

\*\*Note New Address\*\*

1955 Lakeway Dr., # 260 Lewisville, Texas 75057

> (972) 221-4600 RideDCTA.net

Board of Directors Work Session April 23, 2015 1:30 p.m.

- 1. Routine Briefing Items
  - a. Financial Reports
    - i. Financial Statements
    - ii. Capital Projects Report
    - iii. Sales Tax Report
    - iv. Quarterly Investment Report
    - v. Quarterly Grants Report
    - vi. Procurement Report
  - b. Marketing and Communications
    - i. Marketing and Communications Initiatives
    - ii. Video Marketing Presentation
    - iii. Marketing and Communications Metrics
    - iv. Customer Service Metrics
  - c. Capital Projects Update
    - i. GTW Integration
    - ii. Lewisville Bike Trail
    - iii. Positive Train Control (PTC)
    - iv. Station Improvements
    - v. Rail Facility Drainage
  - d. Transit Operations
    - i. Rail Operations
    - ii. Bus Operations
  - e. Strategic Planning / Development
    - i. Priority Projects Update
    - ii. Outreach Efforts

- 2. Items for Discussion
  - a. Rail Operations and Maintenance Interlocal Agreement
  - b. Legislative Update
- 3. Committee Chair Reports
  - a. Program Services (04/16/2015) Paul Pomeroy, chair
- 4. Discussion of Regular Board Meeting Agenda Items (April 2015)
- 5. Convene Executive Session
  - a. As Authorized by Section 551.071(2) of the Texas Government Code, the Work Session or the Regular Board Meeting may be Convened into Closed Executive Session for the Purpose of Seeking Confidential Legal Advice from the General Counsel on any Agenda Item Listed Herein.
  - b. As authorized by Texas Government Code section 551.071 consultation with General Counsel regarding pending litigation Cause No 2011-30066-211; URS Corporation v. Denton County Transportation Authority; 211th District Court, Denton County, Texas.
  - c. As Authorized by Texas Government Code Section 551.072 Deliberation regarding Real Property: Discuss acquisition, sale or lease of real property related to long-range service plan within the cities of Denton, Lewisville, or Highland Village
- 6. Reconvene Open Session
  - a. Reconvene and Take Necessary Action on Items Discussed during Executive Session.
- 7. Discussion of Future Agenda Items
  - a. Board Member Requests

## Board of Directors Regular Meeting

April 23, 2015
3:00 p.m.\*

\*or immediately following Board Work Session

CALL TO ORDER

PLEDGE OF ALLEGIANCE TO US AND TEXAS FLAGS

INVOCATION

#### WELCOME AND INTRODUCTION OF VISITORS

- 1. CONSENT AGENDA
  - a. Approval of Minutes Board Meeting March 26, 2015
  - b. Acceptance of Financial Reports

- c. Acceptance of Quarterly Investment Report
- d. Approval to Award for Public Relations Software
- e. Approval to Award for the Purchase of Automotive Filters
- f. Approval to Award for the Purchase of Transit Shelters
- g. Approval to Authorize the President to Modify Contract and Award Purchase of Fluids, Oils and Lubricants

#### 2. REGULAR AGENDA

- a. Discussion/Approval of Contract Award and Project Budget Amendment for Bus Acquisition
- b. Discussion/Approval of Budget Amendment for Rail Drainage Improvement Capital Project
- c. Discussion/Approval Authorizing President to Execute Interlocal Agreement for Rail Operations and Maintenance

#### 3. CHAIR REPORT

- a. Discussion of Regional Transportation Issues
- b. Discussion Legislative Issues7
  - i. Regional
  - ii. State
  - iii. Federal

#### 4. PRESIDENT'S REPORT

- a. Budget Transfers
- b. Regional Transportation Issues

#### 5. REPORT ON ITEMS OF COMMUNITY INTEREST

a. Pursuant to Texas Government Section 551.0415 the Board of Directors may report on following items: (1) expression of thanks, congratulations, or condolences; (2) information about holiday schedules; (3) recognition of individuals; (4) reminders about upcoming DCTA and Member City events; (5) information about community events; and (6) announcements involving imminent threat to public health and safety.

#### ADJOURN

Chair - Charles Emery Vice Chair - Paul Pomeroy Secretary – Richard Huckaby Treasurer – Dave Kovatch

Members – Skip Kalb, Doug Peach, Jim Robertson, Daniel Peugh, Don Hartman, George A. Campbell, Allen Harris, Carter Wilson President – Jim Cline

The Denton County Transportation Authority meeting rooms are wheelchair accessible. Access to the building and special parking are available at the main entrance. Requests for sign interpreters or special services must be received forty-eight (48) hours prior to the meeting time by emailing <a href="mailto:lbachus@dcta.net">lbachus@dcta.net</a> or calling Leslee Bachus at 972-221-4600.



#### **Board of Directors Memo**

April 23, 2015

**Subject: Monthly Financial Reports** 

#### **Background**

The financial statements are presented monthly to the Board of Directors for acceptance. The reports presented for the period ending March 31, 2015 include the Statement of Change in Net Assets, Statement of Net Assets, and Capital Projects Fund. These reports provide a comparison of budget vs. actual for the fiscal year as of the current month.

The following are major variances which are annotated on the Statement of Change in Net Assets, Statement of Net Assets, and Capital Projects Fund:

#### **Statement of Changes in Net Assets:**

- Note A: Passenger Revenues YTD unfavorable by (\$7k). YTD actual ridership of 1.6 million is on par with budgeted ridership.
- Note B: Contract Service Revenue YTD unfavorable by (\$237k) because actual fuel usage and price are lower than budgeted. Billed usage was 82,852 gallons compared to budgeted 98,995 gallons, down 16%. In addition, YTD revenue hours are 2% below budget due to the inclement weather days in February and March.
- Note C: Sales Tax Revenue March sales tax revenue is not yet received and is accrued
  for the month based on budget. Sales tax generated in March will be received in May. The
  Sales Tax Report included in this agenda packet provides a more detailed Budget to Actual
  comparison of FY15 sales tax receipts collected through April.
- Note D: Federal/State Grants-Capital YTD unfavorable by (\$5.0 million) is due to delays in
  the timing of capital projects as anticipated in the budget. Expenses and corresponding
  reimbursements for PTC (\$3.4 million), Fleet Replacement (\$388k), Comprehensive Service
  Analysis Study (\$381k), scheduling software (\$200k) and Lewisville Hike & Bike Trail
  (\$771k) were less than anticipated. As additional expenses for these projects are incurred,
  reimbursement will be requested.
- **Note E:** Federal/State Grants-Operating YTD unfavorable by (\$354k) is attributable to reimbursable expenses for rail preventative maintenance being less than anticipated. The budget for rail preventative maintenance will be revised in the coming months.
- Note F: Salary, Wages & Benefits YTD favorable by \$735k primarily due to a delay in billing for TMDC health insurance (\$414k). The bills for January through March coverage were paid in April.
- Note G: Services YTD favorable by \$519k due to delays in expenses for legal fees (\$48k), advertising (\$72k), finance and HR consulting (\$76k), transit planning support (\$25k), marketing professional services and printing (\$197k), IT training and consulting (\$28k), and bandwidth upgrade (\$37k). These expenses will be incurred in the coming months.
- Note H: Materials and Supplies YTD favorable by \$908k mainly due to a delay in expenses for marketing promotional items (\$20k); bandwidth, phone system, and content management supplies (\$93k); bus maintenance parts and tires (\$109k); and tablet replacements (\$22k). Bus operations fuel is \$390k under budget primarily because YTD fuel prices averaged \$2.37/gallon compared to \$4.00/gallon budgeted. Rail operations fuel is \$215k under budget as YTD fuel prices averaged \$2.30/gallon.

