value	Mkt Price	Market Value	Days to Mty	Days to Call	YTM	YTW
,																	
2011 Bond Fu	nd																
WF-MANA		BANK DEP	Wells Fargo Managed Rate					2,018,284.94	100.000	2,018,284.94	2,018,284.94	100.000	2,018,284.94	1		0.140	0.140
Total for 2011	Bond Fun	d						2,018,284.94	100.000	2,018,284.94	2,018,284.94	100.000	2,018,284.94	1		0.140	0.140
Bond Fund																	
TEXSTAR		LGIP	TexSTAR					833,305.74	100.000	833,305.74	833,305.74	100.000	833,305.74	1		0.627	0.627
Total for Bond	d Fund							833,305.74	100.000	833,305.74	833,305.74	100.000	833,305.74	1	-	0.627	0.627
Operating Fun	nd	HELLING R															
WF-SWEEP		MMF	Wells Fargo Sweep					1,416,649.24	100.000	1,416,649.24	1,416,649.24	100.000	1,416,649.24	1		0.000	0.000
Total for Oper	rating Fund	ı						1,416,649.24	100.000	1,416,649.24	1,416,649.24	100.000	1,416,649.24	1		0.000	0.000
Reserve Fund																	
TEXSTAR		LGIP	TexSTAR					9,321,972.98	100.000	9,321,972.98	9,321,972.98	100.000	9,321,972.98	1		0.627	0.627
WF-PREM		BANK DEP	Wells Fargo Premium Rate					7.66	100.000	7.66	7.66	100,000	7.66	1		0.150	0.150
20451PQM1	02/16/17	CD	Compass Bank CD	1.000	03/15/18			248,000.00	100.000	248,000.00	248,000.00	99.899	247,750.26	349		1.004	1.004
3133EDGW6	03/08/17	AGCY BULET	FFCB	1.300	06/11/18			500,000.00	100.139	500,695.00	500,660.40	100.179	500,895.50	437		1.188	1.188
066519DA4	03/29/17	CD	Bank United NA CD	1.400	09/28/18			248,000.00	100.000	248,000.00	248,000.00	100.076	248,188.23	546		1,400	1.400
Total for Rese	erve Fund			-				10,317,980.64	100.007	10,318,675.64	10,318,641.04	100.008	10,318,814.63	44		0.682	0.682
Sales Tax Fun	d																
TEXSTAR		LGIP	TexSTAR					7,267,682.72	100.000	7,267,682.72	7,267,682.72	100.000	7,267,682.72	1		0.627	0.627
Total for Sale	s Tax Fund	l						7,267,682.72	100.000	7,267,682.72	7,267,682.72	100.000	7,267,682.72	1		0.627	0.627
Total for Dept	on County	Transportation /	Authority					24 952 002 29	100.002	24 954 509 29	24 954 552 59	400.004	24 054 727 27	24		0.567	0.507
Color of Delic	on obuilty		- Control of the Cont					21,853,903.28	100.003	21,854,598.28	21,854,563.68	100.004	21,854,737.27	21		0.567	0.567

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Denton County Transportation Authority Change in Value

From 12/31/2016 to 03/31/2017

CUSIP	Security Type	Security Description	12/31/16 Book Value	Cost of Purchases	Maturities / Calls / Sales	Amortization / Accretion	Realized Gain/(Loss)	03/31/17 Book Value	12/31/16 Market Value	03/31/17 Market Value	Change in Mkt Value
2011 Bond Fur	nd					14100			W		
WF-MANA	BANK DEP	Wells Fargo Managed Rate	2,630,445.23	0.00	(612,160.29)	0.00	0.00	2,018,284.94	2,630,445.23	2,018,284.94	(612,160.29
Total for 2011	Bond Fund	* ***	2,630,445.23	0.00	(612,160.29)	0.00	0.00	2,018,284.94	2,630,445.23	2,018,284.94	(612,160.2
Bond Fund											
TEXSTAR	LGIP	TexSTAR	690,632.83	691,061.69	(548,388.78)	0.00	0.00	833,305.74	690,632.83	833,305.74	142,672.9
Total for Bond	d Fund		690,632.83	691,061.69	(548,388.78)	0.00	0.00	833,305.74	690,632.83	833,305.74	142,672.9
Operating Fun	d										
WF-MANA	BANK DEP	Wells Fargo Managed Rate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0
WF-SWEEP	MMF	Wells Fargo Sweep	1,403,245.87	588,247.08	(574,843.71)	0.00	0.00	1,416,649.24	1,403,245.87	1,416,649.24	13,403.3
Total for Oper	rating Fund		1,403,245.87	588,247.08	(574,843.71)	0.00	0.00	1,416,649.24	1,403,245.87	1,416,649.24	13,403.3
Reserve Fund											
TEXSTAR	LGIP	TexSTAR	0.00	9,321,973.00	0.00	0.00	0.00	9,321,972.98	0.00	9,321,972.98	9,321,972.9
WF-PREM	BANK DEP	Wells Fargo Premium Rate	10,316,029,07	1,314.31	(10,317,335.72)	0.00	0.00	7.66	10,316,029.07	7.66	(10,316,021.4
20451PQM1	CD	Compass Bank CD 1.000 03/15/18	0.00	248,000.00	0.00	0.00	0.00	248,000.00	0.00	247,750.26	247,750.2
3133EDGW6	AGCY BULET	FFCB 1.300 06/11/18	0.00	500,695.00	0.00	(34.60)	0.00	500,660.40	0.00	500,895.50	500,895.5
066519DA4	CD	Bank United NA CD 1.400 09/28/18	0.00	248,000.00	0.00	0.00	0.00	248,000.00	0.00	248,188.23	248,188.2
Total for Rese	erve Fund		10,316,029.07	10,319,982.31	(10,317,335.72)	(34.60)	0.00	10,318,641.04	10,316,029.07	10,318,814.63	2,785.5
Sales Tax Fund	d										
TEXSTAR	LGIP	TexSTAR	4,214,595.19	3,680,308.14	(627,220.61)	0.00	0.00	7,267,682.72	4,214,595.19	7,267,682.72	3,053,087.5
Total for Sales	s Tax Fund		4,214,595.19	3,680,308.14	(627,220.61)	0.00	0.00	7,267,682.72	4,214,595.19	7,267,682.72	3,053,087.5
	on County Transpor	Astina Asthadis	19,254,948.19	15,279,599.22	(12,679,949.11)	(34.60)	0.00	21,854,563.68	19,254,948.19	21,854,737.27	2,599,789.0

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FirstSouthwest AssetManagement A Hilltop Holdings Company.

Denton County Transportation Authority Earned Income

From 12/31/2016 to 03/31/2017

CUSIP	Security Type	Security Description	Beg. Accrued	Interest Earned	Interest Rec'd / Sold / Matured	Interest Purchased	Ending Accrued	Disc Accr / Prem Amort	Net Income
2011 Bond Fur	nd	Contract Con	11.0-2						
WF-MANA	BANK DEP	Wells Fargo Managed Rate	0.00	757.78	757.78	0.00	0.00	0.00	757.7
Total for 2011	Bond Fund		0.00	757.78	757.78	0.00	0.00	0.00	757.7
Bond Fund									
TEXSTAR	LGIP	TexSTAR	0.00	1,573.49	1,573.49	0.00	0.00	0.00	1,573.4
Total for Bond	i Fund		0.00	1,573.49	1,573.49	0.00	0.00	0.00	1,573.4
Operating Fun	d								
Total for Oper	ating Fund		0.00	0.00	0.00	0.00	0.00	0.00	0.0
Reserve Fund		15 = 1-1-5						15	
TEXSTAR	LGIP	TexSTAR	0.00	707.68	707.68	0.00	0.00	0.00	707.60
WF-PREM	BANK DEP	Wells Fargo Premium Rate	0.00	3,516.51	3,516.51	0.00	0.00	0.00	3,516.5
20451PQM1	CD	Compass Bank CD 1.000 03/15/18	0.00	298.96	0.00	(6.79)	305.75	0.00	298.90
3133EDGW6	AGCY BULET	FFCB 1.300 06/11/18	0.00	415.28	0.00	(1,570.83)	1,986.11	(34.60)	380.60
066519DA4	CD	Bank United NA CD 1.400 09/28/18	0.00	28.54	0.00	0.00	28.54	0.00	28.5
Total for Rese	rve Fund		0.00	4,966.97	4,224.19	(1,577.62)	2,320.40	(34.60)	4,932.3
Sales Tax Fund	d								
TEXSTAR	LGIP	TexSTAR	0.00	9,393.51	9,393.51	0.00	0.00	0.00	9,393.5
Total for Sales	s Tax Fund	Kr. II	0.00	9,393.51	9,393.51	0.00	0.00	0.00	9,393.5
Fatal for Dont	on County Transpor	tation Authority	0.00	16.691.75	15.948.97	(1.577.62)	2,320.40	(34.60)	16,657.19

