

1955 Lakeway Dr., # 260, Lewisville, Texas 75057 972.221.4600 | RideDCTA.net

Board of Directors Work Session

March 22, 2018 | 1:30 p.m.

CALL TO ORDER

- 1. Routine Briefing Items
 - a. Monthly Financial Reports
 - i. Financial Statements for February 2018
 - ii. Capital Projects Budget Report for February 2018
 - iii. Monthly Sales Tax Receipts
 - iv. Current Procurement Activities
 - b. Marketing and Communications
 - i. April Public Meetings
 - ii. Citizen's Advisory Team Recap Report (Denton and Lewisville/Highland Village)
 - iii. Monthly Media Report
 - iv. Marketing and Communications Awards
 - c. Strategic Planning and Development
 - i. Regional Planning Initiatives Update
 - ii. Local Planning Initiatives Update
 - iii. Business Development & Partnerships Update
 - iv. Funding Opportunities Update
 - v. Land Use Planning & Development
 - d. Capital Projects
 - i. Positive Train Control
 - ii. Hike and Bike Trail
 - iii. Pokrus Page
 - iv. Trinity Mills Crew Room
 - e. Transit Operations Reports
 - i. Bus and Rail Operations
- 2. Items for Discussion
 - a. Upcoming Public Meetings
 - i. Possible Service Changes
 - ii. Possible Fare Changes
 - iii. Public Input
 - b. Strategic Planning Guidance Report

- 3. Discussion of Regular Board Meeting Agenda Items (March 22, 2018)
- 4. Convene Executive Session. The Board may convene the Work Session into Closed Executive Session for the following:
 - a. As Authorized by Section 551.071(2) of the Texas Government Code, the Board of Directors Work Session may be Convened into Closed Executive Session for the Purpose of Seeking Confidential Legal Advice from the General Counsel on any Agenda Item Listed Herein or the Regular Board Meeting Agenda.
 - b. As Authorized by Texas Government Code Section 551.072 Deliberation regarding Real Property: Discuss acquisition, sale or lease of real property related to long-range service plan within the cities of Denton, Lewisville, Highland Village, or the A-train corridor.
- 5. Reconvene Open Session
 - Reconvene and Take Necessary Action on Items Discussed during Executive Session.
- 6. Discussion of Future Agenda Items
 - a. Board Member Requests
- 7. ADJOURN

Chair – Charles Emery Vice Chair – Richard Huckaby Secretary – Dianne Costa Treasurer – Dave Kovatch

Members – Skip Kalb, Tom Winterburn, Don Hartman, George A. Campbell, Allen Harris, Carter Wilson, Connie White, Mark Miller President – James Cline

The Denton County Transportation Authority meeting rooms are wheelchair accessible. Access to the building and special parking are available at the main entrance. Requests for sign interpreters or special services must be received forty-eight (48) hours prior to the meeting time by emailing bpedron@dcta.net or calling Brandy Pedron at 972-221-4600.

This notice was posted on 3/16/2018 at 3:19 PM.

Brandy Pedrop, Executive Assistant | Public Information Coordinator | Records Manager



1955 Lakeway Dr., # 260, Lewisville, Texas 75057 972.221.4600 | RideDCTA.net

Board of Directors Regular Meeting

March 22, 2018 | 3:00 p.m.*

*or immediately following Board Work Session scheduled at 1:30 p.m. on March 22, 2018

CALL TO ORDER

PLEDGE OF ALLEGIANCE TO US AND TEXAS FLAGS

INVOCATION

WELCOME AND INTRODUCTION OF VISITORS

AGENCY AWARDS AND RECOGNITIONS

1. CONSENT AGENDA

- a. Approval of Minutes for the Board Regular Meeting on February 13, 2018 and Strategic Planning Session on February 22, 2018.
- b. Acceptance of Monthly Financial Statements January and February 2018
- c. Approval of Award of Contract to Progenis Services for the Purchase of Coolant and Gear Oil, to Ataram, LLC for the Purchase of Engine Oil and Grease, to Western Marketing dba Reladyne for the Purchase of Transmission Fluid, and to Douglass Distributing for the Purchase of Engine Oil and Exhaust Fluid
- d. Approve Operating/Capital Budget Revision 2018-05 for Passenger Amenities-Denton
- e. Approval of Award of Contract to Xtreme Landsystems for Concrete, Bus Shelter, and Miscellaneous Construction Services
- f. Authorize the President to Purchase Twelve ARBOC Spirit of Independence Buses from Creative Bus Sales, Inc. pursuant to cooperative purchasing from Oklahoma State Contract

2. REGULAR AGENDA

- Board Approval of Resolution R18-02 Provided for the Adoption of the Strategic Planning Guidance Report
- Convene Executive Session. The Board may convene the Regular Board Meeting into Closed Executive Session for the following:
 - a. As Authorized by Section 551.071(2) of the Texas Government Code, the Work Session or the Regular Board Meeting may be Convened into

- Closed Executive Session for the Purpose of Seeking Confidential Legal Advice from the General Counsel on any Agenda Item Listed Herein.
- b. As Authorized by Texas Government Code Section 551.072 Deliberation regarding Real Property: Discuss acquisition, sale or lease of real property related to long-range service plan within the cities of Denton, Lewisville, Highland Village, or the A-train corridor.
- 4. Reconvene Open Session
 - Reconvene and Take Necessary Action on Items Discussed during Executive Session.
- 5. CHAIR REPORT
 - a. Discussion of Regional Transportation Issues
 - b. Discussion Legislative Issues
 - i. Regional
 - ii. State
 - iii. Federal
- PRESIDENT'S REPORT
 - a. Budget Transfers
 - b. Regional Transportation Issues

7. REPORT ON ITEMS OF COMMUNITY INTEREST

- a. Pursuant to Texas Government Section 551.0415 the Board of Directors may report on following items: (1) expression of thanks, congratulations, or condolences; (2) information about holiday schedules; (3) recognition of individuals; (4) reminders about upcoming DCTA and Member City events; (5) information about community events; and (6) announcements involving imminent threat to public health and safety.
- ADJOURN

Chair – Charles Emery Vice Chair – Richard Huckaby Secretary – Dianne Costa Treasurer – Dave Kovatch

Members – Skip Kalb, Tom Winterburn, Don Hartman, George A. Campbell, Allen Harris, Carter Wilson, Connie White, Mark Miller President – James Cline

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This potice was posted on 3/16/2018 at 2:50 PM.

Brandy Pedron, Executive Assistant | Public Information Coordinator | Records Manager



Board of Directors Memo

March 22, 2018

Subject: Financial Statements for February 2018

Background

The financial statements are presented monthly to the Board of Directors for acceptance. The reports presented for the period ending February 28, 2018 include the Statement of Change in Net Position, Statement of Net Position, and Capital Projects Fund. These reports provide a comparison of budget vs. actual for the fiscal year as of the current month.

The following are major variances between year-to-date budget and year-to-date actuals, which are annotated on the Statement of Change in Net Position.

Note A: Passenger Revenues – YTD unfavorable by (\$109k) mainly due to lower than budgeted ridership. YTD FY18 rail ridership of 184k is 20% less than budgeted ridership of 230k (\$73k reduced revenue). YTD FY18 ridership for Connect, Access, Frisco, Collin County Transit, and North Texas Express of 213k is 9% less than budgeted ridership of 234k (\$35 reduced revenue).

| | | YTD FY18 Actual Ridership | YTD FY18 Budgeted Ridership | % Variance |
|--|------------|-----------------------------------|-----------------------------------|-------------------------|
| Total Rail Ridership | (A) | 183,548 | 229,790 | - 20% |
| Connect, Access, Frisco, CCT, NTX UNT & NCTC Total Bus Ridership | (A) (B) | 212,671 1,030,883 1,243,554 | 233,607 | - 9% <u>2%</u> 0% |
| Total Ridership | | 1,427,102 | 1,475,598 | - 3% |

- (A) Passenger revenues are linked with these ridership statistics. Although Frisco & CCT service are contracted services, the passengers are responsible for a passenger fare as well.
- (B) These ridership numbers are shown for information purposes only and are not linked to passenger revenues.
- Note B: Contract Service Revenue YTD unfavorable by (\$258k), mainly due to lower than budgeted fuel usage and price. YTD FY18 fuel usage for contract services of 59k gallons is 26% lower than budgeted usage of 80k gallons (\$68k decreased revenue). Additionally, YTD average fuel cost is \$2.23/gallon compared to budgeted \$3.00/gallon (\$46k decreased revenue). YTD revenue hours for contract service are also less than budgeted, resulting in \$118k decreased revenue.
- Note C: Sales Tax Revenue February sales tax revenue is not yet received and is accrued for the month based on budget. Sales tax generated in February will be received in April. The Sales Tax Report included in this agenda packet provides a more detailed Budget to Actual comparison of FY18 sales tax receipts collected through March.