#### **Capital Projects Fund**

The Capital Projects Fund schedule provides budget to actual comparisons for DCTA bus and rail capital projects. It provides information on a life-to-date basis for approved projects.

#### **Identified Need**

Provides the Board a review of DCTA's financial position and performance to budget.

#### Recommendation

Staff recommends acceptance.

Submitted by: Marisa Perry, CPA

Accounting Manager

Final Review:

DCTA p. 5

#### Denton County Transportation Authority Change in Net Assets Month and Year to Date March 31, 2015 (Unaudited)

	Month	Ended March 31,	2015	Year to	Date March 31, 2	015		_
Description	Actual	Budget	Variance	Actual	Budget	Variance	Annual Budget	-
Revenue and Other Income								
Passenger Revenues	134,342	128,070	6,272	748,476	755,509	(7,033)	1,515,377	Note A
Contract Service Revenue	270,804	320,193	(49,389)	1,606,575	1,843,457	(236,882)	3,259,635	Note B
Sales Tax Revenue	1,873,587	1,891,517	(17,930)	11,345,379	10,512,263	833,116	21,347,080	Note C
Federal/State Grants - Capital	643,368	1,369,474	(726,106)	1,499,056	6,534,284	(5,035,228)	14,501,121	Note D
Federal/State Grants - Operating	408,871	279,276	129,595	1,368,232	1,722,056	(353,824)	4,474,680	Note E
Total Revenue and Other Income	3,330,973	3,988,530	(657,557)	16,567,718	21,367,569	(4,799,851)	45,097,893	-
Operating Expenses								
Salary, Wages and Benefits	575,055	795,979	220,924	3,868,331	4,602,942	734,611	9,173,856	Note F
Services	124,740	155,933	31,193	696,139	1,214,689	518,550	2,160,534	
Materials and Supplies	179,349	352,685	173,336	1,288,384	2,196,490	908,106	4,160,349	
Utilities	38,215	37,112	(1,103)	194,655	229,474	34,819	452,149	
Insurance, Casualties and Losses	64,353	64,121	(232)	386,261	384,727	(1,534)	778,013	
Purchased Transportation Services	739,242	828,429	89,187	4,840,666	4,968,239	127,573	9,938,813	
Miscellaneous	13,223	17,358	4,134	73,105	125,259	52,154	245,476	
Leases and Rentals	9,748	108,934	99,186	72,692	153,603	80,910	207,205	
Depreciation	753,443	794,050	40,607	4,509,581	4,764,610	255,029	9,503,440	
Total Operating Expenses	2,497,369	3,154,601	657,232	15,929,815	18,640,033	2,710,218	36,619,835	-
Income Before Non-operating								
Revenue and Expense	833,604	833,929	(326)	637,903	2,727,536	(2,089,633)	8,478,058	
Non-Operating Revenues / (Expense)								
Investment Income	1,858	2,750	(892)	12,066	16,500	(4,434)	33,000	
Gain (Loss) Disposal of Assets	-,	•	-	900		900	-	
Fare Evasion Fee	150	525	(375)	900	3,150	(2,250)	6,300	
Other Income - Miscellaneous	4,986	-	4,986	115,993	-	115,993	-	
Long Term Debt Interest/Expense	(102,243)	(100,992)	(1,251)	(607,200)	(605,950)	(1,251)	(2,721,899)	_
Total Non-Operating Revenue /								
(Expense)	(95,248)	(97,717)	2,468	(477,342)	(586,300)	108,958	(2,682,599)	
Change in Net Assets	738,356	736,213	2,143	160,561	2,141,236	(1,980,675)	5,795,459	-
•							-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	=

# Denton County Transportation Authority Statement of Net Assets As of March 31, 2015 (Unaudited)

	March 31, 2015	February 28, 2015	Change
Current Assets	0.042.250	0.022.704	(00.400)
Cash & Cash Equivalents	9,843,356	9,933,764	(90,409)
Investments	6,419,070	6,846,284	(427,214) 1,037,222
Accounts & Notes Receivable	5,763,582	4,726,360	
Prepaid Expenses	695,537	9,065	686,472
Inventory	11,634	28,212	(16,578)
Restricted Asset-Cash and Equivalents Total Current Assets	4,127,956 26,861,135	4,745,135	(617,179) 572,315
Total Current Assets	20,001,133	20,200,020	3/2,313
Property, Plant and Equipment			
Land	16,228,337	16,228,337	-
Land Improvements	5,386,734	5,386,734	_
Machinery & Equipment	1,934,927	1,934,927	
Leasehold Improvements	55,506	55,506	_
Vehicles	89,262,558	89,262,558	
Computers & Software	262,676	262,676	_
Accumulated Depreciation	(34,245,224)	(33,491,781)	(753,443)
Total Property, Plant and Equipment	78,885,514	79,638,958	(753,443)
rotar roporty, riant and Equipment	70,000,011	70,000,000	(100,110)
Capital Assets			
Intangible Assets	16,997,155	16,997,155	_
Other Capital Assets, Net	228,659,209	228,659,209	_
Construction in Progress	12,290,576	11,672,653	617,923
Total Capital Assets	257,946,940	257,329,017	617,923
Total Assets	363,693,589	363,256,795	436,794
Liabilities			
Current Liabilities			
Accounts Payable	_	_	
Salary, Wages, and Benefits Payable	490,352	493,444	(3,092)
Accrued Expenses Payable	4,249,943	4,015,882	234,061
Deferred Revenues	131,808	155,265	(23,457)
Interest Payable	-	504,958	(504,958)
Total Current Liabilities	4,872,103	5,169,550	(297,446)
Total Gallent Elabilities	4,012,100	0,100,000	(207,440)
Non-Current Liabilities			
Rail Easement Payable	1,500,000	1,500,000	-
Retainage Payable	1,495,977	1,500,092	(4,115)
Bonds Payable	33,475,000	33,475,000	-
Total Non-Current Liabilities	36,470,977	36,475,092	(4,115)
Total Liabilities	41,343,080	41,644,642	(301,561)
Net Assets			
Invested in Capital Assets	304,221,470	304,221,470	
Unrestricted Retained Earnings	17,968,477	17,968,477	
Change in Net Assets	160,561	(577,794)	738,356
Total Equity	322,350,509	321,612,153	738,356
Total Liabilities and Equity	363,693,589	363,256,795	436,794
. ,	,		-111