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Print Time: 4:44 pm



Denton County Transportation Authority Investment Transactions

From 01/01/2017 to 03/31/2017

Trade Date	Settle Date	CUSIP	Security Type	Security Description	Coupon	Mty Date	Call Date	Par Value	Price	Principal Amount	Int Purchased / Received	Total Amount	Realized Gain / Loss	YTM	YTW
Reserve Fu	ind									umpile	gi i			101	
Purchases															
02/10/17	02/16/17	20451PQM1	CD	Compass Bank CD	1.000	03/15/18		248,000.00	100.000	248,000.00	6.79	248,006.79		1.004	1.004
03/07/17	03/08/17	3133EDGW6	AGCY BULET	FFCB	1.300	06/11/18		500,000.00	100.139	500,695.00	1,570.83	502,265.83		1.188	1.188
03/16/17	03/29/17	066519DA4	CD	Bank United NA CD	1.400	09/28/18		248,000.00	100.000	248,000.00	0.00	248,000.00		1.400	1.400
Total for: F	urchases			*				996,000.00	****	996,695.00	1,577.62	998,272.62		1.195	1.195



Denton County Transportation Authority

Investment Transactions

From 01/01/2017 to 03/31/2017

Trade Date	Settle Date CUSIP	Security Type	Security Description	Coupon	Mty Date	Call Date	Par Value	Price	Principal Amount	Int Purchased / Received	Total Amount	Realized Gain / Loss YT	v YTW

Total for All Portfolios

Transaction Type	Quantity	Total Amount	Realized G/L	YTM	YTW
Total Purchases	996,000.00	998,272.62		1.195	1.195

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 Page 2 of 2



Denton County Transportation Authority Amortization and Accretion

From 12/31/2016 to 03/31/2017

CUSIP	Settle Date	Security Type	Security Description	Next Call Date	Purchase Qty	Orig Price	Original Cost	Amrt/Accr for Period	Total Amrt/Accr Since Purch	Remaining Disc / Prem	Book Value
Reserve Fund					(Former) D						
20451PQM1	02/16/17	CD	Compass Bank CD 1.000 03/15/18		248,000.00	100.000	248,000.00	0.00	0.00	0.00	248,000.00
3133EDGW6	03/08/17	AGCY BULET	FFCB 1.300 06/11/18		500,000.00	100.139	500,695.00	(34.60)	(34.60)	(660.40)	500,660.40
066519DA4	03/29/17	CD	Bank United NA CD 1.400 09/28/18		248,000.00	100.000	248,000.00	0.00	0.00	0.00	248,000.00
Total for Rese	rve Fund	1000	S 3- 8-95	3.00	996,000.00		996,695.00	(34.60)	(34.60)	(660.40)	996,660.40
Total for Dento	on County Tran	sportation Authority			996,000.00		996,695.00	(34.60)	(34.60)	(660.40)	996,660.40

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Print Time: 4:45 pm



Denton County Transportation Authority

Projected Cash Flows

Cash Flows for next 180 days from 03/31/2017

CUSIP	Security Type	Security Description	Pay Date	Interest	Principal	Total Amount
Reserve Fund						
3133EDGW6	AGCY BULET	FFCB 1.300 06/11/18	06/11/17	3,250.00	0.00	3,250.00
20451PQM1	CD	Compass Bank CD 1.000 03/15/18	08/15/17	1,240.00	0.00	1,240.00
Total for Reserve F	und		****	4,490.00	0.00	4,490.00



Denton County Transportation Authority

Projected Cash Flows

Cash Flows for next 180 days from 03/31/2017

CUSIP	Security Type	Security Description	Pay Date	Interest	Principal	Total Amount
					1000	

Total for All Portfolios			
June 2017 August 2017	3,250.00 1,240.00	0.00 0.00	3,250.00 1,240.00
Total Projected Cash Flows for Denton County Transportation Authorit	4,490.00	0.00	4,490.00



Board of Directors Memo

April 27, 2017

Subject: Item WS 1 (a) v: Procurement Activities

On Call Architectural & Engineering Services

Staff is developing the procurement solicitation documents for a five (5) year contract for on-call architectural and engineering services. It is anticipated that the procurement will be released this month.

Fleet Repair and Painting Services

Staff is developing the procurement solicitation documents for a two (2) year contract for as needed repair and painting services. It is anticipated that the procurement will be released this month.

Mobile Video Surveillance System

Proposals are due May 3rd for the purchase and installation of a mobile video surveillance system (MVSS) for vehicles in the existing fleet with options for future vehicle purchases. Award is anticipated at the May board meeting.

Printing Services

Proposals have been received for on-call printing services. This will include all digital, offset, and signage printing on an on-going, as needed basis. The proposals are being evaluated and award is anticipated at the May board meeting

Submitted by:

Athena Forrester, CPPO, CPPB Senior Progurement Manager

Final Review:

Anna Mosqueda, CFO



Board of Directors Memo

April 27, 2017

Subject: Quarterly Grant Report

Grant Activities This Period

DCTA currently has 12 open FTA grants that provide reimbursements for various capital projects, rail and bus preventative maintenance, operating assistance and ADA paratransit service. The agency has also been awarded FEMA funds related to the floods in 2015. Total grant balance of awarded grants was \$15.2 million as of 3/31/2017. Of this total, \$5.9 million is obligated for Positive Train Control, \$1.7 million is obligated for the FY15 Program of Projects, and \$2.2 million is FEMA funds. The grant funding sources include Federal Transit Administration (FTA), North Central Texas Council of Governments (NCTCOG), Texas Department of Transportation (TxDOT), and FEMA.

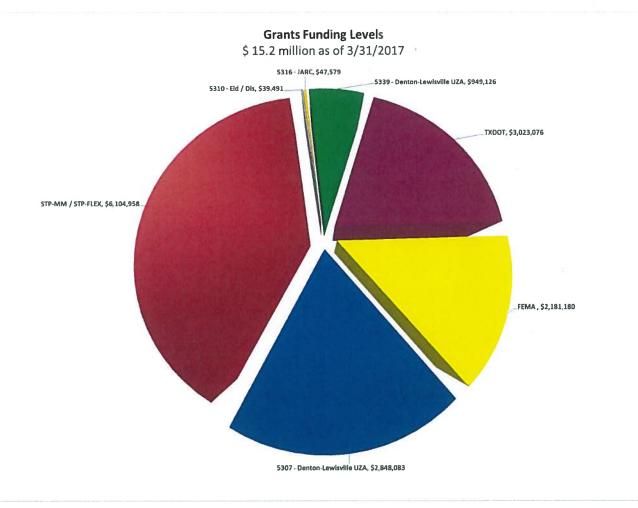
This quarter there were no grant applications submitted to the Board for approval.

Funding levels for active grants funding types are illustrated below.

O Close out Grant

12 Active Grants

2 Obligated Funding



Program	(Prior Quarter) 1 ST Quarter Balance	2 nd Quarter Balance	Grant Activity
Denton-Lewisville UZA (5307)	\$3,501,885	\$2,848,083	Fleet Replacement, Bus Shelters, Bus Radios, Positive Train Control-Design, Signage, Preventative Maintenance.
STP-MM / STP-FLEX	\$8,388,111	\$6,104,958	Positive Train Control Implementation & Vanpool
Elderly Persons and Persons with Disabilities (5310)	\$39,491	\$39,491	Transit Capital Accessibility (lighting and ramps)
Job Access, Reverse Commute (JA/RC) (5316)	\$47,579	\$47,579	Route Planning Study
New Freedom (5317)	\$0	\$0	Passenger Amenities
Bus and Bus Facilities (5339)	\$571,171	\$949,126	Fleet Replacement
State of Good Repair (5309)	\$0	\$0	Bus Operating & Maintenance facility
TXDOT (FHWA)	\$3,023,076	\$3,023,076	A-train rail trail (Eagle Point Section & Phase I closeout)
FEMA	\$2,181,180	\$2,181,180	

Obligated Funding

Total

The 2016 Annual Program of Projects (POP) has been submitted and is currently in FTA review phase. The estimated project funding is: \$5.2 million (Denton-Lewisville UZA-5307).

\$15,193,493

\$17,752,493

DCTA received 5310 Enhanced Mobility for Seniors funding of \$104,944 which will be used for Access fleet replacement. This grant is currently awaiting FTA review and approval.

Other Grant Activity

The FY2017 Program of Projects based on an estimated \$3.3 million of 5307 funding and \$225,000 in 5339 funding was released by NCTCOG in March. Proposed projects are requested to be submitted this month. This item is on the April Board agenda for action. When the final FY17 apportionment is released, the Program of Projects will be revised to include any additional amounts.