Note D: Federal/State Grants - Capital - YTD unfavorable by (\$3.8 million) due to delayed expenses and corresponding reimbursements for PTC, fleet purchases, the Lewisville Hike & Bike Trail, and Brownfield work at the Rail O&M Facility. These grants are paid on a reimbursement basis and therefore DCTA will submit for reimbursement once additional payments have been made for these projects.

| | FY18 Budgeted Drawdowns | FY18 Actual Revenue | Variance |
|------------------------------|----------------------------|------------------------|----------------|
| Bus Fleet Cameras | \$ - | \$ - | \$ - |
| Bus Scheduling Software | 92,000 | | (92,000) |
| Comp. Service Analysis | • | | |
| Data Analytics & Reporting | 35,556 | - | (35,556) |
| EPA - Brownfield at Rail | 178,200 | - | (178,200) |
| Fleet | 1,362,706 | - | (1,362,706) |
| Lewisville Hike & Bike Trail | 880,365 | - | (880,365) |
| Positive Train Control (PTC) | 1,457,945 | 164,084 | (1,293,861) |
| Safety/Security | - | - | _ |
| Transit Enhancements | - | - | _ |
| | \$ 4,006,772 | \$ 164,084 | \$ (3,842,688) |

 Note E: Federal/State Grants - Operating - YTD unfavorable by (\$434k) mainly due to large amounts budgeted for Bus & Rail PM as well as operating assistance grants. A portion of these budgeted drawdowns occurred earlier than anticipated in the budget, and funds were drawn down in FY2017 instead of FY2018 as anticipated. This negative variance is partially offset by reimbursements from FEMA that occurred in FY2018 but were anticipated in the FY2017 budget.

| | FY18 Budgeted Drawdowns | FY18 Actual Revenue | Variance |
|---------------------------|-------------------------|------------------------|--------------|
| Bus PM | \$ 999,442 | \$ 541,000 | \$ (458,442) |
| Bus Repowers (TAPS Buses) | 168,000 | - | (168,000) |
| Rail PM | 1,494,865 | 434,381 | (1,060,484) |
| Operating Assistance | 462,000 | - | (462,000) |
| ADA Assistance | 290,680 | 244,250 | (46,430) |
| FEMA | 233,625 | 1,980,474 | 1,746,849 |
| Printing | - | 12,598 | 12,598 |
| VanPool | 54,115 | 56,296 | 2,181 |
| | \$ 3,702,727 | \$ 3,268,999 | \$ (433,728) |

Identified Need

Provides the Board a review of DCTA's financial position and the agency's performance to budget.

Recommendation

Staff recommends acceptance.

Submitted by:

Marisa Perry, CPA

Chief Financial Officer/VP of Finance

Approval:

James C. Cline, Jr., P.E., Plesiden

Denton County Transportation Authority Change in Net Position Month and Year to Date February 28, 2018 (Unaudited)

| | Month I | Ended February 2 | 28, 2018 | Year to | Date February 2 | 28, 2018 | | |
|------------------------------------|------------|------------------|--------------|------------|-----------------|-----------------|------------------|--------|
| Description | Actual | Budget | Variance | Actual | Budget | <u>Variance</u> | Annual Budget | |
| Revenue and Other Income | | | | | | | | |
| Passenger Revenues | \$ 81,942 | \$ 122,934 | \$ (40,992) | \$ 477,100 | \$ 585,888 | \$ (108,788) | \$ 1,387,811 | Note A |
| Contract Service Revenue | 329,475 | 447,705 | (118,230) | 1,447,238 | 1,704,752 | (257,514) | 4,179,077 | Note B |
| Sales Tax Revenue | 1,876,009 | 1,818,015 | 57,994 | 10,957,862 | 10,632,289 | 325,573 | 26,649,586 | Note C |
| Federal/State Grants - Capital | - | 483,040 | (483,040) | 164,084 | 4,006,772 | (3,842,688) | 9,781,224 | Note D |
| Federal/State Grants - Operating | 1,780,317 | 257,769 | 1,522,548 | 3,268,999 | 3,702,727 | (433,728) | 5,410,737 | Note E |
| Total Revenue and Other Income | 4,067,744 | 3,129,463 | 938,281 | 16,315,284 | 20,632,428 | (4,317,144) | 47,408,435 | |
| Operating Expenses | | | | | | | | |
| Salary, Wages and Benefits | 861,712 | 1,023,871 | 162,159 | 4,359,329 | 5,304,430 | 945,101 | 12,317,845 | |
| Services | 524,683 | 596,876 | 72,193 | 1,407,556 | 2,035,445 | 627,889 | 3,896,625 | |
| Materials and Supplies | 192,939 | 304,500 | 111,561 | 866,708 | 1,558,200 | 691,492 | 3,601,940 | |
| Utilities | 46,657 | 38,346 | (8,311) | 149,072 | 191,730 | 42,658 | 460,164 | |
| Insurance, Casualties and Losses | 133,811 | 141,565 | 7,754 | 680,157 | 711,343 | 31,186 | 1,726,783 | |
| Purchased Transportation Services | 768,549 | 788,342 | 19,793 | 3,677,562 | 4,097,293 | 419,731 | 9,713,343 | |
| Miscellaneous | 29,682 | 30,001 | 319 | 107,632 | 231,802 | 124,170 | 423,326 | |
| Leases and Rentals | 17,787 | 22,263 | 4,476 | 91,490 | 110,847 | 19,357 | 265,880 | |
| Depreciation | 872,406 | 877,725 | 5,319 | 4,333,092 | 4,397,892 | 64,800 | 10,679,874 | |
| Total Operating Expenses | 3,448,226 | 3,823,489 | 375,263 | 15,672,598 | 18,638,982 | 2,966,384 | 43,085,780 | |
| Income Before Non-Operating | | | | | | | | |
| Revenue and Expense | 619,519 | (694,026) | 1,313,545 | 642,686 | 1,993,446 | (1,350,760) | 4,322,655 | |
| Non-Operating Revenues / (Expense) | | | | | | | | |
| Investment Income | 22,365 | 6,500 | 15,865 | 99,736 | 32,500 | 67,236 | 78,000 | |
| Gain (Loss) Disposal of Assets | - | - | - | - | - | - | - | |
| Fare Evasion Fee | 150 | 83 | 67 | 450 | 415 | 35 | 1,000 | |
| Other Income - Miscellaneous | 38 | - | 38 | 597,671 | - | 597,671 | - | |
| Long Term Debt Interest/Expense | (86,505) | (86,507) | 2 | (432,527) | (402,535) | (29,992) | (1,008,084) | |
| Total Non-Operating Revenue / | | | | | | | | |
| (Expense) | (63,952) | (79,924) | 15,972 | 265,330 | (369,620) | 634,950 | (929,084) | |
| Change in Net Position | \$ 555,566 | \$ (773,950) | \$ 1,329,516 | \$ 908,016 | \$ 1,623,826 | \$ (715,810) | \$ 3,393,571 | |

Denton County Transportation Authority Statement of Net Position As of February 28, 2018 (Unaudited)

| | Feb | ruary 28, 2018 | Jan | uary 31, 2018 | - | Change |
|---|-----|-------------------------|-----|------------------------|----|--------------------|
| Current Assets | Ф | 10 0CE 00C | \$ | 0.119.600 | \$ | 1 947 207 |
| Operating Cash & Cash Equivalents Reserves: Cash & Cash Equivalents | \$ | 10,965,906 8,178,038 | Φ | 9,118,609 8,169,566 | Φ | 1,847,297 8,472 |
| Reserves: Investments | | 2,989,800 | | 2,989,800 | | 0,472 |
| Accounts & Notes Receivable | | 6,526,750 | | 6,347,534 | | 179,216 |
| Prepaid Expenses | | 421,377 | | 555,188 | | (133,811) |
| Inventory | | 21,581 | | 34,724 | | (13,143) |
| Restricted Asset-Cash and Equivalents | | 2,946,208 | | 2,951,013 | | (4,805) |
| Total Current Assets | | 32,049,660 | | 30,166,434 | | 1,883,226 |
| Property, Plant and Equipment | | | | | | |
| Land | | 17,394,147 | | 17,394,147 | | - |
| Land Improvements | | 6,874,492 | | 6,869,802 | | 4,690 |
| Machinery & Equipment | | 3,988,400 | | 3,988,400 | | - |
| Vehicles | | 91,729,631 | | 91,729,631 | | - |
| Computers & Software | | 1,284,485 | | 1,284,485 | | - |
| Accumulated Depreciation | | (62,021,581) | | (61,149,175) | | (872,406) |
| Total Property, Plant and Equipment | | 59,249,575 | | 60,117,291 | | (867,716) |
| Capital Assets | | | | | | |
| Intangible Assets | | 16,997,155 | | 16,997,155 | | - |
| Other Capital Assets, Net | | 233,656,842 | | 233,656,842 | | - |
| Construction in Progress | | 20,625,530 | | 20,768,268 | | (142,738) |
| Total Capital Assets | | 271,279,527 | | 271,422,265 | | (142,738) |
| Total Assets | \$ | 362,578,762 | \$ | 361,705,989 | \$ | 872,773 |
| Liabilities | | | | | | |
| Current Liabilities | | | | | | |
| Accounts Payable | \$ | 246,670 | \$ | - | \$ | 246,670 |
| Salary, Wages, and Benefits Payable | | 734,233 | | 745,703 | | (11,470) |
| Accrued Expenses Payable | | 175,302 | | 165,853 | | 9,449 |
| Deferred Revenues | | 97,855 | | 112,317 | | (14,462) |
| Interest Payable | | 432,527 | | 346,022 | | 86,505 |
| Total Current Liabilities | | 1,686,587 | | 1,369,895 | | 316,692 |
| Non-Current Liabilities | | | | | | |
| Rail Easement Payable | | 1,200,000 | | 1,200,000 | | |
| Retainage Payable | | 490,935 | | 490,421 | | 514 |
| Bonds Payable | | 28,740,000 | | 28,740,000 | | - |
| Total Non-Current Liabilities | | 30,430,935 | | 30,430,421 | | 514 |
| Total Liabilities | | 32,117,521 | | 31,800,315 | | 317,206 |
| Net Position | | | | | | |
| Net Investment in Capital Assets | | 305,367,228 | | 305,367,228 | | - |
| Unrestricted | | 24,185,997 | | 24,185,997 | | - |
| Change in Net Position | | 908,016 | | 352,450 | | 555,566 |
| Total Equity | | 330,461,241 | | 329,905,674 | | 555,566 |
| Total Liabilities and Equity | \$ | 362,578,762 | \$ | 361,705,989 | \$ | 872,773 |