# Capital Projects Fund - DCTA Budget vs. Actual As of March 31, 2015 (Cash Basis)

	Original		March 2015 Expenses		\$ Under/(Over)	% of Budget
	Budget	Revised Budget	Booked	Life To Date	\$ Under (Over)  Budget	2015 Close)
TS						
d Assets						
60 · Construction Work in Progress						
1 · G&A Capital Projects					1574.5	
Total 10401 · Cloud Hybrid Backup Solution	35,000	35,000	8		35,000	09
Total 10601 · COGNOS Report Application	200,000	200,000	-	-	200,000	0,
Total 10602 · Comprehensive Service Analysis	567,414	567,414	€.	1,171	566,243	0
Total 10603 · Legal Support	226,753	226,753	43	10,618	216,136	5
Total 1 · G&A Capital Projects	1,029,167	1,029,167	43	11,789	1,017,379	1
			In House			
5 · Bus Capital Projects	53,483	53,483			53,483	
Total 50203 · Passenger Amenities (2015)	8,142,667	11,720,717	46	11 262 250		0 97
Total 50301 : Bus O&M Facility Total 50303 · DDTC	8,142,667 373,282	373,282	4,864	11,362,350 18,483	358,367 354,799	97
Total 50406 · Where's My Ride	940,485	940,485	4,004	797,586	142,899	85
Total 50502 · Fleet Replacement	1,968,500	3,411,592	-	2,982,327	429,265	87
Total 50504 · Fleet Replacement (2014)	877,998	877,998	_	762,385	115,613	87
Total 50505 · Fleet Replacement (2015)	395,000	395,000	-	62,000	333,000	16
Total 50506 · Bus Engines/Transmissions	150,000	150,000		16,659	133,341	1:
Total 50408 · Bus Radios	137,457	120,870	_	47,861	73,009	41
Total 50601 · Scheduling Software (Bus)	250,000	250,000		47,001	250,000	
Total 5 · Bus Capital Projects	13,288,872	18,293,427	4,910	16,049,650	2,243,777	88
C. Rall Construction						
6 · Rail Construction	569,000	733,104		649,943	83,161	0.0
Total 61401 · Fare Collection Systems Total 61406 · Positive Train Control	16,997,441	22,902,951	7,617	1,263,032	21,639,919	89
Total 61707 · Community Enhancements	752,708	752,708	35,747	726,764	25,944	9:
Total 61708 · Lewisville Bike Trail	3,099,856	3,099,856	216,900	900,277	2,199,579	2:
Total 61710 · HV Parking Expansion	250,000	320,000	210,500	319,378	622	10
Total 60701 · Passenger Information	56,214	96,821		61,411	35,410	6:
Total 61711 · Rail MOW	150,000	150,000	439	74,519	75,481	5
61712 · Rail Maintenance of Equipment (MOE)						
Total 61712 · Rail MOE	585,000	1,302,627	338,324	476,172	826,455	3
Total 61503 · Rail Single Car Operations	101,800	101,800	1,503	23,672	78,128	2:
Total 61504 · Re-Railing Equipment	121,000	121,000	-	48,400	72,600	40
Total 61505 · GTW Wheel Work	915,041	915,041	-	-	915,041	
Total 61209 Trinity Mills Crew Facility	250,000	250,000	2,089	2,455	247,545	
Total 61210 · Station Landscaping	75,000	485,000	-	-	485,000	(
Total 61407 · Shunt Enhancement	141,000	141,000	3	-	141,000	(
Total 61104 · Rail Drainage Improvement	250,000	250,000	10,352	63,460	186,540	25
Total Rail Construction Projects	24,314,060	31,621,908	612,970	4,609,484	27,012,424	15
al 1660 · Construction Work in Progress	38,632,099	50,944,502	617,923	20,670,922	30,273,580	41'



#### Board of Directors Memo

April 23, 2015

Subject: Sales Tax Report

#### **Background**

Sales tax represents the single largest source of revenue for DCTA at 42.1% for FY15 budget. The annual Sales Tax budget for FY 2015 is \$21,347,080. Because of its importance in funding of DCTA's ongoing operations, the Board adopted a Budget Contingency Plan that outlines the Agency's response when declines in sales tax hit a specific target. This month, receipts were unfavorable compared to budget. The April allocation is for sales generated in the month of February and represents revenue for the fifth month of FY 2015.

- Sales tax for sales generated at retail in the month of February and received in April was \$1.566.805.07.
- This represents a decrease of 1.13% or \$17,930 compared to budget for the month.
- Receipts are favorable 9.66% year-to-date compared to budget.
- Compared to the same month last year, sales tax receipts were \$288,594 or 22.58% more than budgeted.
- Member city collections for the month compared to prior year are as follows:
  - o City of Lewisville up 48.59%
  - City of Denton down 4.49%
  - Highland Village down 4.49%

#### Need

Provides the Board of Directors a monthly status on Sales Tax collections.

#### Recommendation

For information only. No action required.

**Final Review:** 

Anna Mosqueda,

CFO

## Denton County Transportation Authority (DCTA) Sales Tax Report Budget to Actual and Previous Year Comparison

Sales							CY Actual to					CY Actual to
Generated in	Received in	2014-2015		2014-2015 Year		Variance Actual	CY Budget %	100	2013-2014		Variance Actual	PY Actual %
Month of:	Month of:	Year Budget		Actual	3590	to Budget	Variance		Year Actual		to Prior Year	Variance
										10		
October	December	\$ 1,713,193	1	\$ 1,945,700		\$ 232,507	13.57%		\$ 1,646,959	1	\$ 298,741	18.14%
November	January	\$ 1,504,176		\$ 1,765,520	26	\$ 261,344	17.37%		\$ 1,582,022		\$ 183,498	11.60%
December	February	\$ 2,226,453		\$ 2,433,456		\$ 207,003	9.30%		\$ 2,173,929		\$ 259,526	11.94%
January	March	\$ 1,592,189		\$ 1,742,381		\$ 150,192	9.43%	TO	\$ 1,570,510		\$ 171,871	10.94%
February	April	\$ 1,584,735		\$ 1,566,805		\$ (17,930)	-1.13%		\$ 1,278,211		\$ 288,594	22.58%
March	May	\$ 1,891,517							\$ 1,957,442			
April	June	\$ 1,683,191						8	\$ 1,777,141			
May	July	\$ 1,740,055				·			\$ 1,756,564			
June	August	\$ 1,932,685							\$ 2,008,175			
July	September	\$ 1,688,016							\$ 1,719,163			
August	October	\$ 1,793,480							\$ 1,838,588			
September	November	\$ 1,997,389							\$ 2,058,382			
					1							
YTD Total		\$ 21,347,079		\$ 9,453,862	2	\$ 833,116	9.66%		\$ 21,367,086		\$ 1,202,231	14.57%

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department April 9, 2015

## Denton County Transportation Authority (DCTA) Member Cities Sales Tax Report Month Allocation is Received from Comptroller Previous Year Comparison

		City of Le	wisville		
Sales Generated in Month of:	Received in Month of:	2013-2014 Year Actual	2014-2015 Year Actual	Variance Actual to Prior Year	CY Actual to PY Actual % Variance
October	December	\$ 2,412,800	\$ 2,532,839	\$ 120,038	4.98%
November	January	\$ 2,283,269	\$ 2,404,460	\$ 121,191	5.31%
December	February	\$ 3,094,980	\$ 3,407,084	\$ 312,104	10.08%
January	March	\$ 2,250,821	\$ 2,479,995	\$ 229,174	10.18%
February	April	\$ 1,476,738	\$ 2,194,340	\$ 717,603	48.59%
March	May	\$ 2,828,191			
April	June	\$ 2,569,274			
May	July	\$ 2,570,909			
June	August	\$ 2,797,425			
July	September	\$ 2,472,024			
August	October	\$ 2,546,174			
September	November	\$ 2,872,745			
YTD Total		\$ 30,175,351	\$ 13,018,718	\$ 1,500,110	13.02%

REE AT LE			17	(	ity of Highl	ar	nd V	illage		y Tr	100		
Sales	I								B	V	'ariance	1	CY Actual to
Generated in	ı	Received in		2	013-2014		20	014-2015		A	ctual to	1	PY Actual
Month of:		Month of:		Y	ear Actual		Ye	ar Actual		Pı	rior Year		Variance
October	9	December		\$	242,975		\$	268,275		\$	25,299		10.41%
November		January		\$	271,909		\$	283,432		\$	11,523		4.24%
December		February		\$	415,312		\$	441,441		\$	26,130		6.29%
January		March		\$	240,189		\$	249,723		\$	9,534		3.97%
February		April		\$	231,225		\$	220,832		\$	(10,393)		-4.49%
March		May		\$	323,839							ì	
April		June		\$	269,705								
May_		July		\$	288,253								
June		August		\$	356,088								
July		September		\$	271,361				9				
August		October		\$	261,084								
September		November		\$	342,547	8							
						R							
YTD Total				\$	3,514,486		\$ :	1,463,703		\$_	62,094		4.43%