Recommendation

This is for information only. No Board action is required

Submitted by:



Board of Directors Memo

April 27, 2017

Subject: Marketing & Communications Update

COLLATERAL MATERIAL OVERVIEW

- Q2 FY '17 Agency Performance Report
- Updated Regional Leave Behind
- Updated Legislative Leave Behind

Q2 FY '17 METRICS REPORT

- 19% of the M&C tracked metrics have already exceeded the annual goal
- Media relations articles are up 11% as compared to annual goal (within first half of the year)
- Organic hits to the Hop on Board Blog are consistently within the top three referring sites
- Online and mobile click through rates are consistently and significantly above industry standards
- GovDelivery is consistently driving traffic to the DCTA website (new referrer as compared to prior years)
- Rider Alert subscriptions are up 147% compared to FY '16 EOY results
- All discount pass programs have exceeded their annual revenue goals
 - o Group Discount Pass Program up 55% compared to FY '17 annual goal
 - o Non-Profit Discount Pass Program up 163% compared to FY '17 annual goal
 - Corporate Pass Program up 1,545% compared to FY '17 annual goal
- Abandoned calls are consistently and significantly under the annual goal

SERVICE MARKETING UPDATE

- Highland Village, North Texas Xpress, Frisco Taxi Program, and Denton COA Changes
- Full Report Attached shared at the Program Services committee meeting on April 18, 2017

MARKETING & COMMUNICATIONS AWARDS

- 2017 Hermes Creative Awards
 - o Platinum Award for the A-train Fifth Birthday Campaign
 - Gold Award for the Highland Village News Services Launch
 - Honorable Mention for the Corporate Pass Direct Mailer
- 2016 Ragan PR Daily Awards (National Competition)
 - Honorable Mention for the A-train Fifth Birthday Campaign
- 2017 Women in Transport Awards
 - Nicole Recker won for Best Transport Communications Specialist 2017
- 2017 DFW American Marketing Association (AMA) Marketer of the Year Awards
 - Finalist A-train Fifth Birthday Campaign (Social Marketing Business to Consumer Category)
 - Finalist Highland Village New Services Launch (New Product/Service Launch Category)

Approved by:

Nicole M. Recker

Vice President of Marketing & Communications

em Rocker

FY '17 Marketing & Communications Metrics Review

YouTube Subscribers

Increase in Subscribers

BRAND IMPRESSIONS																				
Activity	Metric	FY '16 EOY	FY '17 Goal	Oct '16	Nov '16	Dec '16	Q1	Jan '17	Feb '17	Mar '17	Q2	Apr '17	May '17	Jun '17	Q3	Jul '17	Aug '17	Sep '17	Q4	YTD
Community Brand	Global Impressions	397,333	400,000	288	293	1,500	3,391	134	207	890	1,231	•	,					•	,	4,622
Impressions*	Confirmed Impressions	13,110	10,000	413	133	189	770	134	207	147	488									1,258
Media Buy Impressions**	Online/Confirmed Impressions	14,804,385	15M	2,594,459	344,180	0	2,938,639	275,027	419,567	1,097,049	1,791,643									4,797,426
	Online Click Through	.27%	>= .06%	.06%	.13%	-	.07%	.14%	.52%	.42%	.40%									.24%
	Rate Mobile Click Through	_	>= .40%	.42%	.06%	-	.39%	_	.19%	.21%	.21%									.36%
	Rate								.1370											
	Print Impressions	8,729,321	1M	648,845	0	65,000	708,645	-		5,200	5,200									770,455
	Direct Mail Impressions	-	175,000	0	5,200	5,200	32,600	5,200	7,108	5,200	17,508									50,108
MEDIA RELATIONS	1					- 4					1	1			l	I			T = -	
Activity	Metric	FY '16 EOY	FY '17 Goal	Oct '16	Nov '16	Dec '16	Q1	Jan '17	Feb '17	Mar '17	Q2	Apr '17	May '17	Jun '17	Q3	Jul '17	Aug '17	Sep '17	Q4	YTD
Press Coverage	Articles Mentioning DCTA	600	350	30	49	85	164	50	28	145	223									387
Media Relations Impressions^	Articles Mentioning DCTA	208,875,720	165M	4,805,658	6,949,925	23,912,992	35,668,575	12,869,219	4,221,320	86,630,000	103,720,539									139,389,114
Publicity Value^^	Articles Mentioning DCTA	\$774,156	\$750,000	\$33,602	\$24,437	\$66,812	\$124,221	\$50,650	\$69,656	\$506,000	\$626,306									\$750,527
Major Media Outlets	DCTA Partners November 2016 – DCTA Announc DCTA to Offer I December 2016 – PRSA Dallas Ce DCTA Announc The Latest: DC January 2017 – #AskDCTA Laur DCTA Names Je DCTA Kristina E February 2017 – McKinney Lead Announcing ou Train Tunes Ad March 2017 – First Transit Aw DCTA Launches Frisco Expandir October 2016 – WFAA-TV	es Holiday Sche Free Rides for V lebrates 2016 P es Holiday Sche FA Route Chang nched to Serve/lensen to its Boa Brevard Chosen lers to Meet abour 2016 Video Find d Life to Town varded Rail ISO G s Survey ng DCTA Service	dule eterans and Acti egasus Award W dule es Engage Commur rd as an Influence out Public Transi nalists Certification s Into Plano	ve Military Pe /inners nity Magazine Top t Solution	ersonnel		Macc Transit	Magazine												
	November 2016 – FOX 4 December 2016 – KXAS-T January 2017 – KDFW-TV February 2017 – KXAS-TV March 2017 – KXAS-TV (I	News, CBS 11, [TV (NBC 5), Dent ((Fox 4), Dallas / (NBC 5), KTVT-	Denton Record-C ton Record-Chro Morning News, TV (CBS), PR Dai	Chronicle, KRLI Inicle, Cross Ti Denton Record Iy, Denton Re	D NewsRadio imbers Gazet d-Chronicle, F cord-Chronic	1080, Cross T te, Mass Trans Progressive Ra le, Dallas Mori	imbers Gazetto iit ilroading ning News	e, Mass Transi												
SOCIAL MEDIA																				
Activity	Metric	FY '16 EOY	FY '17 Goal	Oct '16	Nov '16	Dec '16	Q1	Jan '17	Feb '17	Mar '17	Q2	Apr '17	May '17	Jun '17	Q3	Jul '17	Aug '17	Sep '17	Q4	YTD
Facebook Likes	Increase in Likes	3,099	4,000	39	27	479	545	526	374	218	1,118									1,663
Twitter Followers	Increase in Followers	1,015	1,200	15	1	154	170	254	207	209	670									840
		1	1	i	i	1			1	1			i	1				1		