Capital Projects Fund - DCTA Budget vs. Actual As of February 28, 2018

| As of February 28, 20 | 18 |
|-----------------------|----|
| (Cash Basis) | |

| | Original Budget | Revised Budget | February 2018 Expenses Booked | Life To Date | \$ Under/(Over) Budget | % of Budget (As of February 2018 Close) | Project % Complete (Operation |
|---|----------------------|----------------------|-------------------------------------|----------------------|---------------------------|---|-------------------------------------|
| TS ed Assets onstruction Work in Progress | | | | | | | |
| G&A Capital Projects | | | | | | | |
| Total 10601 · Data Analytics & Reporting | \$ 200,000 | \$ 200,000 | \$ - | \$ - | \$ 200,000 | 0% | |
| Total 10302 · Infrastructure Acquisition | 1,900,000 | 3,900,000 | 7,875 | 143,061 | 3,756,939 | 4% | |
| Total 10604 · Safety & Security Assessment | 250,000 | 250,000 | - | 25,000 | 225,000 | 10% | |
| Total 10605 - Project Management/Document Control Total 10606 - Shared Use Mobility Study | 150,000 123,428 | 300,000 123,428 | 4,422 | 4,422 - | 295,578 123,428 | 1% 0% | |
| Total G&A Capital Projects | 2,623,428 | 4,773,428 | 12,297 | 172,483 | 4,600,945 | 4% | |
| Bus Capital Projects | | | | | | | |
| Total 50305 · IOMF Fuel Tanks | 250,000 | 740,000 | 33 | 68,925 | 671,075 | 9% | |
| Total 50409 · Bus Fleet Cameras | 149,500 | 149,500 | - | | 149,500 | 0% | |
| Total 50410 · AVL Systems | 200,000 | 200,000 | 1,247 | 103,142 | 96,858 | 52% | |
| Total 50507 · Fleet {2016} - CLOSED | 1,250,000 | 1,250,000 | - | 1,178,099 | 71,901 | 94% | |
| Total 50510 - Fleet {2017} | 1,550,000 | 1,885,000 | - | 37,806 | 1,847,194 | 2% | |
| Total 50512 · Fleet {2018} | 3,003,580 | 3,003,580 | - | - | 3,003,580 | 0% | |
| Total 50601 · Scheduling Software (Bus) | 250,000 | 250,000 | - | 28,125 | 221,875 | 11% | |
| Total Bus Capital Projects | 6,653,080 | 7,478,080 | 1,280 | 1,416,097 | 6,061,983 | 19% | |
| Rail Capital Projects | | | | | | | |
| Total 61406.1 · Positive Train Control Implementation | - | 16,720,141 | (19,387) | 12,277,523 | 4,442,618 | 73% | |
| Total 61708 · Lewisville Bike Trail | 3,099,856 | 2,146,355 | 33,895 | 2,121,409 | 24,946 | 99% | |
| Total 61209 · Trinity Mills Crew Facility | 250,000 | 310,000 | - | 302,063 | 7,937 | 97% | |
| Total 61713-1 · Rail Facility Flume Repair {2015 Flood} - CLOSED | 325,482 | 204,827 | - | 204,826 | 1 | 100% | 1 |
| Total 61713-2 · Grade Crossing Replacements (2015 Flood) Total 61713-3 · Hebron Signal House (2015 Flood) - CLOSED | 2,157,760 122,000 | 2,157,760 123,848 | | 2,048,377 123,847 | 109,383 | 95% 100% | |
| 61713-4 - Ballast Undercutting (2015 Flood) | 722,000 | 120,040 | | 120,047 | , | 10070 | |
| 61713-4.01 · Operating Revenue | - | - | | (443,548) | 443,548 | 0% | |
| Total 61713-4 · Ballast Undercutting {2015 Flood} | 761,600 | 761,600 | - | 592,847 | 168,753 | 78% | |
| Total 61713-5 · Pockrus Page {2015 Flood} | 623,000 | 623,000 | 2,648 | 132,915 | 490,085 | 21% | |
| Total 61714 · Rail Capital Maintenance | 3,970,430 | 3,442,430 | 95,403 | 397,396 | 3,045,034 | 12% | |
| Total 61715 · Trail Safety Improvements | 139,657 | 81,157 | - | - | 81,157 | 0% | |
| Total 61716 · Lewisville Bike Trail · Eagle Point Section | 2,995,873 | 2,995,873 | - | 42,012 | 2,953,861 | 1% | |
| 61717 · Valley Ridge Crossing | | | | | | | |
| 61717.01 · Operating Revenue | | | | (827,442) | 827,442 | 0% | |
| Total 61717 · Valley Ridge Crossing | 1,000,000 | 1,000,000 | - | 827,442 | 172,558 | 83% | |
| Total 61605 · Brownfield Remediation | 60,000 | 385,000 | 50,636 | 78,794 | 306,206 | 20% | |
| Total 61718 · Rail Safety Improvements | 200,000 | 200,000 | - | - | 200,000 | 0% | |
| Total 61606 · Rail Crossing Study | 73,000 | 73,000 | 13,855 | 47,750 | 25,250 | 65% | |
| Total Rail Capital Projects | 15,778,658 | 31,224,991 | 177,050 | 19,197,200 | 12,027,791 | 61% | |
| | | | | | | | |



Board of Directors Memo

March 22, 2018

Subject: Monthly Sales Tax Receipts

Background

Sales tax represents the single largest source of revenue for DCTA at 56.12% for FY18 budget. The annual sales tax budget for FY 2018 is \$26,649,586. Because of its importance in funding of DCTA's ongoing operations, the Board adopted a Budget Contingency Plan that outlines the Agency's response when declines in sales tax hit a specific target.

This month, receipts were favorable compared to budget by 3.02%. The March allocation is for sales generated in the month of January and represents revenue for the fourth month of FY 2018.

- Sales tax for sales generated at retail in the month of January and received in March was \$1,975,813.
- This represents an increase of 3.02% or \$57,994 compared to budget for the month.
- Compared to the same month last year, sales tax receipts are \$67,550 or 3.54% higher.
- Member city collections for the month compared to prior year are as follows:
 - City of Lewisville up 2.15%
 - o City of Denton up 7.12%
 - o Highland Village up 12.46%

Need

Provides the Board of Directors a monthly status on Sales Tax collections.

Recommendation

For information only. No action required.

Final Review:

Marisa Perry, CPA

Chief Financial Officer/VP of Finance

Denton County Transportation Authority (DCTA) Sales Tax Report Budget to Actual and Previous Year Comparison

| Sales | | | | Variance | CY Actual to | | Variance | CY Actual to |
|--------------|-------------|---------------|--------------|------------|--------------|----------------------|------------|--------------|
| Generated in | Received in | 2017-2018 | 2017-2018 | Actual to | CY Budget % | 2016-2017 | Actual to | PY Actual % |
| Month of: | Month of: | Year Budget | Year Actual | Budget | Variance | Year Actual | Prior Year | Variance |
| | | | | | | | | |
| October | December | \$ 2,096,191 | \$ 2,150,455 | \$ 54,264 | 2.59% | \$ 1,978,638 | \$ 171,816 | 8.68% |
| November | January | \$ 2,004,798 | \$ 2,216,616 | \$ 211,818 | 10.57% | \$ 2,170,262 | \$ 46,354 | 2.14% |
| December | February | \$ 2,795,466 | \$ 2,801,274 | \$ 5,808 | 0.21% | \$ 2,793,331 | \$ 7,943 | 0.28% |
| January | March | \$ 1,917,819 | \$ 1,975,813 | \$ 57,994 | 3.02% | \$ 1,908,263 | \$ 67,550 | 3.54% |
| February | April | \$ 1,818,015 | | | | \$ 2,006,450 | | |
| March | May | \$ 2,424,593 | | | | \$ 2,408,823 | | |
| April | June | \$ 2,117,555 | | | | \$ 1,987,159 | | |
| May | July | \$ 2,106,721 | | | | \$ 2,219,119 | | |
| June | August | \$ 2,477,248 | | | | \$ 2,588,897 | | |
| July | September | \$ 2,097,490 | | | | \$ 2,063,481 | | |
| August | October | \$ 2,301,438 | | | | \$ 2,260,569 | | |
| September | November | \$ 2,492,252 | | | | \$ 2,482,741 | | |
| | | | | | | | | |
| YTD Total | | \$ 26,649,586 | \$ 9,144,158 | \$ 329,884 | 3.74% | <i>\$ 26,867,734</i> | \$ 293,663 | 3.32% |