				City of	f C	Denton				
Sales Generated in Month of:		Received in Month of:		2013-2014 Year Actual	The same of the sa	2014-2015 Year Actual		Variance Actual to Prior Year		CY Actual to PY Actual Variance
October		December		\$ 1,858,283		\$ 2,345,573		\$ 487,290		26.22%
November		January		\$ 1,802,476		\$ 2,197,657		\$ 395,181		21.92%
December		February	100	\$ 2,657,999	Ĩ	\$ 3,020,338		\$ 362,339		13.63%
January		March		\$ 1,877,525		\$ 2,109,216		\$ 231,691		12.34%
February		April		\$ 1,940,004		\$ 1,852,968		\$ (87,036)		-4.49%
March		May		\$ 2,488,428						
April		June		\$ 2,077,345						
May		July		\$ 2,003,488			ß			
June		August		\$ 2,482,262					Ĩ	
July		September		\$ 1,922,509			Ì			
August		October		\$ 2,317,928						
September		November		\$ 2,634,728			Ü			
YTD Total	100			\$ 26,062,974		\$ 11,525,752		\$ 1,389,465		13.71%

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department April 9, 2015

## All Transit Agencies Monthly Sales and Use Tax Comparison Summary

Transit	Current Rate	Ne	et Payment This Period	Comparable Payment Prior Year	% Change	20°	15 Payments To Date	201	14 Payments To Date	% Change
Houston MTA	1.00%	\$	52,217,238.55	\$ 49,938,570.64	4.56%	\$	242,112,419.34	\$	226,182,315.50	7.04%
Dallas MTA	1.00%	\$	36,951,185.81	\$ 36,070,397.26	2.44%	\$	169,294,442.19	\$	157,546,703.26	7.46%
Austin MTA	1.00%	\$	14,782,044.18	\$ 14,088,706.20	4.92%	\$_	67,480,092.03	\$	62,997,374.45	7.12%
San Antonio MTA	0.50%	\$	10,157,861.37	\$ 9,231,185.16	10.04%	\$	45,342,706.21	\$	41,907,129.72	8.20%
San Antonio ATD	0.25%	\$	4,423,225.90	\$ 4,174,092.68	5.97%	\$	20,118,978.73	\$	19,131,149.83	5.16%
Fort Worth MTA	0.50%	\$	4,578,791.06	\$ 4,461,777.42	2.62%	\$	20,798,567.57	\$	20,108,546.01	3.43%
El Paso CTD	0.50%	\$	3,045,255.07	\$ 2,942,792.22	3.48%	\$	13,537,153.97	\$	13,091,427.86	3.40%
Corpus Christi MTA	0.50%	\$	2,572,098.46	\$ 2,569,257.44	0.11%	\$	11,600,025.87	\$	11,173,000.91	3.82%
Denton CTA	0.50%	\$	1,566,805.07	\$ 1,278,211.29	22.58%	\$	7,508,162.09	\$	6,604,672.45	13.68%
Laredo CTD	0.25%	\$	592,913.98	\$ 565,807.14	4.79%	\$	2,734,709.67	\$	2,614,181.09	4.61%
TOTALS		\$	130,887,419.45	\$ 125,320,797.45	4.44%	\$	600,527,257.67	\$	561,356,501.08	6.98%

Sources: Texas Comptroller of Public Accounts and DCTA Finance Department Prepared By: Denton County Transportation Authority Finance Department April 9, 2015



### **Investment Portfolio Summary**

### **Denton County Transportation Authority**



For the Quarter Ended
March 31, 2015

Prepared by FirstSouthwest Asset Management



#### **Table of Contents / Market Recap**

#### **Report Name**

Certification Page

**Executive Summary** 

Benchmark Comparison

**Detail of Security Holdings** 

Change in Value

Earned Income

**Investment Transactions** 

Amortization and Accretion

Projected Fixed Income Cash Flows

#### **MARKET RECAP:**

Early March brought another strong employment report as the economy added +295k new jobs during February, the 12th straight month job growth has topped +200k and the best run since a 19-month string back in 1995. The unemployment rate dipped to 5.5%, the lowest since May 2008. The one negative from the report was wages, as average hourly earnings managed just a +0.1% increase, following a surprisingly robust +0.5% gain in January that may have been bolstered by statutorily mandated minimum wage increases in several large states. Just like in February, the strong employment report sent bond yields higher as investors priced in better odds of a June rate hike from the Fed. But as was the case last month, other data was more mixed and in some cases down right weak. As the month wore on, the odds of a June rate hike shrank. The ISM manufacturing survey slipped from 53.5 to 52.9, the lowest level in over a year with the declines driven by slower growth in orders, particularly export orders, production, employment and prices paid. Retail sales have failed to reflect the expected boost from falling gas prices, declining -0.6% in February following -0.8% and -0.9% drops in the previous two months. Savings at the pump are being saved, not spent. Inflation remains subdued with the producer price index falling -0.5% in February and now negative year-over-year at -0.6%. Consumer prices fared slightly better, rising +0.2% for February with headline CPI unchanged for the year. Excluding food and energy, core-CPI is up +1.7% over the last 12 months. Core PCE, the Fed's preferred inflation measure, is up just +1.4% year-over-year, well below the 2% target. Home sales were mixed as existing home sales fell short of forecasts but did climb +1.2% to a 4.88 million unit annual rate. New homes surprised to the upside with a +7.8% jump to 539k annual units. Both overall durable goods orders and core capital goods orders fell by -1.4% in February. Core capital goods orders have now dropped in each of the last six months.

Putting it all together, the seemingly strong employment reports of the last several months have not been corroborated by the balance of data, raising doubts about the economy's health as collapsing oil prices and a strong dollar appear to be having a deleterious effect. The Fed seems to have taken notice. Although they did remove the "patient" language from their official statement at the March FOMC meeting, an action that had been viewed as a precursor to rate hikes, the overall tone of the statement was dovish and did not suggest a June hike was imminent. Further, member's actually lowered their forward looking projections for the fed funds rate. So after climbing as high as 0.72% early in the month, the two-year Treasury note closed the month yielding 0.56%, while the 10-year stood at 1.92%.



## For the Quarter Ended March 31, 2015

This report is prepared for the **Denton County Transportation Authority** (the "Entity") in accordance with Chapter 2256 of the Texas Public Funds Investment Act ("PFIA"). Section 2256.023(a) of the PFIA states that: "Not less than quarterly, the investment officer shall prepare and submit to the governing body of the entity a written report of the investment transactions for all funds covered by this chapter for the preceding reporting period." This report is signed by the Entity's investment officers and includes the disclosures required in the PFIA. To the extent possible, market prices have been obtained from independent pricing sources.

The investment portfolio complied with the PFIA and the Entity's approved Investment Policy and Strategy throughout the period. All investment transactions made in the portfolio during this period were made on behalf of the Entity and were made in full compliance with the PFIA and the approved Investment Policy.