Medical Prife Edy Prife	LinkedIn Followers	Increase in Fellowers		го	1	1 2	4	11			6	16								27
March Merica Prison Pr		Increase in Followers	-	50	4	3	4	11	5	5	ь	16								
New June			F)/// C F O)/		0 : 46	N (4.5	5 (46			- 1 (4-							1 1/4= 1 4 /4	- 0 4-		1 1000
## Status Bloes	•												Apr 1/	May 17	Jun '1/	Q3	Jul 1/ Aug 1	/ Sep 1/	Q4	
Page Security Page Pag	Website		-							_										
April Principle Principl			-				1													
Duntation			-	380K	44,806	30,489	27,342	102,637	33,671	30,591	37,501	101,763								204,000
Available of Fig. 2016 1.5		_	_	>2.50	2.55	2.45	2.41	2.48	2.54	2.38	2.27	2.40								2.44
Page-Selection				72.50	2.33	2.43	2.71	2.40	2.54	2.50	2.27	2.40								2.44
Popular Science Top Strategy values Top Stra				>- 2	2	2 77	2.60	2 01	2 05	2 62	2 55	2.69								2.74
November 2016 - 11) A Frais Schedule, [2] Homograph, [3] Connect Schedule, [4] Busines & Schedules, [5] A Frais Information James 2017 - [1] A Frais Schedule, [5] Limberger, [6] Connect Schedule, [4] Busines & Schedules, [5] A Frais Information James 2017 - [1] A Frais Schedule, [5] Limberger, [6] Connect Schedule, [6] Limberger, [6] Limberger		Pages/Session	_		_							2.08								2.74
Control Cont		Top 5 Pages Visited																		
January 2017 - (1.1 A-rain Schedule, 12) Homesepe, (3) Connect Schedule, (1) Rotates & Schedules, (3) A-rain information February 2017 - (1) A-rain schedule, (2) Homesepe, (3) Connect Schedule, (3) Rotates & Schedules, (3) A-rain information February 2017 - (1) A-rain schedule, (2) Homesepe, (3) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) A-rain schedule, (2) Homesepe, (3) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) A-rain schedule, (3) Homesepe, (3) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) Connect Schedule, (4) Boots & Schedules, (3) A-rain information February 2017 - (1) Connect Schedule, (4) Boots & Schedules, (
Page			December 20	16 - (1) A-train S	Schedule, (2)	Homepage, (3	3) Connect Sch	edule, (4) Rou	ites & Schedul	es, (5) A-train	Information									
Act 2017 - (11 A Fairs October 10, (21) non-region, (3) Baster 16 October 20, (3) Extra 16 October 20, (3) Extra 16 October 20, (3) Extra 20, (4) Extra 20,																				
Top 5 Referring Stress October 2016 - (1) State sair of T Cost. (2) UNI Transportation. (3) DART. (4) Goverheeve, 15 UNI POTAT UNIVERSAL STATE UNIVE			February 201	7 – (1) A-train Sc	chedule, (2) H	omepage, (3)	Connect Sche	dule, (4) Rout	es & Schedule	s, (5) A-train I	nformation									
November 2015 - (1) CoOPellevery, (2) UNIT Transportation, (3) DonCellevery Subscription Page, 15) Uniter																				
December 2016—11 (GovDelinery, 2) I UNIT Transportation, (3) GovDelinery Subscription Page		Top 5 Referring Sites																		
Binnary 2017 - (1) Gordelivery, (2) UNT Transportation, 14) TWU Parts (3) Gordelivery Subscription Page February 2017 - (1) Gordelivery, Vehr, (2) UNT Transportation, 13) Developer Country Website, (5) Gordelivery Subscription Page Option Board Blog																				
February 2017 – (1) GovDelivery Alter, [2) IMPT Transportation, (3) Device County Vestion, (3) Condenies yes Subscription Reg. March 2017 – (1) GovDelivery Alter, [1) DAT Transportation, (3) Transportation, (4) Transportation			December 20																	
## March 2017 - 11 Sovoletines* Abert, 20 UNT Transportation, 3) Twitter, (1) DATE, (5) GovDelivery Subscription Page ## Full Page with a control of the co																				
Display Disp			February 201																	
Return Users			March 2017 -																	
Total Pageriews	Hop On Board Blog	Unique Users	-	3,750	150	193	337	680	1,150	497	312	1,959								2,639
Total Pageriews		Return Users	-	600	29	29	43	101	147	118	66	331								432
Bounce Rate -			8.686		284		581	1.221		_										
Increase in Subscribers 21 75 0 0 1 1 3 3 6 0 39				-																
October 2016 − (1) Homepage, (2) Furn Things to Do in Doctober, (3) Member City Highlight – Highland Village, (4) State Fair – Get a Turkey Let Up on Traffic, (5) Passenger Tools for a Smooth Commute November 2016 − (1) Holiday Gift Guide for Commuters, (2) Homepage, (3) Furn Things to Do in November, (4) Employee Spotlight: Mellone Servage, (5) East Systeps to Use DoCTA's New Whet Discount Program in Highland Village December 2016 − (1) Holiday Gift Guide for Commuters, (2) Homepage, (3) Furn Things to Do in December, (4) Find Program on University Program on Highland Village December 2016 − (1) Holiday Gift Guide for Commuters, (2) Homepage, (3) Furn Things to Do in December, (4) Find Program on University Program on Highland Village December 2016 − (1) Home Page, (2) Furn Things to Do in Index (5) BackDCTA, Accessibility Feature, (4) For 10 Place to Eat and Play this Spring Break, (5) How to Eat Healthy While Riding Public Transit Community Program on Highland Village December 2016 − (1) Facebook, (2) Outbrain, (3) We Denton Do It Blog January 2017 − (1) Genoblewer, (2) Facebook, (3) Direct Traffic, 2) Genoblewer, (3) Breach Traffic/Program (Accessibility Feature, 4) To 10 Facebook, (2) Outbrain, (3) We Denton Do It Blog January 2017 − (1) Genoblewer, (2) Facebook, (3) Direct Traffic, 2) Genoblewer, (3) Breach Traffic/Program (Accessibility Feature, 4) To 10 Facebook, (2) Outbrain, (3) We Denton Do It Blog January 2017 − (1) Genoblewer, (2) Facebook, (3) Direct Traffic, 2) Genoblewer, (3) Facebook, (3) Direct Traffic, 2) Genob			21		0	0	1	1		6										
November 2016 - (1) Holiday Giff Guide for Commuters, (2) Homepage, (3) Fun Things to Do in November, (4) Employee Spotlight: Melonee Scruggs, (6) Easy Steps to Use DCTA's New Uber Discount Program in Highland Village December 2016 - (1) Holiday Giff Guide for Commuters, (2) Homepage, (3) Fun Things to Do in December, (1) Table (1) Holiday Giff Guide for Commuters, (2) Homepage, (3) Fun Things to Do in December, (1) Table (1) Home Page, (2) Fur Things to Do In December, (3) Fun Things to Do In January, (5) Why I Ride February, 0217 - (1) Home Page, (2) Fur Things to Do In December, (3) Fun Things to Do In January, (5) Why I Ride February, 0217 - (1) Home Page, (2) Fur Things to Do In March, (3) PaskDCTA, (4) Fun Things to Do In January, (5) Why I Ride February, 0217 - (1) Home Page, (2) Fur Things to Do In March, (3) PaskDCTA, (4) Fun Things to Do In January, (5) Why I Ride February, 0217 - (1) Facebook, (2) Cutterin, (3) We Delivery November 2016 - (1) Facebook, (2) Cutterin, (3) Goodelivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 - (1) Facebook, (2) Cutterin, (3) We Delivery December 2016 -					e (2) Eun Thir	ags to Do in C	october (3) Me	mber City Hig		nd Village (4	·		t IIn on Traffi	c (5) Dacco	nger Tools fo	or a Smoot	h Commute			
March 2017 - (1) Direct Traffic, (2) GovDelivery, (3) Google VovDelivery Total Subscribers - 3K 2,109 2,359 2,502 2,502 3,342 4,679 4,935 4,935 4,935		Top 5 Referring Sites	March 2017 – (1) Home Page, (2) Fun Things to DO in March, (3) #AskDCTA Accessibility Feature, (4) Top 10 Places to Eat and Play this Spring Break, (5) How to Eat Healthy While Riding Public Transit October 2016 – (1) Facebook, (2) Twitter, (3) GovDelivery November 2016 – (1) Facebook, (2) Twitter, (3) GovDelivery December 2016 – (1) Facebook, (2) Outbrain, (3) We Denton Do It Blog January 2017 – (1) Facebook, (2) Outbrain, (3) Twitter																	
Stromer Total Subscribers - 3K 2,109 2,359 2,502 2,502 2,502 3,342 4,679 4,935 4,935																				
Metric M	GovDelivery	Total Subscribers						2,502	3,342	4,679	4,935	4,935								4,935
Activity Metric FY '16 EOY FY '17 Goal Oct '16 Nov '16 Dec '16 Q1 Jan '17 Feb '17 Mar '17 Q2 Apr '17 May '17 Jun '17 Q3 Jul '17 Aug '17 Sep '17 Q4 YTD hortel Phone Service Calls Received					,	, , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,		,	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,			1					
Calls Received Call		Metric	FY '16 EOY	FY '17 Goal	Oct '16	Nov '16	Dec '16	01	Jan '17	Feb '17	Mar '17	02	Apr '17	May '17	Jun '17	03	Jul '17 Aug '1	7 Sep '17	04	YTD
Abandoned Calls 2% <3% 1% 1% 1% 1% 1% 1% 1% 2% 1.3%			-									•		.,						
Total Hits† 553,938 400,000 49,641 43,937 41,725 135,303 41,725 41,729 47,074 130,528	S. S. CO HOHE SCI VICE		2%																	
SMS (Texts) 93,384 50,000 8,228 7,612 5,712 21,552 5,712 6,763 7,165 19,640	Where's My Rido																 			
Calls 29,879 15,000 2,052 1,858 1,843 5,753 1,843 1,744 1,860 5,447 ORequest Avg. Days/Closeout 2.52 <3.2 1.68 2.09 3.13 2.01 2.23 2.95 4.02 2.45 Total Entries/10K 2.11 >= 2 3.22 2.88 1.68 2.80 2.62 1.89 2.07 1.23 Types of Submittals October 2016 - Complaint - 5; Problem - 0; Question - 47; Suggestion - 18 (high complaints due to spammer - 39 entries) November 2016 - Complaint - 18; Compliment - 5; Problem - 0; Question - 9, Suggestion - 14 (high complaints due to spammer - 45 entries) December 2016 - Complaint - 18; Compliment - 5; Problem - 0; Question - 15; Suggestion - 14 February 2017 - Complaint - 41; Compliment - 5; Problem - 0; Question - 14; Suggestion - 4 (57.7% of total entries were complaints about driver conduct / 15.5% of total entries were complaints about on-time performance) March 2017 - Complaint - 33; Compliment - 2; Problem - 3; Question - 14; Suggestion - 8 ISCOUNT SALES PROGRAMS†*	Where s wy kide		·			<u> </u>				-		-								
Avg. Days/Closeout 2.52 3.2 1.68 2.09 3.13 2.01 2.23 2.95 4.02 2.45			· ·	· · · · · · · · · · · · · · · · · · ·																
Total Entries/10K 2.11 >= 2 3.22 2.88 1.68 2.80 2.62 1.89 2.07 1.23 Types of Submittals October 2016 - Complaint - 59, Compliment - 5; Problem - 0; Question - 47; Suggestion - 18 (high complaints due to spammer - 39 entries) November 2016 - Complaint - 18; Compliment - 3, Problem - 2, Question - 9, Suggestion - 7 (high complaints due to spammer - 45 entries) December 2016 - Complaint - 18; Compliment - 2; Problem - 1; Question - 8; Suggestion - 1 January 2017 - Complaint - 26; Compliment - 5; Problem - 0; Question - 15; Suggestion - 14 February 2017 - Complaint - 41; Compliment - 5; Problem - 0; Question - 14; Suggestion - 4 (57.7% of total entries were complaints about driver conduct / 15.5% of total entries were complaints about on-time performance) March 2017 - Complaint - 33; Compliment - 2; Problem - 3; Question - 14; Suggestion - 8 ISCOUNT SALES PROGRAMS†																				
Types of Submittals October 2016 – Complaint – 59, Compliment – 5; Problem – 0; Question – 47; Suggestion – 18 (high complaints due to spammer – 39 entries) November 2016 – Complaint – 77, Compliment – 3, Problem – 2, Question – 9, Suggestion – 7 (high complaints due to spammer – 45 entries) December 2016 – Complaint – 18; Compliment – 2; Problem – 1; Question – 8; Suggestion – 1 January 2017 – Complaint – 26; Compliment – 5; Problem – 0; Question – 15; Suggestion – 14 February 2017 – Complaint – 41; Compliment – 5; Problem – 0; Question – 11; Suggestion – 4 (57.7% of total entries were complaints about driver conduct / 15.5% of total entries were complaints about on-time performance) March 2017 – Complaint – 33; Compliment – 2; Problem – 3; Question – 14; Suggestion - 8 ISCOUNT SALES PROGRAMS††	GORequest																			
November 2016 – Complaint – 77, Compliment – 3, Problem – 2, Question – 9, Suggestion – 7 (high complaints due to spammer – 45 entries) December 2016 – Complaint – 18; Compliment – 2; Problem – 1; Question – 8; Suggestion – 1 January 2017 – Complaint – 26; Compliment – 5; Problem – 0; Question – 14 February 2017 – Complaint – 41; Compliment – 5; Problem – 0; Question – 11; Suggestion – 4 (57.7% of total entries were complaints about driver conduct / 15.5% of total entries were complaints about on-time performance) March 2017 – Complaint – 33; Compliment – 2; Problem – 3; Question – 14; Suggestion - 8 ISCOUNT SALES PROGRAMS††																				2.49
ISCOUNT SALES PROGRAMS††		Types of Submittals	November 20 December 20 January 2017 February 201	116 – Complaint 16 – Complaint – Complaint – 2 7 – Complaint –	– 77, Complir – 18; Complin e; Complimer 41; Complime	nent – 3, Prob nent – 2; Prob nt – 5; Proble ent – 5; Probl	olem – 2, Ques olem – 1; Ques m – 0; Questio em – 0; Questi	tion – 9, Sugg tion – 8; Sugg n – 15; Sugge on – 11; Sugge	estion – 7 (hig estion – 1 stion – 14 estion – 4 (57.	h complaints	due to spamn	ner – 45 entries	5)	ct / 15.5% o	of total entrie	es were co	mplaints about on-ti	me performar	nce)	
	DICCOLLEGE CALES TO THE	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Iviarch 2017 -	- complaint – 33	; compliment	. – 2; Problem	ı – 3; Question	ı – 14; Suggest	.ion - 8											
Activity Metric FY '16 EOY FY '17 Goal Oct '16 Nov '16 Dec '16 Q1 Jan '17 Feb '17 Mar '17 Q2 Apr '17 May '17 Jun '17 Q3 Jul '17 Aug '17 Sep '17 Q4 YTD								_				1			1		T T	1		
	Activity	Metric	FY '16 EOY	FY '17 Goal	Oct '16	Nov '16	Dec '16	Q1	Jan '17	Feb '17	Mar '17	Q2	Apr '17	May '17	Jun '17	Q3	Jul '17 Aug '1	7 Sep '17	Q4	YTD