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department March 16, 2018

Denton County Transportation Authority (DCTA) Member Cities Sales Tax Report Month Allocation is Received from Comptroller Previous Year Comparison

| | City of Lewisville | | | | | | | | | | | | | |
|------------------------------------|--------------------|------------------------|----|--------------------------|--|--------------------------|------------|--|----|-------------------------------------|--|---|--|--|
| Sales Generated in Month of: | | ceived in lonth of: | | 2016-2017 Year Actual | | 2017-2018 Year Actual | | | A | Variance Actual to Prior Year | | CY Actual to PY Actual % Variance | | |
| October | D | ecember | Ş | \$ 2,795,751 | | \$ | 3,009,098 | | \$ | 213,347 | | 7.63% | | |
| November | | January | 9, | \$ 2,867,155 | | \$ | 2,973,704 | | \$ | 106,549 | | 3.72% | | |
| December | F | ebruary | , | \$ 3,849,204 | | \$ | 3,924,399 | | \$ | 75,196 | | 1.95% | | |
| January | | March | , | \$ 2,709,531 | | \$ | 2,767,715 | | \$ | 58,184 | | 2.15% | | |
| February | | April | , | \$ 2,892,939 | | | | | | | | 1 | | |
| March | | May | 9, | \$ 3,480,828 | | | | | | | | | | |
| April | | June | , | \$ 2,722,621 | | | | | | | | 1 | | |
| May | | July | , | \$ 3,113,597 | | | | | | | | 1 | | |
| June | | August | Ş | \$ 3,568,239 | | | | | | | | | | |
| July | Se | eptember | Ş | \$ 2,800,265 | | | | | | | | | | |
| August | (| October | , | \$ 3,034,967 | | | | | | | | | | |
| September | N | ovember | Ş | \$ 3,265,668 | | | | | | | | | | |
| YTD Total | | | , | \$ 37,100,766 | | \$: | 12,674,916 | | \$ | 453,276 | | 3.71% | | |

| | City of Highland Village | | | | | | | | | | | | | |
|--------------|--------------------------|-------------|--|--------------|--|--------------|--|-------------|--|--------------|--|--|--|--|
| Sales | | | | | | | | Variance | | CY Actual to | | | | |
| Generated in | | Received in | | 2016-2017 | | 2017-2018 | | Actual to | | PY Actual % | | | | |
| Month of: | | Month of: | | Year Actual | | Year Actual | | Prior Year | | Variance | | | | |
| | | | | | | | | | | | | | | |
| October | | December | | \$ 298,777 | | \$ 265,631 | | \$ (33,146) | | -11.09% | | | | |
| November | | January | | \$ 313,524 | | \$ 328,316 | | \$ 14,792 | | 4.72% | | | | |
| December | | February | | \$ 411,143 | | \$ 451,331 | | \$ 40,188 | | 9.77% | | | | |
| January | | March | | \$ 255,642 | | \$ 287,500 | | \$ 31,858 | | 12.46% | | | | |
| February | | April | | \$ 253,856 | | | | | | | | | | |
| March | | May | | \$ 328,214 | | | | | | | | | | |
| April | | June | | \$ 268,006 | | | | | | | | | | |
| May | | July | | \$ 307,851 | | | | | | | | | | |
| June | | August | | \$ 373,101 | | | | | | | | | | |
| July | | September | | \$ 273,047 | | | | | | | | | | |
| August | | October | | \$ 313,211 | | | | | | | | | | |
| September | | November | | \$ 331,426 | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| YTD Total | | | | \$ 3,727,797 | | \$ 1,332,778 | | \$ 53,692 | | 4.20% | | | | |

| | City of Denton | | | | | | | | | | | | | |
|--------------|----------------|--|---------------|--|---------------|--|--------------|--|--------------|--|--|--|--|--|
| Sales | | | | | | | Variance | | CY Actual to | | | | | |
| Generated in | Received in | | 2016-2017 | | 2017-2018 | | Actual to | | PY Actual % | | | | | |
| Month of: | Month of: | | Year Actual | | Year Actual | | Prior Year | | Variance | | | | | |
| | | | | | | | | | | | | | | |
| October | December | | \$ 2,451,245 | | \$ 2,718,499 | | \$ 267,254 | | 10.90% | | | | | |
| November | January | | \$ 2,918,947 | | \$ 2,945,336 | | \$ 26,389 | | 0.90% | | | | | |
| December | February | | \$ 3,727,632 | | \$ 3,598,809 | | \$ (128,822) | | -3.46% | | | | | |
| January | March | | \$ 2,397,941 | | \$ 2,568,686 | | \$ 170,745 | | 7.12% | | | | | |
| February | April | | \$ 2,442,743 | | | | | | | | | | | |
| March | May | | \$ 3,099,631 | | | | | | | | | | | |
| April | June | | \$ 2,602,704 | | | | | | | | | | | |
| May | July | | \$ 2,729,539 | | | | | | | | | | | |
| June | August | | \$ 3,351,192 | | | | | | | | | | | |
| July | September | | \$ 2,734,634 | | | | | | | | | | | |
| August | October | | \$ 2,906,837 | | | | | | | | | | | |
| September | November | | \$ 3,593,467 | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| YTD Total | | | \$ 34,956,511 | | \$ 11,831,330 | | \$ 335,566 | | 2.92% | | | | | |

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department March 16, 2018

All Transit Agencies
Monthly Sales and Use Tax Comparison Summary

| | | | | | | | | | Prior Year | |
|--------------------|---------|----------------------|------------|------------------|----------|--------------|----------------|----|----------------|----------|
| | Current | Net Payment | Comparable | | | Payments YTD | | | Payments YTD | |
| Transit | Rate | This Period | Pa | yment Prior Year | % Change | | (Calendar) | | (Calendar) | % Change |
| Austin MTA | 1.00% | \$ 18,493,341.58 | \$ | 17,365,769.56 | 6.49% | \$ | 61,079,384.73 | \$ | 58,692,160.22 | 4.06% |
| Corpus Christi MTA | 0.50% | \$ 2,534,817.65 | \$ | 2,299,340.16 | 10.24% | \$ | 8,288,475.40 | \$ | 7,739,100.14 | 7.09% |
| Dallas MTA | 1.00% | \$ 44,884,870.10 | \$ | 43,458,310.99 | 3.28% | \$ | 151,736,188.48 | \$ | 146,425,423.75 | 3.62% |
| Denton CTA | 0.50% | \$ 1,975,813.27 | \$ | 1,908,263.45 | 3.53% | \$ | 6,993,703.70 | \$ | 6,871,857.02 | 1.77% |
| El Paso CTD | 0.50% | \$ 3,187,217.11 | \$ | 3,083,362.64 | 3.36% | \$ | 11,445,245.38 | \$ | 11,064,576.50 | 3.44% |
| Fort Worth MTA | 0.50% | \$ 5,734,156.75 | \$ | 5,554,853.62 | 3.22% | \$ | 19,821,130.14 | \$ | 18,873,485.43 | 5.02% |
| Houston MTA | 1.00% | \$ 56,982,030.92 | \$ | 54,487,695.10 | 4.57% | \$ | 195,857,735.53 | \$ | 179,114,605.70 | 9.34% |
| Laredo CTD | 0.25% | \$ 576,263.75 | \$ | 570,458.79 | 1.01% | \$ | 2,130,039.89 | \$ | 2,007,161.63 | 6.12% |
| San Antonio ATD | 0.25% | \$ 5,080,840.94 | \$ | 4,631,558.35 | 9.70% | \$ | 17,352,665.07 | \$ | 16,572,923.41 | 4.70% |
| San Antonio MTA | 0.50% | \$ 11,048,983.23 | \$ | 10,246,401.05 | 7.83% | \$ | 38,118,955.59 | \$ | 36,457,181.80 | 4.55% |
| TOTALS | | \$ 150,498,335.30 | \$ | 143,606,013.71 | 4.80% | \$ | 512,823,523.91 | \$ | 483,818,475.60 | 6.00% |

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department March 16, 2018



Board of Directors Memo

March 22, 2018

Subject: Current Procurement Activities

Environmental Subsurface Investigation

Staff is developing the request for proposal documents for an environmental subsurface investigation of the 46 acre site at the Rail O&M facility. Solicitation documents are expected to release in March with award at the May board meeting. Costs related to the project will be reimbursed with grant funds at 100% from EPA up to \$178,200.

Payroll Processing and Human Data Management Services

Staff has released a request for proposal documents for employee payroll processing and human data management services. DCTA is seeking a qualified firm with demonstrated experience in payroll, human resources, tax reporting, compliance, recruiting, and workforce management. Proposals are due March 21st with award anticipated at the April meeting.

Purchase of Vehicle Batteries

Staff is developing the request for bid documents for purchase of batteries for the various vehicles in the fleet. Solicitation documents are expected to release in March with award at the April meeting.

Fueling Facility at Rail Operations and Maintenance Facility

Seven (7) bids were received on March 12th for the construction of a fueling facility at the Rail O&M facility. Staff is currently reviewing the responses and award is anticipated at the April meeting.

Submitted by:

Athena Forrester, CPPO, CPPB

AVP of procurement

Final Review:

Marisa Perry, CPA

Chief Financial Officer/VP of Finance



Board of Directors Memo

March 22, 2018

Subject: Marketing & Communications Update

APRIL PUBLIC MEETINGS

- Presentation Topics:
 - August 2018 Service Changes
 - o Pending Fare Increases (Regional Fare)
 - o EPA Brownfields Assessment Grant Subsurface Investigation
 - o Hike and Bike Trail Eagle Point Section
 - Job Access and Connectivity Opportunities
 - o Access Policies and Procedures
- Lewisville:
 - o Monday, April 16, 2018
 - o 5:30 p.m. 7:30 p.m.
 - o Lewisville City Hall Lobby
 - o Held in conjunction with the City Council Meeting (starts at 7 p.m.)
- Denton:
 - o Wednesday, April 18, 2018
 - o 3 p.m. 7 p.m.
 - o Downtown Denton Transit Center Lobby
- Highland Village:
 - o Tuesday, April 24, 2018
 - o 6 p.m. 8 p.m.
 - Highland Village City Hall Lobby
 - o Held in conjunction with the City Council Meeting (starts at 7:30 p.m.)