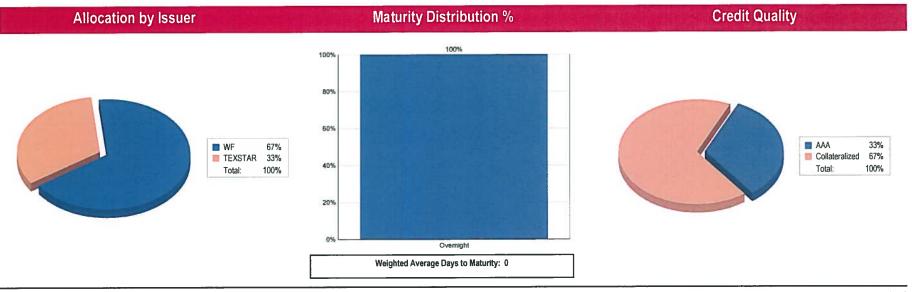
Officer Names and Titles:

### **Denton County Transportation Authority**

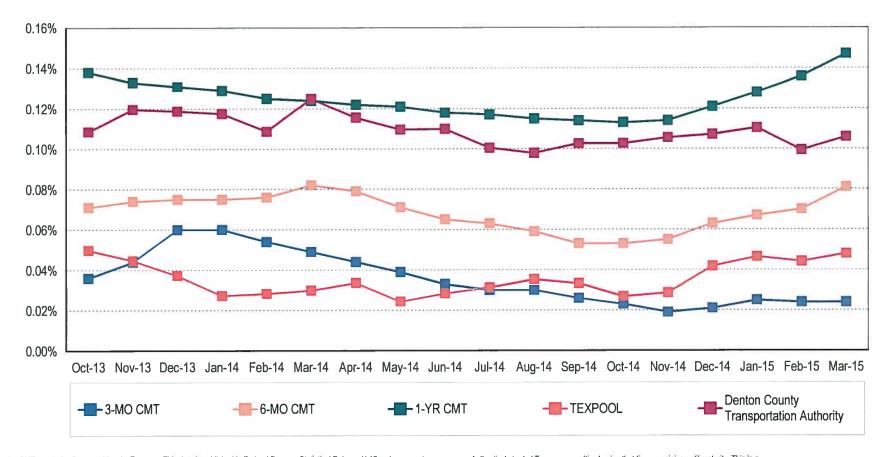
**Executive Summary** 

As of 03/31/15

#### **Allocation by Security Type Account Summary** Ending Values as of 03/31/15 Beginning Values as of 12/31/14 20,416,440.45 Par Value 18,269,398.10 20,416,440.45 Market Value 18,269,398.10 20,416,440.45 **Book Value** 18,269,398.10 BANK DEP 65% Unrealized Gain / Loss 0.00 0.00 III LGIP 33% 100.00% 100.00% Market Value % **■** MMF 2% Total: 100% Weighted Avg. YTW 0.107% 0.106% Weighted Avg. YTM 0.107% 0.106%







Note 1: CMT stands for Constant Maturity Treasury. This data is published in Federal Reserve Statistical Release H.15 and represents an average of all actively traded Treasury securities having that time remaining until maturity. This is a standard industry benchmark for Treasury securities. The CMT benchmarks are moving averages. The 3-month CMT is the daily average for the previous 3 months, the 6-month CMT is the daily average for the previous 6 months, and the 1-year and 2-year CMTs are the daily averages for the previous 12-months.

Note 2: Benchmark data for TexPool is the monthly average yield.

 Print Date:
 4/13/2015
 Print Time:
 4:45 pm
 Page 1 of 1

 Page 5 of 11



# Denton County Transportation Authority Detail of Security Holdings As of 03/31/2015

CUSIP	Settle Date	Sec. Type	Sec. Description	CPN	Mty Date	Next Call	Call Type	Par Value	Purch Price	Orig Cost	Book Value	Mkt Price	Market Value	Days to Mty	Days to Call	YTM	YTW
2011 Bond Fun	ıd																
WF-MANA		BANK DEP	Wells Fargo Managed Rate					3,345,022.14	100.000	3,345,022.14	3,345,022.14	100,000	3,345,022.14	1		0.210	0.210
Total for 2011	Bond Fun	d	- College					3,345,022.14	100.000	3,345,022.14	3,345,022.14	100.000	3,345,022.14	1		0.210	0.210
Bond Fund		Real States															
TEXSTAR		LGIP	TexSTAR					755,444.59	100,000	755,444.59	755,444.59	100.000	755,444.59	1		0.060	0.060
otal for Bond	Fund			-				755,444.59	100.000	755,444.59	755,444.59	100.000	755,444.59	1		0.060	0.060
Operating Fund	d																
VF-MANA		BANK DEP	Wells Fargo Managed Rate					474,961.35	100.000	474,961.35	474,961.35	100.000	474,961.35	1		0.210	0.210
WF-SWEEP		MMF	Wells Fargo Sweep					408,409.71	100.000	408,409.71	408,409.71	100,000	408,409.71	1		0.010	0.010
Total for Opera	ating Fund	-0.00,0						883,371.06	100.000	883,371.06	883,371.06	100.000	883,371.06	1		0.118	0.118
Reserve Fund			P. C. C.														
WF-PREM		BANK DEP	Wells Fargo Premium Rate					9,461,004.31	100.000	9,461,004.31	9,461,004.31	100,000	9,461,004.31	1		0.100	0.100
Total for Reser	rve Fund		*512		ä			9,461,004:31	100.000	9,461,004.31	9,461,004.31	100.000	9,461,004.31	1		0.100	0.100
RTRFI Funding																	
WF-MANA		BANK DEP	Wells Fargo Managed Rate					27,489.56	100,000	27,489.56	27,489.56	100,000	27,489.56	1		0.210	0.210
Total for RTRF	I Funding		8				****	27,489.56	100.000	27,489.56	27,489.56	100.000	27,489.56	1		0.210	0.210
Sales Tax Fund	i																
TEXSTAR		LGIP	TexSTAR					5,944,108.79	100,000	5,944,108.79	5,944,108.79	100.000	5,944,108.79	1		0.060	0.060
Total for Sales	Tax Fund	1						5,944,108.79	100,000	5,944,108.79	5,944,108.79	100,000	5,944,108.79	1		0.060	0.060

Print Date: 4/13/2015

Print Time: 4:46 pm

Page 1 of 2



## Denton County Transportation Authority

Detail of Security Holdings
As of 03/31/2015

CUSIP	Settle Date	Sec. Type	Sec. Description	CPN	Mty Date	Next Call	Call Type	Par Value	Purch Price	Orig Cost	Book Value	Mkt Price	Market Value	Days to Mty	Days to Call	YTM	ΥΤW
							12 M	HEAV.		v							
Total for Den	nton County	Transportation	Authority					20,416,440.45	100.000	20,416,440.45	20,416,440.45	100.000	20,416,440.45	1		0.106	0.106



## Denton County Transportation Authority Change in Value

From 12/31/2014 to 03/31/2015

CUSIP	Security Type	Security Description	12/31/14 Book Value	Cost of Purchases	Maturities / Calls / Sales	Amortization / Accretion	Realized Gain/(Loss)	03/31/15 Book Value	12/31/14 Market Value	03/31/15 Market Value	Change in Mkt Value
011 Bond Fu	nd					-		100			
VF-MANA	BANK DEP	Wells Fargo Managed Rate	3,343,261.48	1,760.66	0.00	0.00	0.00	3,345,022.14	3,343,261.48	3,345,022.14	1,760.66
otal for 2011	Bond Fund		3,343,261.48	1,760.66	0.00	0.00	0.00	3,345,022.14	3,343,261.48	3,345,022.14	1,760.66
Bond Fund											
EXSTAR	LGIP	TexSTAR	682,489.26	680,106.41	(607,151.08)	0.00	0.00	755,444.59	682,489.26	755,444.59	72,955.33
otal for Bon	d Fund	116	682,489.26	680,106.41	(607,151.08)	0.00	0.00	755,444.59	682,489.26	755,444.59	72,955.33
Operating Fur	d										
VF-MANA	BANK DEP	Wells Fargo Managed Rate	474,711.35	250.00	0.00	0.00	0.00	474,961.35	474,711.35	474,961.35	250.00
VF-SWEEP	MMF	Wells Fargo Sweep	299,251.23	276,655.54	(167,497.06)	0.00	0.00	408,409.71	299,251.23	408,409.71	109,158.48
otal for Ope	rating Fund		773,962.58	276,905.54	(167,497.06)	0.00	0.00	883,371.06	773,962.58	883,371.06	109,408.48
Reserve Fund											
VF-PREM	BANK DEP	Wells Fargo Premium Rate	9,458,656.21	2,348.10	0.00	0.00	0.00	9,461,004.31	9,458,656.21	9,461,004.31	2,348.10
otal for Res	erve Fund		9,458,656.21	2,348.10	0.00	0.00	0.00	9,461,004.31	9,458,656.21	9,461,004.31	2,348.10
RTRFI Fundin	9										
VF-MANA	BANK DEP	Wells Fargo Managed Rate	49,525.34	5.85	(22,041,63)	0.00	0.00	27,489.56	49,525.34	27,489.56	(22,035.78
otal for RTR	FI Funding		49,525.34	5.85	(22,041.63)	0.00	0.00	27,489.56	49,525.34	27,489.56	(22,035.78
RTRFI Interes											
EXSTAR	LGIP	TexSTAR	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
otal for RTR	FI Interest		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Print Date: 4/13/2015