Group Discount Program	Ticket Sales	\$10,034	\$10,000	\$391	\$2,511	\$3,052	\$5,954	\$201	\$4,760	\$858	\$5,819							\$15,533
-	Website Pageviews	258	250	79	28	27	134	25	34	46	105							239
	Top 3 Referring Sites																•	
		November 20	16 – (1) Google.	com, (2) Bing	.com, (3) Face	book												
		December 20:	16 – (1) Google.	com, (2) Yaho	o.com, (3) bit	ly												
		January 2017	– (1) Google.co	m, (2) Bing.co	m; (3) Yahoo.	com												
		February 2017 – (1) Google.com, (2) Bing.com, (3) transportationforms.unt.edu (University Pass Program secure site) March 2017 – (1) Google.com, (2) Bing.com, (3) Centro (online ads)																
Non-Profit Discount	Ticket Sales	\$1,933	\$2,000	\$190	\$0	\$56	\$246	\$4,725	\$135	\$146	\$5,006							\$5,253
Program	Website Pageviews	338	400	86	55	50	191	57	65	52	174							365
	Top 3 Referring Sites October 2016 – (1) Google.com, (2) Bing.com, (3) BigTex.com																	
		November 2016 – (1) Google.com, (2) Bing.com, (3) Geri-Options.com December 2016 – (1) Google.com, (2) GovDelivery, (3) Yahoo.com January 2017 – (1) Google.com, (2) Yahoo.com, (3) Bing.com																
	February 2017 – (1) Google.com, (2) Bing.com, (3) Centro (online banner ads)																	
			(1) Google.com				1 .									1		
Corporate Pass Program	Ticket Sales	\$0	\$5,000	\$0	\$82,240	\$0	\$82,240	\$0	\$0	\$0	\$0							\$82,240
	Increase in Business Database	1,885	250	57	66	0	123	0	-11	7	-4							119
	Targeted Cold Calls	278	125	5	6	19	30	34	33	31	98							128
	Direct Mail Distribution	2,684	4,800	0	0	0	0	0	1,908	0	1,908							1,908
	Sales Kit Distribution	10	125	29	49	21	99	3	0	45	48							147
	Website Pageviews	345	500	83	43	33	159	50	44	71	165							324
	Top 3 Referring Sites		– (1) Google.co															
			16 – (1) Google.	-														
			16 – (1) Google.															
			– (1) Google.co															
			7 – (1) Google.co			•	•											
		March 2017 –	(1) Google.com	, (2) Bing.con	n, (3) share-bu	ttons-for-free	e.com											

Footnote:

*Community Brand Impressions:

- Global Impressions are the total number of individuals impacted through events, fairs and sponsorships.
- Confirmed Impressions are the total number of one-on-one interactions experienced through events, fairs and sponsorships.

**Media Buy Impressions:

- Online/Confirmed Impressions are the number of individuals who were delivered an online advertisement through marketing campaign efforts.
 - Online Click Through Rates are the number of individuals who were delivered an online advertisement, clicked on the advertisements, and visited a directed URL through marketing campaign efforts.

[^]Media Relations Impressions are the total number of individuals impacted through media relations efforts throughout all communications mediums (i.e. broadcast, print, online, radio, etc.).

^{^^}Publicity Value identifies the financial investment that would be required to receive identical coverage through advertising efforts.

[†]Where's My Ride "hits" track all visits to the site. Total hits reported are not unique visitors.

^{††}Discount Pass Program Metrics – Annual goals are set based on research and potential program growth. FY '16 marks the first year of tracking metrics of success and will only included partial-year results. Goals set for FY '17 are minimal in order to determine trends.



M&C UPDATE BOARD MEETING

APRIL 27, 2017



HIGHLAND VILLAGE SERVICES

Timeline:

- Phase I
 - Launch of Connect Shuttle and Community On-Demand
 - Official Launch April 22, 2016
 - Full campaign from April 22 October 10
- Phase II
 - Integration of Uber Partnership/Discount
 - Soft Launch October 3, 2016
 - Official Launch October 10, 2016
 - Full campaign from October 10 Present
- Phase III (TBD)
 - Modification of Uber Zone
 - Full campaign to support new zone

Campaign Components:

- Customer Service Training
- Launch Event
- Inaugural Ride
- Websplash/Internal Webpage/Unique URL
- Online Banner Campaign
- Billboard (FM 407/Summit)
- Platform Decals
- Bus Stop Shelter Decals
- Promotional Bus Blade
- Social Media
- Blog Posts
- Media Relations
- How to Ride Brochure

- Utility Bill Inserts
- Direct Mail
- Free Ride Coupon
- Seat Drop
- Community Outreach



HIGHLAND VILLAGE SERVICES





HIGHLAND VILLAGE SERVICES



Denton County Transportation Authority (DCTA)
Published by Melonee Scruggs [?] - 4 hrs - 6





NORTH TEXAS XPRESS

Timeline:

- Phase I
 - Launch of the commuter bus service
 - Official Launch September 26, 2016
 - Soft campaign from September 26, 2016 March 6, 2017
- Phase II
 - Launch of Denton Park & Ride
 - Official Launch March 6, 2017
 - Full campaign from March 6, 2017 -Present

Campaign Components:

- Mobile Advertising Ad
- Denton Record-Chronicle Page Takeover
- Billboard (I-35W)
- Platform Decals
- **Bus Stop Shelter Decals**
- Promotional Bus Blade
- Social Media
- Media Relations
- Video
- Direct Mail
- **Email Marketing**
- **Blog Posts**
- Community Outreach
- **FWTA Marketing & Communications Planning**



DCTA NORTH TEXAS XPRESS















Timeline:

- Integration of taxi service
- Service Launch March 20, 2017
- Website content only (per the city)

Campaign Components:

- Updated Website Copy
- Customer Service Training
- City of Frisco Notified Existing Passengers



FRISCO TAXI PROGRAM





DENTON COA CHANGES

Timeline:

- Phase I
 - Notification of upcoming changes/expiration date of Go Guide/Public meeting follow-up
 - December 2016 Present
 - Soft campaign
- Phase II
 - Announcement of service changes/new Go Guide
 - May 15, 2017 July 15, 2017

Campaign Components:

- Go Guide (new layout/new content)
- System Map
- Shelter Signage
- Platform Signage
- **DDTC Signage**
- Direct Mailer
- Email Marketing
- Websplash
- Web Content
- Rail Cards
- Vehicle Decals
- Flier
- Billboards

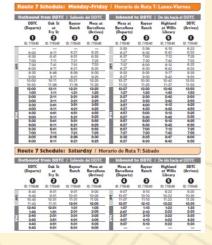
- Online Banner Ads
- Denton Record-Chronicle Page Takeover
- Media Relations
- Social Media
- **Blog Posts**
- **Public Meetings**
- Community Outreach
- **Community Education**



DENTON COA CHANGES











Board of Directors Memo

April 27, 2017

Subject: Strategic Planning & Development Update

REGIONAL TRANSPORTATION PLANNING

High Intensity Bus Corridors (Regional Express Bus Service)

- DCTA has identified four corridors throughout Denton County that could benefit from High Intensity Bus service; 35W, US 380, FM 1171/SRT 121, and service to the DFW Airport
- These high intensity bus corridors have been incorporated as "proposed" corridors into the 2040 Regional Mobility Transportation Plan which was approved by the RTC in March 2016
- DCTA, FWTA and DART attended a NCTCOG hosted Peer Review meeting on March 10 to discuss the
 conceptual development and ideas for High Intensity Bus service at a high level which included;
 Station/Stop Design Features, On-Board features, Branding & Marketing, Service Scheduling, Fare
 Development, etc.
- DCTA is holding an internal workshop to outline the ideal elements to include in High Intensity Bus service and will then hold a joint workshop with the FWTA staff prior to submitting a joint concept to the NCTCOG
- After NCTCOG receives conceptual ideas from the transit agencies, they will host an Industry Peer Review to obtain feedback from others in the industry

35W Corridor (North Texas Xpress)

- A joint funding request with the FWTA for the ultimate High Intensity Bus Corridor Service has been submitted to the NCTCOG
- The North Texas Xpress was successfully launched in partnership with the FWTA along the 35W corridor
- New Park & Ride opened at Presbyterian Hospital of Denton on Monday, March 6

US 380 Transit Corridor

- As mentioned above, the US 380 corridor has been identified as a potential corridor for High Intensity Bus Service, but it could also be a candidate for Bus Rapid Transit (BRT) and eventually Commuter Rail
- DCTA has submitted a Feasibility Study request as a UPWP project to NCTCOG for FY18-19

Corridor Improvements By Denton County

- Any bus service implemented on this corridor could truly benefit from planned improvements being planned by Denton County. These improvements include; five interchanges and widening of the roadway.
- Interchange improvements include grade separation construction at Legacy, Teal, Navo, FM 423 and FM 720
- The roadway will be expanded to six lanes allowing additional capacity
- Environmental Clearance is expected by June 2018 and the project will let as soon as utilities are relocated and additional ROW is acquired

A-train Extension SB

- The SB extension of the A-train corridor is in the NCTCOG 2040 Mobility Transportation Plan
- This corridor extension will make the most sense to do in conjunction with the buildout of the Cottonbelt Corridor which is in DART's plan for 2022
- DCTA has submitted a Feasibility Study request for the A-train NB & SB extension as a UPWP project to NCTCOG for FY18-19

BNSF Rail Corridor

- The BNSF rail corridor is in the NCTCOG 2040 Mobility Transportation Plan
- DCTA has begun preliminary planning of this corridor and has been meeting with stakeholders, private sector partners and NCTCOG

 DCTA has submitted a request to NCTCOG to assist with updating and segmenting ridership projections as well as conducting a land use study along the corridor using existing funding allocated to DCTA for the FY 2016-2017 UPWP

DCTA Long Range Service Plan Update

- Our agency updates our Long Range Service Plan every five years.
- DCTA has submitted a request to NCTCOG to assist with updating forecasted numbers of our Long Range Service Plan as a UPWP project to NCTCOG for FY18-19

LOCAL TRANSPORATION PLANNING

Innovative Transit Solutions

- Irving Holdings and Lyft were selected through a recent RFP process to provide customized cost-effective transportation solutions for member and non-member cities in situations where fixed route traditional transportation service is not feasible
- The board authorized the President to enter into a contract with these companies at the March board meeting.
- Staff is also staying engaged in conversations within the industry regarding other technology-driven transit solutions as well as discussions regarding the utilization of automated vehicles in transit
- The FTA has invited staff to participate in a two day policy discussion workshop in D.C. regarding transit agency partnerships with TNCs for the delivery of transit services this month

Highland Village Uber Zone Expansion

- The existing Uber program in Highland Village has been successful, but still has capabilities to grow
- DCTA will be expanding the zone to include a section North of Old Town Lewisville and in an area around the Medical City – Lewisville
- The expanded zone will provide additional trip opportunities to medical facilities, office complexes and industrial areas
- . The area being included in the expanded zone is not currently served by transit
- Uber has estimated this zone expansion could increase the monthly ridership by 30 trips

BUSINESS DEVELOPMENT & PARTNERSHIPS

City of Frisco Contract Service

 Staff has incorporated taxi service into the currently provided service to assist in service area expansion, increased capacity capabilities and improved operational efficiencies

City of McKinney

- DCTA presented service options to the new McKinney's Urban Transit District (MUTD) on April 5th
- The week of April 10th, City requested a final proposal from the two transit agencies
- DCTA submitted a proposal on April 14th and expects the McKinney City Council will select a transit provider on May 1st or May 2nd

Service Expansion within New Service Areas

 Staff is being responsive to requests from non-member cities interested in exploring transit solutions to meet the demands within their communities

LAND USE PLANNING & DEVELOPMENT

Downtown Denton Parking

- In coordination with the Union Pacific Railroad and the NCTCOG, DCTA is working with City of Denton staff to identify solutions addressing downtown parking shortages, aesthetics, noise mitigation and safety enhancements.
- · Conversations continue with City staff to develop the best plan of action to address all of these issues

Additional Land Use Planning

- DCTA continues conversations with member cities in an effort to support their respective city strategic plans which include historical neighborhood revitalization, transit oriented development, transportation thoroughfare planning, transit service enhancements and trail planning initiatives
- Ongoing conversations continue with city staff to develop the best plan of action to address all of these issues

ADDITIONAL PROJECTS

- NTI Title VI Training (Hosting)
- NTI Risk Assessments for Transit Capital Projects (Attending)
- UNT Contract Development
- NCTC Contract & Fleet Replacement Program Development
- Federal Legislative RFP Development
- Regional Trail Expansion

- Huffines-Hebron Joint Development Project
- Infrastructure Development Planning
- Innovative Transit Service Development
- Long-Range Agency Planning Efforts
- · State and Federal Legislative Initiatives
- · Grant Funding Opportunities
- TxDOT 35W Expansion Coordination

Submitted by:

Kristina Brevard, VP, Planning & Development



Board of Directors Memo

April 27, 2017

Subject: Capital Projects Update

Signal System Enhancements Phase II

- Construction and installation is underway and is coordinated with the PTC construction and installation to make the projects more efficient.
- Phase II is complete from Trinity Mills to Purnell and we are operating single cars.
 Installation north of Purnell is occurring in coordination with PTC until implementation is complete.

Positive Train Control (PTC)

- Wayside installation has commenced.
- The second vehicle install is underway.
- The FRA document approval process may delay the final acceptance date. We are actively working with the FRA and Alstom to minimize any delays associated with the FRA approval process.
- The project is expected to be completed before the federal deadline of December 2018.

Lewisville Hike and Bike Trail – Eagle Point Section

- Jacobs has received comments from TxDOT Engineering and is making minor modifications to the plans.
- The anticipated letting date is mid-August with an August, 2018 completion.

Flood Damage Repairs

Issue	FEMA Claim	Estimated DCTA Cost	Status
DTA 003G Washout of RipRap and ballast (includes Herzog Emergency response)	\$280,411	\$70,103	Payment being processed per Ernst and Young memo of 4/11/17.
DTA 001G and DTA 004G Replace Crossings	\$2,036,198	\$509,050	Shady Oaks and Walton/Corinth crossings complete. Frankford Rd. scheduled for 4/23, Brinker Rd, 4/30. Final completion by mid-June.
DTA 002E Bus O&M Electrical repairs*	\$14,616	\$3,654	Complete. Reimbursement received.
DTA 001E Signal & Comm. System	\$122,000	\$6,500	Repair is complete.