CITIZEN'S ADVISORY TEAM RECAP REPORT

- Lewisville/Highland Village
 - o Tuesday, January 9, 2018
 - o 6:30 p.m. 7:30 p.m.
 - o DCTA Administrative Office T&P Conference Room
- Denton
 - o Monday, March 12, 2018
 - o 6 p.m. 7 p.m.
 - o Downtown Denton Transit Center Community Room
- Results
 - o More than 10 people in attendance
 - o Positive engagement with both teams
 - o Feedback and suggestions on various topics
 - o Full recap report attached for details

MONTHLY MEDIA REPORT (FEBRUARY 2018)

- Stories: 22 (down 56% M/M)
- Placement Highlights:
 - o Denton Record-Chronicle
 - Plano Star-Courier
 - o Star Local Media
 - o PR Daily
 - o KRLD
 - o Fort Worth Star-Telegram
 - o Lewisville Leader





- Dallas Morning News
- Carrollton Leader

Headlined Highlights:

- o DCTA to Host Free Workshop on How to Use System
- o DCTA Launched "Why I Ride" Contest
- o Announcing PR Daily's 2017 Video and Visual Awards Finalists
- 5 Scenic Rail Trails Around Dallas
- Impressions: 8M
- Total Publicity Value: \$40K
- **Sentiment Over Time**: 50% Positive / 50% Neutral
- Coverage by Media Type:
 - o Online 60%
 - o Newspaper (Wide Distro) 10%
 - o Newspaper (Community) 10%
 - o Online (News and Business) 5%
 - o Online (Trade and Industry) 5%
 - o Radio Program 5%
 - o Radio Station 5%
- Share of Voice:
 - o DCTA 57.1%
 - o DCTA Train 34.3%
 - o DCTA Bus 8.6%



The Ballas Morning News

Star-Telegram

PR Daily

2018 MARKETING & COMMUNICATIONS AWARDS

- Ragan 2017 PR Daily Awards:
 - o Finalist for "PR on a Shoestring" campaign category
 - o I-35E vs A-train Social Media Plan
 - o Finalists include Planet Fitness, T-Mobile, Boys and Girls Club of America, etc.
- Ragan 2017 Video and Visual Awards
 - Finalist for "Low Budget" video category
 - o I-35E vs A-train Promotional video
 - o Finalists include Cisco, E-surance, Hilton, etc.

PR Daily AWARDS 2018



MARKETING & COMMUNICATIONS IN PROGRESS

- Special Highlight:
 - o Safety Campaign
 - o In Market February 26 September 30
 - Platform Decals, Rail Cards, DDTC Signage, Social Media, Website Content, Video Content, and Community Outreach











Routine Initiatives:

- Campaign / Communications
 Planning and Execution
- Social Content / Creative /
 Posting / Responses / Reporting
 - Facebook, Twitter, LinkedIn,
 and YouTube
- Blog Content Development and Posting
- Video Content Development / Posting / Reporting
- o Proactive Media Pitching
- Email Marketing Content / Posting / Reporting (EnRoute News / Notices / Promotional)
- Wheels & Rails Content and Creative Development

Key Projects:

 University Awareness
 Campaign – In Market by 2/1 (through 5/1)





- Brochure and Rack Card Content and Creative Development / Printing
- o Signage Installation / Removal
- Discount Pass Program
 Outreach / Member
 Administration
- o Community Outreach (Events and Sponsorships)
- o Public Information Requests
- o Rider Alert Monitoring / Training
- Customer Service Instruction
- Updating Website Content / Progress on New Website
- Award Nominations
- o Monthly Reporting
- Antero Group White Paper and Pitch – Complete by end of February 2018

- Thin Line Festival Sponsorship and Video Development - In Progress
- Passenger InformationOverhaul In Progress
- o Brand Ambassador Procurement – Slated for 3/2018
- DCTA / First Transit White Paper and B2B Video - Complete by 3/2018
- DCTA Employee Appreciation Event – 4/6
- April Public Meetings Slated for 4/2018
- North Texas Xpress Campaign Launch in 4/2018
- Regional Transit Connections
 Brochure Complete by 4/2018
- GORequest Rack Card Complete by 4/2018
- Campus Connections BrochureComplete by 4/2018

- University Pass Program
 Brochure Complete by 4/2018
- Summer Youth Pass CampaignIn Market by 5/1
- Rules for Riding Campaign In Market by 5/28
- Lake Cities Rail Trail Ribbon
 Cutting Slated for 5/19
 (tentative date)
- Rules of Riding Campaign In Market by May 2018
- o Community Survey In Market by 5/2018
- University Orientation Planning Complete by 5/2018
- Apartment Outreach Effort Start in 5/2018
- Sponsorship Advertising Audit Start in 5/2018
- o Photoshoot Complete by 6/2018
- New DCTA Website Complete by Summer 2018

Community Outreach Initiatives

- o Air North Texas Conference Call 3/15
- o Collin County Transit On-Site Qualification Events 3/19, 3/21 and 3/23
- o Texas Woman's University Annual Spring Apartment Fair 3/21
- o Denton CVB Denton Live Committee Meeting 3/26
- Salvation Army Advisory Council Meeting 3/28
- o Lake Dallas Rail Trail Ribbon Cutting Planning Meeting 3/29
- o Regional Marketing and Communications Meeting 4/3
- o Highland Village Business Association Luncheon 4/10
- o Texas Woman's University Spring Career Fair 4/11
- o Bettye Myers Middle School College and Career Night 4/12
- o Lewisville Colorpalooza 4/14
- o Thin Line Festival 4/18 4/22
- o Lewisville Chamber of Commerce Luncheon 4/24
- Denton Arts and Jazz Festival 4/27 4/29
- o Annual Older Americans Information and Health Fair 5/10
- o Lake Cities Rail Trail Ribbon Cutting 5/19 (tentative date)
- o Lewisville Chamber of Commerce Luncheon 5/22

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CUSTOMER SERVICE IN PROGRESS

- Monthly Meetings
- Routine Informative Overviews
- Phone Screenings
- GOReguest Responses (Customer Communications Specialist)
- Social Media Responses / Reporting (Customer Communications Specialist)
- Process Development / Efficiency Discussions
- Monthly Reporting

ADMINISTRATION IN PROGRESS

- Routine Meetings
- Staffing Coverage / Coordination
- Board and Committee Policies and Procedures
- Open Records Requests
- Facilities Management
- Records Retention
- Copy Machine Procurement (all facilities)

Approved by:

Nicole Recker

Vice President of Marketing & Communications

Micolem Roxer



JANUARY/MARCH 2018 CITIZEN'S ADVISORY TEAM MEETINGS RECAP REPORT

Overview:

DCTA will host Citizen's Advisory Team meetings in January 2018 (Lewisville) and March 2018 (Denton). DCTA enthusiasts, stakeholders, partners and the general public are invited to attend.

Communications:

- Lewisville Meeting
 - o Email Blast to Members 12/20 and 1/2
 - Rider Alert to DCTA Passengers (invitation) 12/21, 1/8 (Lewisville) and 1/10 (Denton)
- Denton Meeting (Rescheduled due to inclement weather)
 - o Email Blast to Members 2/14
 - o Rider Alert to DCTA Passengers 3/8

Details:

{LEWISVILLE}
Tuesday, January 9, 2018
6:30 p.m. – 7:30 p.m.
DCTA Administrative Office
T&P Conference Room

{DENTON}

*Originally scheduled for Thursday, January 11, 2018 but was cancelled due to inclement weather
Monday, March 12, 2018
6 p.m. – 7 p.m.
Downtown Denton Transit Center (DDTC)
Community Room

RSVP - Brandy Pedron - <u>bpedron@dcta.net or nrecker@dcta.net</u>

Special requests are required at least 48 hours in advance. RSVPs are appreciated.

LEWISVILLE MEETING

Lewisville Agenda:

Topics of discussion will include:

- January 2018 Service Changes
- New DCTA Website
- Lyft Program in Highland Village
- University Awareness Campaign
- Why I Ride Revamp/Sweepstakes
- Passenger Information Overhaul
- North Texas Xpress
- Open Ended Discussion topics brought up by attendees

Attendees:

- Tyler McMichael
- Paulette Griffin
- Steve Beck

MEETING NOTES:

January Service Changes

- DCTA should improve timing/connections between the A-train and DART
- Individual guides for each route are a great idea
- Paulette: As someone who was new to the community, she liked the book because everything was all together.
- Steve: Had divisional books at his past company and people liked it.

Lyft Program (Highland Village)

- Contract with UBER is up within the month
- Jan. 15 \$2 discount shifts from UBER to Lyft
- Paulette: Used Lyft for the first time yesterday and LOVED it

DCTA Website

- DCTA is targeting a Spring 2018 launch
- Discussed CAT members potentially acting as website testers prior to the launch

University Awareness Campaign

- In market in early February 2018
- Ideas on how to best reach the parents of students?
 - Direct Messages
 - Bus is free for students don't need a car
 - University parking problem is HUGE win/win for UNT

- Paulette: What about TWU and NCTC?
 - Potential partnership with TWU in the long run (beyond the discounted passes)
 - New opportunity for partnership with the new, upcoming NCTC campus in Downtown Denton

Why I Ride Campaign

- In market in early February 2018
- Steve: Maybe Facebook living/live tweeting people in *real time* (while riding our system)
 - Follow around big figures at DCTA (i.e. Raymond, Michelle the people behind DCTA)
- Steve: Rail cards get stale to passenger's overtime they become background noise
 - Has seen success with TV screens
 - o Best place for a system map on bus is above the back door

Passenger Information Overhaul

- Be on the lookout for new things regarding signage at our facilities and on our fleet
- Are we missing ways to communicate with those who ride **AND** those who don't?
 - No Predictive Arrival
 - Nicole: Get monitor(s) up at DDTC and run live feed of Transit
 Tracker so people can see (in real-time) where the buses are.