Print Time: 4:46 pm



## Denton County Transportation Authority Change in Value

From 12/31/2014 to 03/31/2015

CUSIP	Security Type	Security Description	12/31/14 Book Value	Cost of Purchases	Maturities / Calls / Sales	Amortization / Accretion	Realized Gain/(Loss)	03/31/15 Book Value	12/31/14 Market Value	03/31/15 Market Value	Change in Mkt Value
Sales Tax Fun	d										
TEXSTAR	LGIP	TexSTAR	3,961,503.23	2,409,903.79	(427,298.23)	0.00	0.00	5,944,108.79	3,961,503.23	5,944,108.79	1,982,605.56
Total for Sale	s Tax Fund		3,961,503.23	2,409,903.79	(427,298.23)	0.00	0.00	5,944,108.79	3,961,503.23	5,944,108.79	1,982,605.56
Total for Dent	on County Transpo	rtation Authority	18,269,398.10	3,371,030.35	(1,223,988.00)	0.00	0.00	20,416,440.45	18,269,398.10	20,416,440.45	2,147,042.35



### **Denton County Transportation Authority**

#### **Earned Income**

From 12/31/2014 to 03/31/2015

CUSIP	Security Type	Security Description	Beg. Accrued	Interest Earned	Interest Rec'd / Sold / Matured	Interest Purchased	Ending Accrued	Disc Accr / Prem Amort	Net Income
2011 Bond Fu	nd								
WF-MANA	BANK DEP	Wells Fargo Managed Rate	0.00	1,760.66	1,760.66	0.00	0.00	0.00	1,760.66
Total for 2011	Bond Fund		0.00	1,760.66	1,760.66	0.00	0.00	0.00	1,760.66
Bond Fund									
TEXSTAR	LGIP	TexSTAR	0.00	155.33	155.33	0.00	0.00	0.00	155,33
Total for Bon	d Fund		0.00	155.33	155.33	0.00	0.00	0.00	155.33
Operating Fur	nd								
WF-MANA WF-SWEEP	BANK DEP MMF	Wells Fargo Managed Rate Wells Fargo Sweep	0.00 0.00	250,00 14,81	250.00 14.81	0.00 0.00	0.00 0.00	0.00 0.00	250.00 14.81
Total for Ope	rating Fund		0.00	264.81	264.81	0.00	0.00	0.00	264.81
Reserve Fund									
WF-PREM	BANK DEP	Wells Fargo Premium Rate	0.00	2,348,10	2,348.10	0.00	0.00	0.00	2,348.10
Total for Rese	erve Fund		0.00	2,348.10	2,348.10	0.00	0.00	0.00	2,348.10
RTRFI Fundin	g								
WF-MANA	BANK DEP	Wells Fargo Managed Rate	0.00	22.29	22.29	0.00	0.00	0.00	22.29
Total for RTR	FI Funding		0.00	22.29	22.29	0.00	0.00	0.00	22.29
RTRFi Interest									
Total for RTR	FI Interest		0.00	0.00	0.00	0.00	0.00	0.00	0.00

Print Date: 4/13/2015

Print Time; 4:47 pm



### **Denton County Transportation Authority**

#### **Earned Income**

From 12/31/2014 to 03/31/2015

CUSIP Security 1	Type Security Description	Beg. Accrued	Interest Earned	Interest Rec'd / Sold / Matured	Interest Purchased	Ending Accrued	Disc Accr / Prem Amort	Net Income
Sales Tax Fund								
TEXSTAR LGIP	TexSTAR	0.00	773.54	773.54	0.00	0.00	0.00	773.54
Total for Sales Tax Fund		0.00	773.54	773.54	0.00	0.00	0.00	773.54
Total for Denton County T	ransportation Authority	0.00	5,324.73	5,324.73	0.00	0.00	0.00	5,324.73



#### **Board of Directors Memo**

April 23, 2015

**Subject: Quarterly Grants Report** 

#### **Grant Activities This Period**

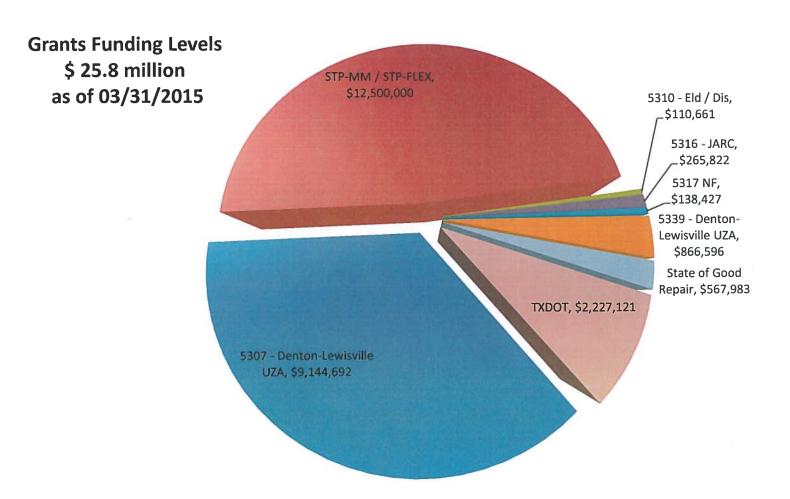
DCTA currently has 18 active grants that provide reimbursements for the following projects: Bus Operations & Maintenance Facility, Where's My Ride, Fleet replacement, bus radios, route signage, Bike and Pedestrian trails, and Positive Train Control. Other on-going grant-reimbursed activities include: operating assistance for bus services, ADA paratransit services and preventative maintenance for rail and bus operations. This quarter, the award process for five grant applications was completed. These new grants will provide federal assistance for the following projects: Transit Capital Accessibility projects, Bus Service Analysis/Review, and Routematch software enhancement.

Funding levels for active grants funding types are illustrated below.

1 Close out Grant

**18** Active Grants

2 Obligated Funding



Program	(Prior Quarter)  1st Quarter  Balance	2 <sup>nd</sup> Quarter Balance	Grant Activity
Denton-Lewisville UZA (5307)	\$10,186,257	\$9,144,692	Fleet Replacement, Bus Shelters, Bus Radios, Positive Train Control-Design, Signage, Preventative Maintenance.
STP-MM / STP-FLEX	\$12,500,000	\$12,500,000	Positive Train Control Implementation
Elderly Persons and Persons with Disabilities (5310)	\$110,661	\$110,661	Transit Capital Accessibility (lighting and ramps)
Job Access, Reverse Commute (JA/RC) (5316)	\$380,631	\$265,822	Where's My Ride, Vanpool, Route Planning Study H-V
New Freedom (5317)	\$265,684	\$138,427	Where's My Ride, Lewisville Work Connection
Bus and Bus Facilities (5339)	\$866,596	\$866,596	Fleet Replacement .
State of Good Repair (5309)	\$567,983	\$567,983	Construction of the Bus Operating & Maintenance facility
TXDOT (FHWA)	\$3,329,474	\$2,227,121	A-train rail trail
Total	\$28,207,286	\$25,821,302	

#### **Obligated Funding**

DCTA's regional Vanpool Program FY 16 funding request was approved by the Regional Transportation Council at its April 9, 2015 meeting. Total award: \$262,000 (\$131,000 federal/\$131,000 local match). This will secure vanpool operating assistance through FY 2016.