DTA006G Rail OMF drainage	\$116,079	\$29,019	Bids received. Request to award at April Bd. Meeting. Contract amount is slightly less than budgeted estimate.
DTA 002G Undercut Ballast	\$657,652	\$164,413	Contract awarded to Herzog. Work is complete without incident. Project close-out in progress.
Replace flume at Pockrus Page * Original claim 290!	\$623,000* \$161,338 **	\$155,750 \$461,662	Appeal tentatively approved. FEMA will revise the project worksheet. Engineers are finalizing repair recommendations. Surveying complete. 90% drawings received for review. Working on Procurement planning. Expect to issue for bid in May.

^{*} Original claim 290'

- Ballast undercutting work is complete without incident. Project close-out in progress.
- Shady Oaks and Corinth/Walton crossings are complete. Frankford and Brinker scheduled for 4/23 and 4/30. Completion by mid-June.
- Total estimated cost of repairs is \$3,065,618. The current estimated DCTA cost is \$776,239.00. This number may vary depending on the Pokrus Paige appeal.
 FEMA is revising the PW to include all repairs, however, we have not yet seen it.

IOMF – Bus Fueling at the Rail Facility

- A permit meeting was held with the City of Lewisville on 3/29/17. Permits will be required for electrical, canopy and fuel tank. The new site plan will need Council approval as there are 5 permanent zoning variances in place.
- The site plan and fuel tank specifications are under development.

Trinity Mills Crew Room

- DART has received bids on their revised project plan package and has selected a contractor. Bids are about 13% higher than the original budget.
- The project package will be presented to the DART Board in mid-May with a planned construction start in July or August.
- We are presenting a project budget change request to cover the additional construction cost and acquisition of the temporary facility currently in use.

^{**} Approved claim

Valley Ridge Crossing

- Staff is requesting approval of the amendment to the 2015 crossing agreement to allow for increased cost resulting from the complex signal system required to protect the crossing.
- The long lead items are on order.
- Completion is scheduled for July 2017.

Final Review:

Raymond Suarez



Board of Directors Memo

April 27, 2017

Subject: Transit Operations Report

DENTON SERVICE CHANGES

• To be implemented May 15, 2017

- The 24 new City of Denton stops are complete (signs covered).
- The 19 new TxDOT stops are under construction and will be completed April 28th
- On Sunday, May 14, the 35 decommissioned bus stop signs will be removed, 119 new decals will be placed on existing stops, and new stops signs will be uncovered.

System On-Time Performance

- FY 2017 YTD "On Time Performance" (OTP) for the A-train is 99.1%
- FY 2017 YTD "On Time Performance" (OTP) system-wide for Bus is 92.5%.

RIDERSHIP PERFORMANCE

		1	
Service	% Change Color		Notation
Service	FY 2016 to FY 2017	Indicator	No.
All Bus & Rail	5.66%		1
Rail	-5.96%		2
All Bus	8.10%	Marie 1	
Connect	-13.80%		2, 3
UNT	13.75%		1
NCTC	-1.71%		
Access	-0.27%		
Frisco Demand	NI/A		
Response	N/A		

- 1. UNT ridership continues to exceed expectations and boost the overall system performance.
- 2. The YTD boardings decreased for Rail and Connect over the same period for the previous fiscal year. An APTA study states that for every 10% drop in gas prices there is a 1.8% drop in ridership. Over the past year there has been a 35% decrease in gas prices which equals a 6.3% drop in ridership. We are in the 2nd year of sustained low gas prices, which is making car ownership more competitive to mass transit, and it appears that consumer behavior is adjusting. This is consistent with national trends.
- 3. While Connect service continues to underperform from the previous year it did have significant gains in February and March 2017, over January 2017, in total ridership and passengers per revenue hour, thus reducing the YTD percent of decrease from 14.77% to 13.80%.

Color Key

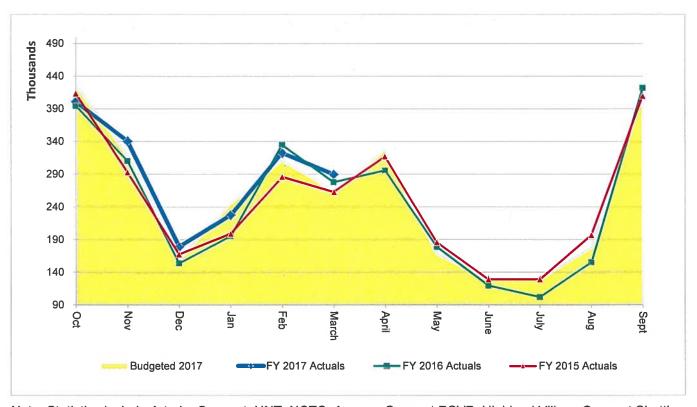
Green indicates positive performance

Yellow indicates service that will be monitored by staff

indicates poor performance and needs further research



Rail and All Bus: Total Boardings



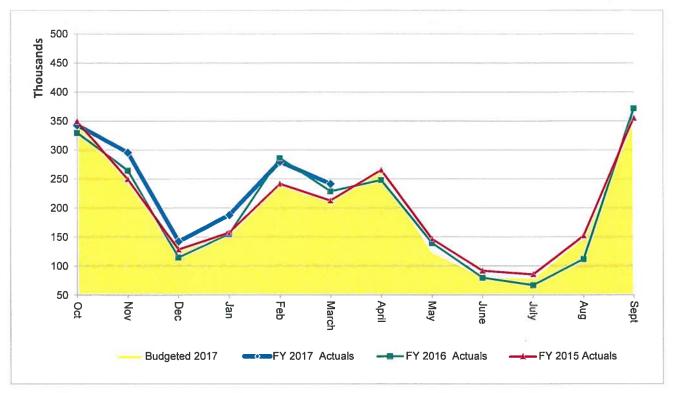
Note: Statistics include A-train, Connect, UNT, NCTC, Access, Connect RSVP, Highland Village Connect Shuttle, Highland Village Community On-Demand, Frisco Demand Response Service, North Texas Xpress Commuter, and special movement services. For display purposes, the Y axis origin has been modified.

Rail and All Bus: Total Boardings

- Total boardings for Rail and All Bus increased 12,127 boardings or 4.36% in March
- YTD boardings for Rail and All Bus increased by 94,420 boardings or 5.66% compared to the same period of the prior year.







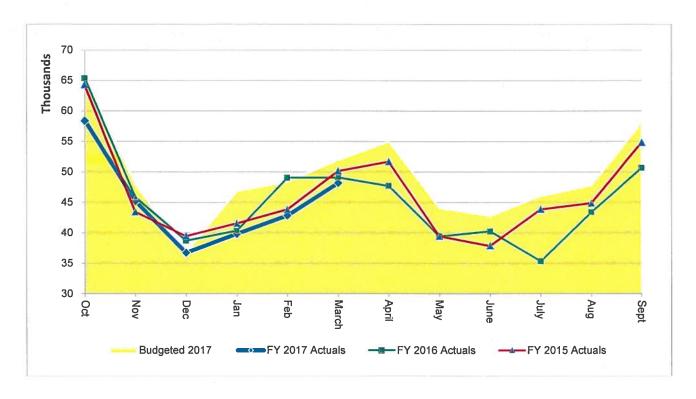
Note: Statistics include Connect, UNT, NCTC, Access, Connect RSVP, Highland Village Connect Shuttle, Highland Village Community On-Demand, Frisco Demand Response Service, North Texas Xpress Commuter and special movement services. For display purposes, the Y axis origin has been modified.

All Bus: Total Boardings

- Modifications to UNT Student Parking has resulted in changes to student travel patterns
 that is having a significant impact on Denton Connect route performance. UNT
 boardings are up 13.75% while Connect is down 13.80%.
- Changes were made in FY15/FY16 to UNT shuttle service in an effort to reduce overcrowding on several routes. While the changes significantly improved UNT route performance, it had a corresponding adverse effect on the DCTA Denton Connect Routes that serve many of the same areas. This will continue until implementation of the Denton COA recommendations in May 2017.
- In March, total boardings increased by 13,025 or 5.69% compared to the same period last year.
- YTD boardings have increased by 111,630 or 8.10% compared to the same period last year.







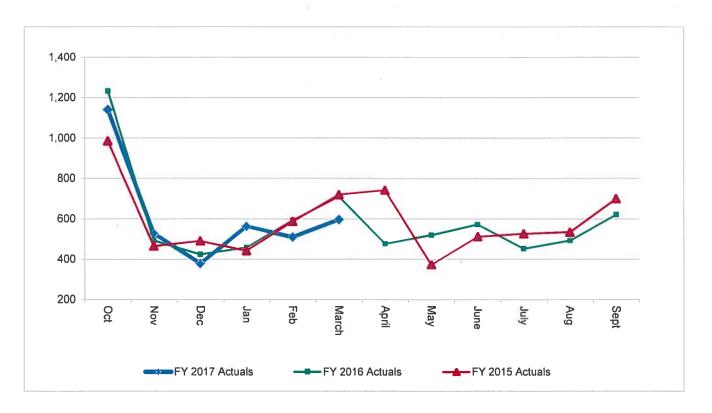
Note: For display purposes, the Y axis origin has been modified.