North Texas Xpress Campaign

- In market in March/April timeframe to promote service
- Refresh of campaign in August to capture updates from August 2018 service changes
- Steve: Where are we advertising for park and ride?
 - o Promotion of this billboards? Local city signage?
 - o Possibly include on geo targeted utility bills (extend to North Denton)

Other Discussion Items

- Possibly change location of Lewisville Citizen's Advisory Meeting the admin office is a little difficult to find
 - o Maybe partner with the city (housing authority) For a new location
- Expand Lewisville routes to pass by more businesses/places
 - Need to hit all major places schools, shopping centers, government buildings
 - o Opportunity to see where we should be taking people
 - Expose younger generation to mass transit how can we duplicate Ryan
 HS program in Lewisville and Highland Village?
- Merchant vendors see if we can get some relationship with Kroger or Walmart some type of partnership

- Advertise our brand better using our buses
 - Exterior back of bus is the biggest opportunity because people sit behind buses at stoplights/signs

Any creative/messaging should have clean lines and consider maintenance updates that should be made

DENTON MEETING

Denton Agenda:

Topics of discussion will include:

- New DCTA Website
- Lyft Program in Highland Village
- University Awareness Campaign
- Passenger Information Overhaul
- North Texas Xpress
- Open Ended Discussion topics brought up by attendees

Attendees:

- Nicole Recker
- Kelly Briggs
- Murphy Hardinger
- Steven Beck
- Bob Tickner
- Paul McManus
- June Hood
- Jim Fagan

MEETING NOTES:

New DCTA Website

- New DCTA Website End June/beginning July
- Increased trip planning functionality that incorporates other modes of transit to address the first/last-mile connection
- Customer service is still available to trip plan with customers over the phone

Lyft Program in Highland Village

- Discussed the switch from Uber to Lyft
- How do we engage Lyft to serve those without a smart phone?
- Reviewed the Lyft app for additional process information there is not an option via phone (call)
- Murphy Discussed the \$2 discount service not provided with a regional pass

University Awareness Campaign

- Campaign currently in market
- Looking for ways to educate UNT students their student ID allows them to ride UNT routes and Connect routes
- Kelly will be spending more time at the universities to ensure they are taking advantage of transit opportunities available to them

Passenger Information Overhaul

- Looking forward to more streamlined signage
- Steve: That will be helpful for bus operations because they don't have to worry about signage (it will be handled by a professional installer)

North Texas Xpress

- Discussed ridership
- Members were excited to hear that ridership is steadily increasing

Open Ended Discussion

- Format of the meeting was like past meetings, but the agenda was larger and there was Q&A right after each section
 - Continually looking to improve the meeting process and what each member gets out of the meeting
- Continue heavy promotion on social media people can "share" that messaging and it casts a wider net
- Group Discussion transfer experiences
 - o Between systems
 - o To DFW Airport
 - To Love Field
- Jim Start exploring phone call vs. app or computer for Lyft passengers
 - o How can we incorporate Lyft for those who do not have a smart phone?
- Murphy Retraining for individuals who use Access
 - o An initial training isn't enough
 - o Offering up an annual training that's optional might be a good idea
 - Things changes and it's important for Access passengers to experience that change
- Paul How can we partner with Trinity Metro and DART so that we can get our message out to a bigger audience
- Jim Naming of the A-train Rail Trail
 - o Nicole Hickory Creek, Lake Dallas, Rail Trail (Denton Rail Trail naming?)
 - o It has different names within each city and DCTA calls the trail the A-train Rail Trail what is the official name?
- Murphy Better identify how people can RSVP for CAT meetings through GOV Delivery
 - o Need to click the link in the email vs respond
 - o How can we make that option more prominent?

Attendee Questions:

- DART is increasing fares, what does that mean for DCTA?
- Noticed we are down to one car on train, does that mean more frequent runs?
- Restrooms at Trinity Mills?
- Expansion of 5 and 8 in August?



Board of Directors Memo

March 22, 2018

Subject: Strategic Planning & Development Update

ADMINISTRATIVE UPDATE

Title VI Program Update & Process Development

- As a federal requirement, DCTA submits an updated Title VI Program every three years with the next Title VI program submittal in April 2019
- To prepare for the submittal, DCTA has contracted the Texas Transit Institute (TTI) to assist in building
 a user-friendly process to be used during service and fare changes and will provide a staff workshop
 to ensure staff can use this tool effectively and efficiently
- A staff workshop will be held in April to provide an overview of the new tool

REGIONAL TRANSPORTATION PLANNING

NCTCOG Mobility Transportation Plan 2045

- NCTCOG released a draft of proposed program and policy additions in early January for review and comment
- The Final MTP 2045 Draft is expected to be available for comment this month with the anticipation of RTC approval in summer 2018.

Autonomous Vehicle Program Development

- As NCTCOG seeks to advance the development and deployment of transportation technologies that will deliver safer and more efficient transportation for the North Texas region, including autonomous vehicles
- DCTA is fully engaged in many areas of NCTCOG;s initiative including a state-wide procurement for AV vehicles and has participated in a NCTCOG hosted discussion with an AV developer to identify "test site" locations for new AV technology deployment
- DCTA staff has also been engaged at the Federal level through participation in the FTA's recent Autonomous Vehicles 3.0 roundtable discussion with a focus on community education, workforce evolution and policy regulations.

Regional Trail Initiative

- A current NCTCOG initiative is the Regional Trail Veloweb which includes planning to connect the A-train Rail Trail from the Hebron Station to the DART Frankford Station
- This section of trail will involve coordination and collaboration between DCTA, NCTCOG, DART, as well as the cities of Carrollton and Lewisville
- A small task force consisting of representatives from all five agencies has been meeting regularly to
 outline an action plan including preliminary design which will likely require each entity to provide a
 small level of funding support
- An Agreement between DCTA and NCTCOG has been executed which outlines the Agency will
 provide financial support of approximately \$18,000 for the preliminary design of this project
- More activity on this project is expected to continue in the coming months.

LOCAL TRANSPORATION PLANNING

Innovative Transit Solutions

Shared Use Mobility Summit

- Many DCTA staff and board participated and presented at the recent Shared Use Mobility Summit in Chicago in early March
- The DCTA team met with numerous vendors who could potentially provide first/last mile solutions within DCTA's service area
- The summit provided an excellent opportunity to trade "lessons learned" with other public agencies and the private sector and expects to continue to explore these options for future deployment.

Regional Engagement

• DCTA staff participates in the quarterly NCTCOG Mobility On Demand Working Group to discuss best practices on implementing mobility on demand programs with private sector partners

Local Initiatives

- Staff is developing a Shared Use Mobility Action Plan scope of work for FY2018 in an effort to strategically deploy innovative transit solutions while leveraging existing transit assets and producing a fully integrated system plan
- DCTA has leveraged the existing contract with Lyft in the development of new partnership programs involving subsidized discounts for selected trips in Highland Village and at UNT with future new programs anticipated in Frisco and McKinney in the near future.

BUSINESS DEVELOPMENT & PARTNERSHIPS

Alliance Area Transit Coordination

- DCTA is assisting in the coordination efforts for first/last mile solutions within the Alliance Area
- Coordination efforts have included conversations with Hillwood, the Fort Worth Transportation Authority, Tarrant County and Toyota
- DCTA held a workshop in December 2017 with the FWTA to examine potential solutions for the Alliance Area with plans to further vet the ideas to ensure the solutions fully leverage the North Texas Xpress commuter bus service along I-35W and best meet the needs of Alliance employers and employees
- DCTA staff continues to meet with stakeholders, including Toyota, FWTA, and Tarrant County to develop a draft service plan to meet the mobility needs of the Alliance area. Staff is currently in the process of gathering labor data to assist in the development of the service plan.
- Preliminary discussions envision a dynamic, nimble service plan that could enhance the North Texas
 Xpress fixed route service and leverage innovative technologies, including ride-hailing, ride-sharing,
 and microtransit options, all accessible via a regional app-based system. Ideally, the Alliance area
 would be divided into service zones, each having its own dynamic service model contingent on the
 needs of the businesses within a particular zone. In conversations with the various stakeholders,
 there has been significant interest expressed in this draft model.
- Next steps include finalizing and impelemnting service plans with the FWTA, Toyota, Hillwood, the Alliance Opportunity Center, and individual Alliance businesses.

City of Frisco

- Staff has incorporated agency dispatched taxi service into the current On-Demand service to assist in service area expansion, increased capacity capabilities and to improve operational efficiencies
- Staff level discussions regarding the exploration future transit solutions are ongoing including potential Lyft integration into their existing program
- DCTA is participating in discussions facilitated by the NCTCOG to provide assistance to Frisco staff as they explore the TMA option.

McKinney Urban Transit District (MUTD)

- A workshop was held in early January to discuss near-term and long-term mobility options with City staff
- There was great interest in incorporating Lyft into existing service levels
- To better understand community needs and to provide community education as it relates to transit, there was discussion and interest in partnering to hold transportation forums within the community.
 DCTA will develop a draft plan for these forums for further discussion with McKinney staff.

Mary Kay Manufacturing Facility (Lewisville)

- Mary Kay has a desire to leverage public transportation, but needs something customized to meet the needs of their employees
- DCTA held a workshop with Mary Kay staff to identify potential service options for employees of their new facility currently under construction in Lewisville including site specific shuttle, Lyft, vanpools, etc.
- Staff recently obtained additional data from Mary Kay that will assist in the development of service plan options.
- Staff has presented a preliminary service plan for consideration, which includes a combination of services; Lyft, vanpools, train service and existing Connect fixed-route bus service.

Service Expansion within New Service Areas

 Staff continues being responsive to requests from non-member cities in Denton and Collin counties interested in exploring transit solutions to meet the current and future demands within their communities

FUNDING OPPORTUNITIES

Buses & Bus Facility Grant

- DCTA is currently developing a grant proposal in response to the federal Buses & Bus Facility funding opportunity
- The project being submitted contains the following components:
 - Bus Operations & Maintenance Facility "Lite" at Rail OMF
 - Bus Infrastructure Needs at Old Town Station
 - Fleet for Commuter Bus Service along SRT-121
- DCTA submitted the proposal on August 25 and expects awards to be announced in early 2018

NCTCOG Grant Review & Funding Cleanup

- In early September, DCTA submitted three funding requests for available CMAQ, JARC and Mobility Management funds
- The submitted requests would help fund fleet (\$1.61M) and operational enhancements (\$227,000) to the 35W corridor service and a second request submitted would provide assistance to DCTA's technology enhancements (\$240,000) including the provision seamless transportation services in Denton and Collin counties with multiple providers
- The funding requests were approved by STTC and RTC in November and staff is working with the NCTCOG on the necessary processes to finalize the funding award.