The 2015 Annual Program of Projects (POP) is currently in public comment period. The funding estimate provided by North Central Texas Council of Government is: \$430,000 (Bus and Bus Facilities-5339) and \$4.9 million (Denton-Lewisville UZA-5307).

#### **Upcoming Grant Applications**

Staff continues to actively monitor grant opportunities and will continue to focus on identifying funding for the advancement of DCTA projects and implementation of the long-range service plan. DCTA staff is currently preparing a grant application for the following Call for Projects:

#### • Texas Department of Transportation (TxDOT)

Program: Transportation Alternative Program (TAP) DCTA Project: Completion of A-Train Rail Trail

Request Amount: \$2,648,740 (80% of \$3,310,926 total project cost)

Due Date: May 4, 2015

Staff is also evaluating projects that may be viable for submission for funding from the U.S. **Department of Transportation (DOT)** Transportation Investment Generating Economic Recovery (TIGER) which was recently announced. Staff is working with its transportation planning consultant, HDR to determine which projects might best meet the required TIGER guidelines. Timeframe for submittal is:

Pre-Application deadline: May 4, 2015
Final application deadline: June 5, 2015

#### **Triennial Review Update**

All public transit agencies are required to receive a triennial review by the Federal Transportation Administration (FTA) every three years to maintain their eligibility to receive federal transit funds. The Triennial Review provides FTA with an opportunity to verify reported data, test grantee records, inspect facilities and construction sites and serves as a management tool to examine grantee's performance and adherence to current FTA requirements and policies. This quarter staff received comments from FTA Reviewers outlining the requested documentations and schedule for the site visit.

#### **Compliance Activities**

Title VI ProgramDBE Program

• Triennial Review

Submitted 4/4/2014, Awaiting FTA approval Submitted 5/6/2014, Awaiting FTA approval Site Visit May 21-22, 2015

#### Recommendation

This is for information only. No Board action is required

Submitted by: Shanna O'Gilvie, Program Manger

Final Review: Anna Mosqueda, CFO



#### **Board of Directors Memo**

April 23, 2015

Subject: WS 2 (a)vi Procurement Status Report

#### Marketing and Communications Agency

A procurement is being developed is seeking a creative/interactive agency to assist with brand research and creation, creative development, multi-media buying strategy and execution, interactive capabilities, comprehensive reporting techniques, and stellar account management. Staff anticipates award at the May meeting.

#### **Temporary Staffing**

Staff is developing a procurement for a pool of firms to provide temporary staffing for the administrative offices. The procurement will be available in May for proposals. It is anticipated a recommendation for award will be presented on the June agenda for approval.

#### **Automotive Batteries**

A procurement will be released in May for the purchase of batteries to be used in the preventative maintenance of the fleet vehicles. It is anticipated a recommendation for award will be presented at the June meeting.

#### Construction Services, Miscellaneous Items

The procurement will be for a miscellaneous construction contract for the installation of shelters, bus stop signs, concrete pads for shelters, and solar lighting. The services will be on an as needed basis. It is anticipated a recommendation for award will be on the June agenda for approval.

#### DBE Goal for Fiscal Years 2016, 2017, 2018

DCTA is required to set a DBE goal for the next three fiscal years based on the anticipated projects and estimated dollars of grant funds to be received during this three year period. The process requires agencies to post the proposed goal and accept public comments for a period of 45 days prior to the approval and adoption of the goal by the Board of Directors and submission to FTA. The goal is due to FTA by August 1<sup>st</sup>. Public notices will be published beginning June 1 through July 15. 2015. An agenda item and adoption of a resolution will be submitted for approval at July meeting.

Submitted by:

Athena Forrester, Procurement Manager

Final Review:

Anna Mosqueda, CFO



### **Board of Directors Memo**

April 23, 2015

Subject: Marketing & Communications Update

Category	Initiative	Important Dates	
Brand Planning	Brand Standards Manual	Planning Phase	
	Open Source Data (Website)	Planning Phase	
	Sub-Logo Creative	Development Phase	
	RFP for Video Production	Development Phase	
	RFP for New Creative/Advertising Firm	Out for Bid	
Marketing	Mean Green Game Day Campaign	Planning Phase	
Campaigns	University Marketing Campaign	Development Phase	
	Summer Sales/Summer Youth Pass Campaign	Development Phase	
	Where's My Ride Travel Alerts	Beta Testing in Process	
Collateral	EnRoute News May/June Issue	Development Phase	
Development	Summer Youth Pass Brochure	Development Phase	
	Campus Connections Brochure	Development Phase	
Public/Media	Media Relations/Crisis Communications Procedures	Planning Phase	
Relations	Travel Alerts Messaging Templates	Planning Phase	
	Dallas Business Journal "Outstanding Directors" Award Nomination	Planning Phase	
	Comprehensive Service Analysis Contract Press Release	Development Phase	
	Photo and Film Guidelines	Development Phase	
	APTA Stand Up 4 Transportation Participation	Executed	
	Valentine's Day #BeMine Campaign Case Study	Executed and Secured Coverage	
	RFP for PR Monitoring Software	Board Approval Requested – 4.23.1	
	PR Calendar of Activities	Ongoing	
Social Media	Social Video Development	Development Phase	
	APTA Stand Up 4 Transportation Participation	Executed	
	Executive Social Media Plan (Jim Cline Posts)	Ongoing	
	Editorial Calendar Execution	Ongoing	
Internal	Monthly Messaging Map	Ongoing	
Communications	Monthly Staff Meeting Presentation	Ongoing	
Community	AVID Field Trip	Planning Phase	
Relations	Denton Juneteenth Sponsorship	Development Phase	
	Lewisville Chamber Women in Business Expo Presentation	Development Phase	
	Member City Involvement	Ongoing	
Events	Community Enhancements Celebration (Denton Rail Trail)	Planning Phase	
	Lewisville Western Days Festival	Planning Phase	
	Denton Arts & Jazz Festival	Development Phase	
	Mayor's Mile	Executed	
Public Involvement	Public Meeting Standard Operating Procedures	Development Phase	
	Public Meeting Video	Currently Live	
	Passenger Satisfaction Survey (April 2015)	Executed – Will Report in May	
	Public Meetings – 4.11.15 and 4.13.15	Executed – Will Report in May	
	April Citizen's Advisory Team Meetings	Executed	
Regional Initiatives	Go Pass 2.0	Planning Phase	
	NCTCOG Casual Carpool Application	Ongoing	
	NCTCOG Air North Texas	Ongoing	
	NCTCOG MyRideNCT	Ongoing	