Rail: Total Boardings

- Total boardings for Rail decreased by 898 or 1.83% in March 2017 compared to March 2016.
- YTD rail boardings decreased by 17,210 or 5.97% as compared to the same period the previous fiscal year. Ridership for DART is down 5.3 % compared to the previous year.







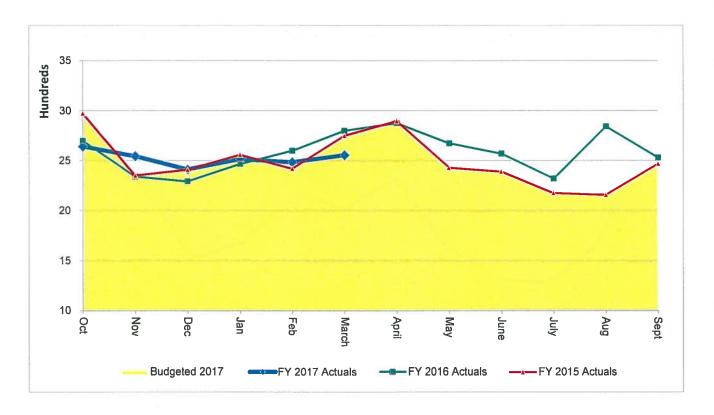
Note: For display purposes, the Y axis origin has been modified.

Rail: Saturday Average Boardings

- Average Saturday Boardings decreased by 114 or 16.02% in March 2017 compared to March 2016.
- YTD Average Saturday Boardings decreased by 193 or 4.94% as compared to the same period last year.



Access: Total Boardings



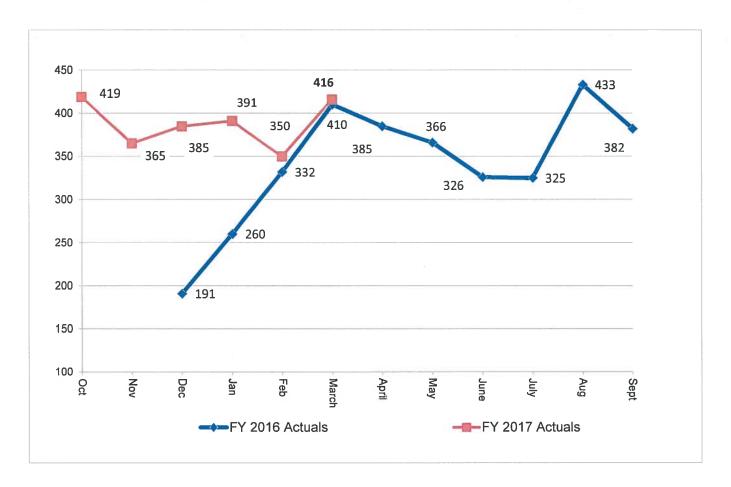
Note: For display purposes, the Y axis origin has been modified.

Access: Total Boardings

- In March, total boardings decreased by 244 or 8.72% compared to the same period last year.
- YTD boardings have decreased by 41 or 0.27% compared to the same period last year.
- We are seeing a trend of decreasing ADA trips, and an increase in non-ADA trips, in both Lewisville and Denton. This shift is more pronounced in Lewsiville and is believed to be the result of the service changes implemented in August that reduced the ADA eligible service area. Staff is continuing to research this trend.



Frisco Demand Response Service: Total Boardings

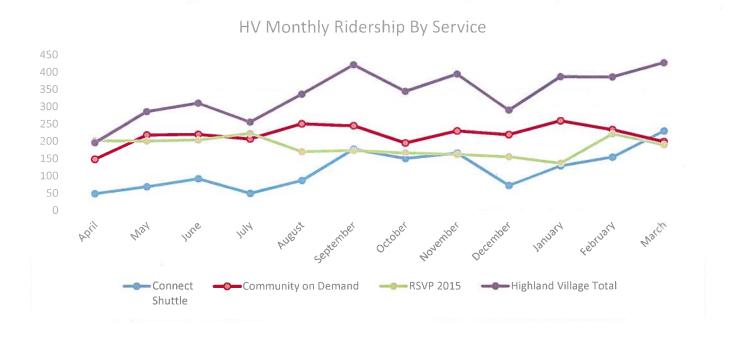


Frisco Demand Response Service: Total Boardings

- In March, total boardings increased by 6 or 1.5% compared to the same period last year.
- Staff worked with the City of Frisco to implement a Taxi Pilot Project, to add capacity to the existing service and expand the service area to include portions of Plano for medical trips.
- The Taxi Pilot Project was implemented on Monday, March 20. In the first two weeks of the pilot, 25 taxi trips were provided at an average cost of \$25.24 per trip.



Highland Village Service: Total Boardings



Highland Village Service: Total Boardings

- In April 2016, RSVP was replaced with the Highland Village Connect Shuttle and Community On-Demand services.
- YTD total boardings for Highland Village Community On-Demand increased by 9 boardings or 5.0% over RSVP total boardings for the same period the prior year.
- With the addition of the Highland Village Connect Shuttle, YTD total boardings for all Highland Village services increased by 1,201 boardings or 125.93% over RSVP total boardings for the same period the prior year.



North Texas Xpress Commuter Services: Total Boardings

- Service was initiated on Monday, September 26, 2016.
- The North Texas Xpress is a joint service provided by DCTA and the Fort Worth Transportation Authority.
- Service is provided Monday through Friday from 6:15 am to 9:30 pm.
- North Texas Xpress ridership will be provided in table format (see below) until a full year of data is available for annual comparison purposes.

NORTH TEXAS XPRESS SUMMARY REPORT			
Month	Total	DCTA Apportionment	
March	1193	597	
February	822	411	
January	978	489	
*December	861	430	
November	985	492	
October	948	474	
September	72	36	

^{*}Boardings reflect revision from FWTA



SAFETY/SECURITY

- DCTA Rail Operations Injury-Free Workdays: 65 through March
- DCTA Bus Operations Injury-Free Workdays: 31

MAINTENANCE

- Right of Way: Routine daily inspections are being performed by the contractor.
- Signal/Communications: DCTA contract operations (CTC) reported no issues in March.
- Stations: DCTA contract operations (Rio Grande Pacific) continue to perform weekly safety inspections, which have not identified any major issues in March.
- Rail Mechanical: DCTA contract operations (First Transit) reported no mechanical failures in March.

Final Review:

- 10 -



Board of Directors Memo

April 18, 2017

Item: WS 3(a) Program Services Committee and the Finance Committee Chair Report

A Joint meeting of the Program Services and Finance Committees was held at 12:02 p.m., April 18, 2017 at 1955 Lakeway Dr., Suite 260 Conference Room in Lewisville, TX.

In attendance were:

Committee Members:

Paul Pomeroy, Dave Kovatch, Skip Kalb, Carter Wilson, Allen Harris, George A.

Campbell, Richard Huckaby, Tom Winterburn

Board Members:

Charles Emery

Absent: DCTA Staff:

Doug Peach, Jim Robertson, Connie White, Don Hartman

Jim Cline, Kristina Brevard, Anna Mosqueda, Raymond Suarez, Nicole Recker,

Jonah Katz, Amanda Riddle, Marisa Perry, Rusty Comer, Brandy Pedron

Additional Guest(s):

David Smith, Pete Smith

The following agenda items were presented for discussion at the Program Service committee meeting:

- 1. Agency Operational Updates
 - a. North Texas Xpress 35W Service
 - b. Highland Village Service
 - c. Denton Service Enhancement Implementation
 - d. Rail Ridership
 - e. Positive Train Control
 - f. Single Car Operations
- 2. Agency Strategic Plan Discussion
 - a. Rail Corridor Planning
 - b. A-train Corridor Expansion Planning
 - c. High Intensity Bus Corridor Planning
- 3. Agency Planning & Development Updates
 - a. Contract Service Partnerships
 - i. Frisco Contract Services
 - ii. Other Contract Services
 - b. Innovative Transit Solutions
 - c. Discuss Debt Refunding
- 4. Future Agenda Items
- 5. Adjourn The meeting adjourned at 2:03 p.m.

Program Development Chair – Paul Pomeroy
Program Development Members – Skip Kalb, Doug Peach, Don Hartman, Carter Wilson, Jim Robertson,
Allen Harris, George A. Campbell
Staff Liaison – Kristina Brevard, Vice President, Planning & Development

Finance Chair – Dave Kovatch
Finance Members – Richard Huckaby, Connie White, Tom Winterburn
Staff Liaison – Anna Mosqueda - CFO