NCTCOG Clean Diesel Funding

- DCTA submitted a funding request to replace four (4) transit buses (\$471,603) to the NCTCOG for inclusion in their National EPA Clean Diesel Funding Assistance Program.
- The four buses are currently scheduled for replacement in DCTA's fleet replacement program and will save the Agency 25% of the capital cost as this funding requires a 75% match from DCTA
- In late October, STTC approved this funding request and forwarded it to RTC where it was approved
- DCTA is working with NCTCOG staff to provide all of the necessary information for inclusion in the next TIP modification process in April.

LAND USE PLANNING & DEVELOPMENT

City of Denton Small Area Planning Steering Committee

- DCTA remains active in the City of Denton's Small Area Planning initiative for the area surrounding the University of North Texas
- The steering commit will guide land use planning and implementation strategy for this specific area
- Other committee members include representatives from the community, university, development community and other interested Denton residents

Station Area Joint Development Strategy

- DCTA staff is leveraging the agency's contract with HDR to work with one of their subs, Catalyst. Catalyst will provide analysis and planning for the station areas to both enhance current plans and propose new concepts to achieve collective goals for potential joint land development opportunities.
- The work will include research, data generation, analysis and planning, as well as feedback on potential partnerships being proposed by third party developers and key partners
- A final report will be presented on February 13th at the next Program Services Committee.

Additional Land Use Planning

- DCTA continues conversations with member cities in an effort to support respective city strategic plans which include historical neighborhood revitalization, transit oriented development, transportation thoroughfare planning, transit service enhancements and trail planning initiatives
- A more thorough report will be provided in closed executive session

ADDITIONAL PROJECTS

- Texas Woman's University Master Plan
- Lewisville Small Area Planning Studies
- Long Range Service Plan Update
- Shared Use Mobility Study
- Huffines-Hebron Joint Development Project
- Infrastructure Development Planning
- Long-Range Agency Planning Efforts
- State and Federal Legislative Initiatives
- Grant Funding Opportunities
- TxDOT 35W Expansion Coordination

Submitted by: Kristina Holcomb, VP, Planning & Development



Board of Directors Memo

March 22, 2018

Subject: WS 1 (d) Capital Projects Update

Positive Train Control (PTC)

- Vehicle Acceptance Testing is complete.
- A test run of the system yielded positive results overall. We are working through minor adjustments.
- The Wayside FST Procedures received FRA conditional approval. Once the Wayside FST Plan receives FRA approval, static testing will commence.

Lewisville Hike and Bike Trail - Eagle Point Section

 TxDOT has received all requested documentation. The TxDOT project manager estimates that the environmental review will take until mid-March. That moves the letting date back to April or May.

Pokrus Page

- The contractor is scheduled to start construction the week of March 26th.
- The project completion is mid-July.

Trinity Mills Crew Room

• The building is scheduled for completion at the end of March.

Final Review:

Raymond Suarez



Board of Directors Memo

March 22, 2018

Subject: Transit Operations Report

SYSTEM ON-TIME PERFORMANCE

• FY 2018 YTD "On Time Performance" (OTP) for the A-train is 99.39%

• FY 2018 YTD "On Time Performance" (OTP) system-wide for Bus is 93.27%.

RIDERSHIP PERFORMANCE

Year to Date Change in Ridership by Service Type

| Service | % Change FY 2017 to FY 2018 | Color Indicator | Notation No. |
|---------------------|--------------------------------|--------------------|-----------------|
| All Bus & Rail | -2.60% | | 1 |
| Rail | -17.71% | | 2 |
| All Bus | 0.10 % | | |
| Connect | -10.18% | | 2 |
| UNT | 1.96% | | 1 |
| NCTC | -23.79% | | 3 |
| North Texas Express | 52.33% | | |
| Access | 0.43% | | |
| Frisco Demand | 72.3% | | |
| Response | | | |
| Highland Village | -1.44% | | 4 |

- 1. While All Bus & Rail ridership is down, the decrease is lessend by the increase in UNT ridership, which increased in February by 19,676 or 1.96% over the previous year.
- 2. The YTD boardings decreased for Rail and Connect over the same period for the previous fiscal year. We are in the 3rd year of sustained low gas prices, which is making car ownership more competitive to mass transit, and it appears that consumer behavior is adjusting. This is consistent with national trends.
- 3. NCTC ridership is trending down on the North Campus Shuttle, while South Campus Shuttle ridership is increasing. However, the increase on the South Campus Shuttle is not sufficient to cover the decrease in passengers on the North Campus Shuttle. Staff is working with NCTC to explore potential causes for this shift in ridership.
- 4. Highland Village Community On-Demand continues to decline, while ridership on the Highalnd Village Connect Shuttle continues to increase. However, the increase in ridership on the Connect Shuttle is not sufficient to overcome the decrease in ridership on Community On-Demand. Staff is reviewing the services provided in Highland Village, and will be propsing service changes for implementation in August 2018.

Color Key

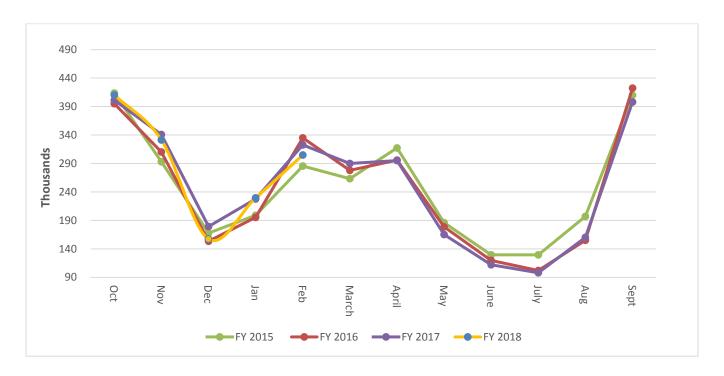
Green indicates positive performance

Yellow indicates service that will be monitored by staff

Red indicates poor performance and needs further research



Rail and All Bus: Total Boardings



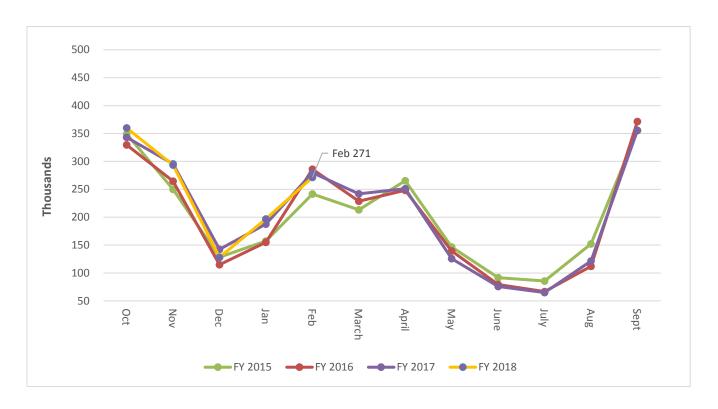
Note: Statistics include A-train, Connect, UNT, NCTC, Access, Connect RSVP, Highland Village Connect Shuttle, Highland Village Community On-Demand, Frisco Demand Response Service, North Texas Xpress Commuter, and special movement services. For display purposes, the Y axis origin has been modified.

Rail and All Bus: Total Boardings

- Total boardings for Rail and All Bus increased by 1,911 boardings or .84% in January 2018 compared to January 2017.
- Total boardings for Rail and All Bus decreased by 17,765 boardings or 5.51% in February 2018 compared to February 2017.
- The YTD boardings for Rail and All Bus decreased by 38,217 boardings or 2.6% in February.



All Bus: Total Boardings

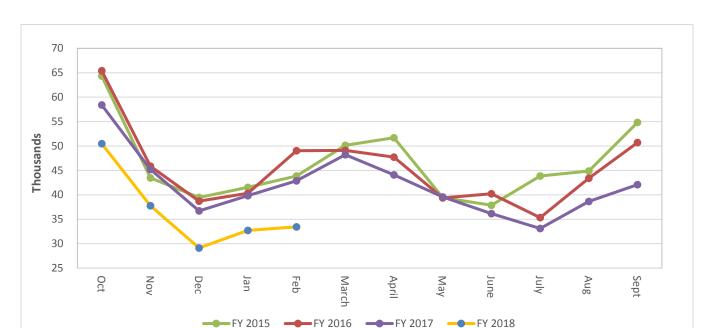


Note: Statistics include Connect, UNT, NCTC, Access, Connect RSVP, Highland Village Connect Shuttle, Highland Village Community On-Demand, Frisco Demand Response Service, North Texas Xpress Commuter and special movement services. For display purposes, the Y axis origin has been modified.

All Bus: Total Boardings

- In January 2018, total boardings increased by 9,017 or 4.8% compared to the same period last year.
- In February 2018, total boardings decreased by 8,351 or 2.98% compared to the same period last year.
- The YTD total boardings in February increased by 1,288 or 0.10% compared to the same period last year.





Rail: Total Boardings

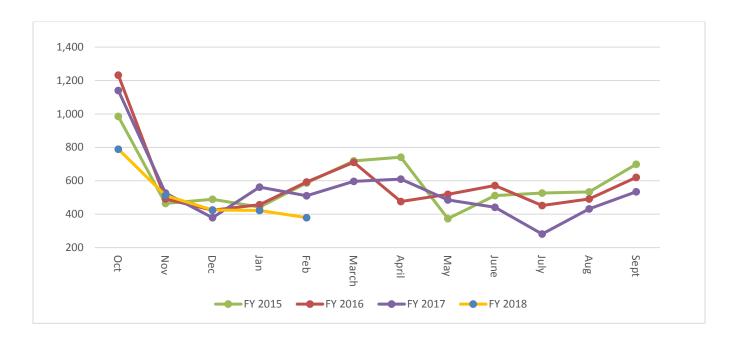
Note: For display purposes, the Y axis origin has been modified.

Rail: Total Boardings

- Total boardings for Rail decreased by 7,106 or 17.84% in January 2018 compared to January 2017. Total boardings for Rail decreased by 9,414 or 21.96% in February 2018 compared to February 2017.
- The YTD Total boardings for Rail decreased by 39,505 or 17.71% in February 2018 compared to the same period last year. Ridership for TRE and DART rail are also down as compared to last year.
- The decrease is primarily attributable to completion of construction on IH35E, resulting
 in decreased boardings predominately from the Downtown Denton Transit Center and
 MedPark southbound in the morning and northbound in the afternoon/evening. Limited
 parking and low gas prices also contribute to the decrease in rail ridership.
- Conversely, ridership is trending positively at MedPark northbound in the morning and southbound in the afternoon/evening. This trend, as well as positive gains at Hebron, are due to the implementation of the Fare Free Zone.
- Additional information is included as Attachment 1, which includes a summary graph reflecting A-train Monthly Boardings by Station for January 2015 through February 2018, as well as individual graphs for each station for the same period.



Rail: Saturday Average Boardings



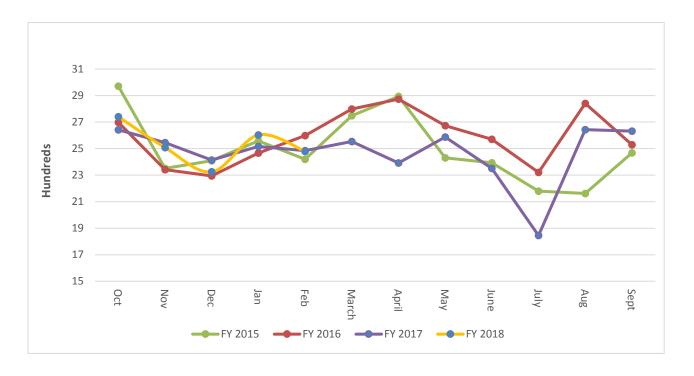
Note: For display purposes, the Y axis origin has been modified.

Rail: Saturday Average Boardings

- Average Saturday Boardings decreased by 140 or 24.91% in January 2018 compared to January 2017.
- Average Saturday Boardings increased by 130 or 25.59% in February 2018 compared to February 2017.
- The YTD Average Saturday Boardings decreased by 590 or 18.92% in February 2018 compared to the same period last year.



Access: Total Boardings



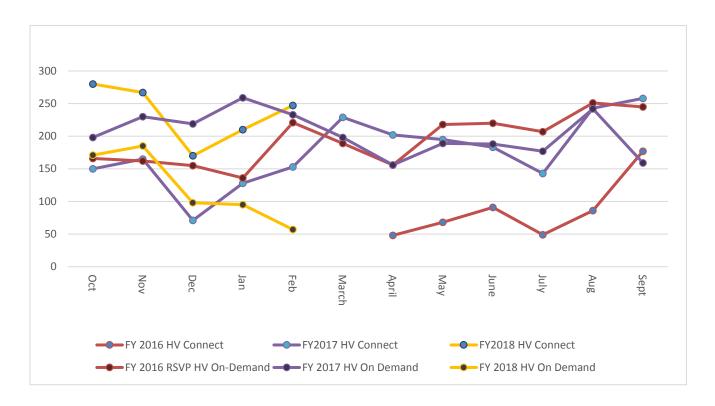
Note: For display purposes, the Y axis origin has been modified.

Access: Total Boardings

- Total boardings increased by 87 or 3.46% in January 2018 compared to January 2017.
- Total boardings decreased by 6 or 0.24% in February 2018 compared to February 2017.
- In February, the YTD total boardings increased by 54 or 0.43% compared to the same period last year.



Highland Village Service: Total Boardings

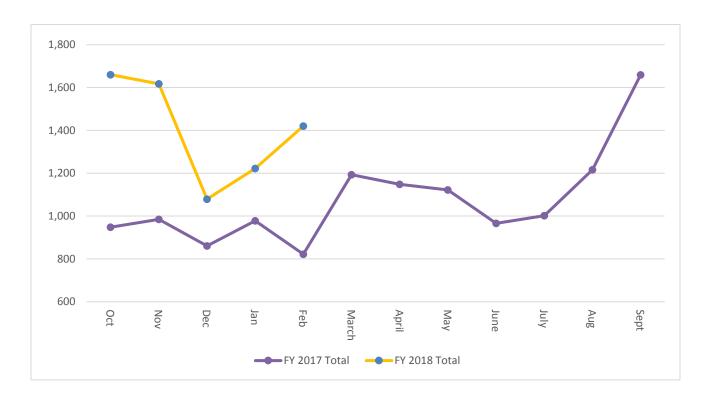


Highland Village Service: Total Boardings

- Highland Village Community On-Demand total boardings decreased by 164 or 63.32% from January 2017 to January 2018 and decreased by 176 or 75.54% from February 2018 to February 2017. YTD boardings decreased by 533 or 46.8% over the same period last year.
- Highland Village Connect Shuttle total boardings increased by 82 or 64.06% from January 2017 to January 2018 and increased by 94 or 61.44% from February 2017 to February 2018. YTD boardings increased by 507 or 76.01% over the same period last year.
- YTD total boardings for all Highland Village services decreased by 26 or 1.44% compared to the same period the prior year.



North Texas Xpress Commuter Services: Total Boardings

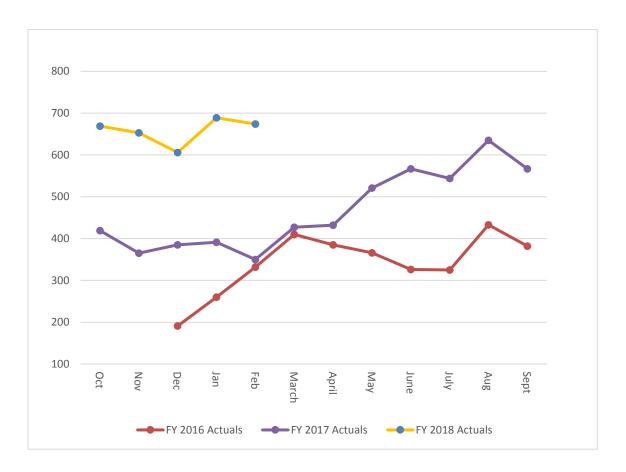


North Texas Xpress: Total Boardings

- Service was initiated in September 2016 in coordination with the Fort Worth Transportation Authority and operates Monday through Friday from 6:15 am to 9:30 pm.
- Total boardings increased by 244 or 24.95% in January 2018 compared to January 2017.
- Total boardings increased by 598 or 73% in February 2018 compared to February 2017.
- In February 2018, the YTD total boardings increased 2,404 or 52.33% over the same period the prior year.



Frisco Demand Response Service: Total Boardings



Frisco Demand Response Service: Total Boardings

- In January, total boardings increased by 298 or 76.21% compared to January 2017.
- In February, total boardings increased by 324 or 92.57% compared to February 2017.
- Total boardings YTD increased by 1,381 or 72.3% compared to the same period last year.
- These increases can be attributed to the implementation of the Taxi Pilot Project, which was implemented on March 20, 2017.
- Since inception, the Taxi Pilot Project has provided an additional 2,004 trips.



Collin County Transit

- Service was initiated on June 1, 2017.
- Collin County Transit is a hybrid service provided on behalf of the McKinney Urban Transit District. Service is currently provided in the cities of McKinney, Celina, Melissa, Princeton, and Lowry Crossing.
- The service consists of primarily a taxi voucher program, with supplemental demand response service for those customers who are not able to utilize a taxi due to their mobility device.
- Service is provided Monday through Friday from 6:00 am to 6:00 pm and Saturday 8:00 am to 6:00 pm.
- Collin County Transit ridership will be provided in table format (see below) until a full year of data is available for annual comparison purposes.

| COLLIN COUNTY TRANSIT SUMMARY REPORT | | | |
|--------------------------------------|-------|------|--------------------|
| Month | Total | Taxi | Demand Response |
| February | 285 | 285 | 0 |
| January | 293 | 289 | 4 |
| December | 317 | 317 | 0 |
| November | 361 | 361 | 0 |
| October | 399 | 399 | 0 |
| September | 321 | 320 | 1 |
| August | 274 | 272 | 2 |
| July | 150 | 150 | 0 |
| June | 97 | 91 | 6 |



SAFETY/SECURITY

- DCTA Rail Operations Injury-Free Workdays: 399
- DCTA Bus Operations Injury-Free Workdays: 2

MAINTENANCE

- **Right of Way:** DCTA contract operations (Rio Grande Pacific) continues to perform weekly safety inspections, which have not identified any major issues.
- Signal/Communications: DCTA contract operations (CTC) continues to perform weekly signal safety inspections, which have not identified any major issues. Dispatch Operations (Rio Grande Pacific) reported an error on January 5th that caused one train to be delayed. First Transit reported a computer malfunction in the crew room on January 26th that caused one train to be delayed.
- **Stations:** DCTA contract operations (Rio Grande Pacific) continues to perform weekly safety inspections, which have not identified any major issues.
- Rail Mechanical: DCTA contract operations (First Transit) continues to perform weekly safety inspections, which have not identified any major issues.

Final Review:

Raymond Suarez, COO



ATTACHMENT: Monthly A-Train Boardings by Station