MARKETING & COMMU	NICATIONS METRICS						
Activity	Metric	Annual Goal	Monthly	YTD			
Brand Impressions							
Community Brand	Confirmed Impressions	300,000	0 – Will see increase	47,145			
Impressions*			starting in April 2015				
Media Buy	Online/Confirmed	500,000	7,139	237,201			
Impressions**	Impressions						
	Print/Confirmed	100,000	79,024	260,224			
	Impressions						
Media Relations							
Press Coverage	Articles About DCTA	450 Placements	21	180			
Ad Value^	Articles About DCTA	\$255,000	\$31,077	\$216,405			
Publicity Value^^	Articles About DCTA	\$460,000	\$10,359	\$402,807			
Headline Highlights	Writing Passion Drives Journalism Major Up Professional Ladder						
	DCTA Hosts Selfie Photo Contest						
	DCTA to Release Passenge						
Major Media Outlets	Monster.com (national), D	enton Record-Chronicle, St	tar Local Media, Mass Tran	sit Magazine			
	(national)						
Social Media							
Facebook Likes	Total Likes	6,500	-45 – Due to FB	5,160			
			removal of inactive				
			business pages				
Twitter Followers	Total Followers	3,500	88	2,943			
DCTA Blog	Confirmed Impressions	1,900	273	1,136			
	Top Referring Sites	Google, Facebook, Twit	tter				
Website Results							
Website Impressions	Pageviews	1.4M	121,861	721,359			
Top 5 Referring Sites	Twitter, DART, UNT, Faceb	ook (mobile), City of Dento	on				
Go Pass							
New Downloads	Total Count	160,000	15,142	97,471			
Tickets Sold	Total Count	16,000	2,421	12,038			

<b>CUSTOMER SERVICE</b>						
Activity	Metric	Annual Goal	Monthly	YTD		
Provide Excellent	Calls Answered	>95%	98%	98%		
Customer Service	Abandoned Calls	<5%	2%	2%		
Where's My Ride	Total Hits***	100,000	61,755	110,927		
	SMS (Texts)	10,000	3,564	6,588		
	Calls	2,000	860	1,769		
Go Request	Avg. Days/Closeout	<3.5	3.46	3.24		
	Total Entries/10K	>3	1.31	1.21		
	Complaints/10K	<5	1.80	2.01		
	Types of Submittals	Complaint – 33; Compliment – 2; Problem – 2; Question – 9; Suggestion – 2				

#### #BeMine Campaign Overview



Overview - Campaign was developed to increase Saturday ridership. The department strategically tapped into an existing holiday to leverage press coverage and create relevant content.

Campaign Goals - Drive brand awareness, encourage ridership, engage with passengers, and enhance existing social media network.

Promotional Efforts – DCTA website, community partners, social media, and proactive media outreach.

#### **Highlighted Coverage -**

#### SHARE THE LOVE



Spend \$25 or more at these participating locations & earn \*\$5 in Downtown Denton Bucks thru Feb. 28th!

Come enjoy one of the most vibrant Downtowns in America. When you spend \$25 dollars or more in our local boutiques, restaurants and bars, you will receive Downtown Such ackes "equiv participating locations. The shops on our Downtown Square are some of the best in the world, but even better when you visit two, better yet make wait another second to begin shopping, dining and saving today.

Need a ride? Gatch the A-train and do some shopping. This Valentine's Day, DCTA is showing some love to passengers and offering a free ride on the A-train and Connect buses all day long to those who say "Be Mine to rail conductors and bus operators.







#### The Hallas Morning News dallasnews.com

Lewisville - Flower Mound

**Denton County Transportation** Authority offering free rides for Valentine's Day



#### DENTON RECORD-CHRONICLE

In recognition of Valentine's Day on Saturday, the Denton County Transportation Authority is running a promotion in which passengers can ride the agency's A-train and Connect Bus service free all day when they say "Be Mine" to rail and bus operators

The promotion does not apply to DCTA's Connect RSVP, Access, campus shuttles and

In addition, passengers who plan to transfer from DCTA to Dallas Area Rapid Transit will need to have regional and/or DART fare for that portion of their trip.

## DentonRC.com

#### Briefly in Denton and the area



In recognition of Valentine's Day on Saturday, the Denton County Transportation Authority is having a special promotion in which passengers can ride the agency's A-train and Connect Bus service free all day long when they say "Be Mine" to rail and bus operators

This promotion does not apply to DCTA's Connect RSVP, Access, campus

In addition, passengers who plan to transfer from DCTA to Dallas Area Rapid Transit will need to have regional and/or DART fare for that portion of their trip.



#### DCTA Offers FREE Ride on Valentine's Day

POSTED BY MY DALLAS MOMMY ON THURSDAY, FEBRUARY 12TH, 2015 AT 12:30 PM



This Valentine's Day, DCTA is showing some love to their passengers and offering a free ride on our A-train and Connect buses all day long to those who say "Be Mine" to our rail conductors and bus operators. Now that you know, ditch your car and let them be your chauffeur for this special day!

\*This promotion does not apply to our Connect

RSVP, Access, campus shuttles and vanpool service. In addition, passengers who plan to transfer from DCTA to Dallas Area Rapid Transit (DART) will need to have regional and/or DART fare for that portion of

DCharks, Fargin eGuide!

#### Campaign Results -

- A-train ridership increased 34 percent over last fiscal year's average Saturday ridership
- Connect Bus system increased 14 percent over last fiscal year's average Saturday ridership
- More than 590,000 media placement impressions
- Estimated publicity value of \$8,604 for a campaign that had zero operational cost
- Facebook Impressions 70,559; Twitter Impressions 10,397; Transit Talk Blog Impressions 109

#### **Proposed Public Relations Software Capabilities Overview**

The Cision public relations software will allow the marketing and communications department to expand the existing media relations program by increasing proactive media relations coverage, accurately measuring coverage results, and providing in-depth media statistics and analysis. This software solution will allow DCTA to increase overall brand coverage while creating efficiencies for staff.

#### The software will allow DCTA to:

- Monitor traditional and non-traditional media placements (i.e. print, online, broadcast, social media, industry-specific, etc.)
- Identify key media contacts and influencers for proactive media placements
- Provide comprehensive media placement analysis
- Offers in-depth reporting capabilities
- Creates brand-specific press release templates and monitored delivery

#### **National News Coverage Overview**

#### Executive Profile / Monster.com / March 13, 2015



#### Writing Passion Drives Journalism Major Up Professional Ladder

Denton County Transportation Authority announces Nicole Recker as New Vice President of Marketing and Communications.

Robert Fucci | March 13, 2015





has been celebrated every March since 1987.

Nicole Recker knew a long time ago her passion for writing would lead her on a path to professional accomplishments.

After earning her journalism degree from Texas A&M University, she wanted her wordsmith talents to better local communities, so she began a career in marketing and pubic relations

In January, her experience took a large step forward as she was named the Denton County Transportation Authority (DCTA) vice president of marketing and communications in Texas

'I was excited (to get this position)," she said. "I can't help but feel it's bit of personal victory. I've worked hard to achieve certain goals, and climbing the professional ladder was one of those goals. I'm excited for this new start, it's the next step in my career. I want to make changes in the organization and the community.'

In this position. Recker, who also doubles as a fitness instructor, will plan, direct manage and oversee DCTA's marketing, communications, public relations

and customer services activities. She will also serve as agency spokeswoman.

Recker previously served as the senior marketing manager for Greyhound Lines Inc., in which she managed all new brand development, brand management, program execution, digital and print campaign development and implementation, digital marketing initiatives, guerrilla marketing, and event planning.

During her tenure at Greyhound, Recker developed strategic marketing plans, business plans and budgets for Greyhound (United States and Canada), Greyhound Express (United States and Canada), Greyhound Connect, Greyhound Lucky Streak, Greyhound Package Express (United States and Canada), BoltBus and YO! Bus. She also managed and formed relationships with creative agencies, operations partners, vendors, and other business entities

#BeMine Campaign / Metro Magazine / April 7, 2015



#### #BeMine Campaign / PR Week / April 10, 2015







#### Footnote.

^Ad Value (AVEs) – Ad values are calculated based upon what a professional media buyer would pay for that amount of exposure for a particular media outlet. Most AVEs are based on the advertising rates for print outlets and in many cases advertising rates do not exist for online stories and even some broadcast placements.

^Publicity Value – Publicity values are calculated generalizations based on the average cost per impression. Tracking publicity rates provides consistent and rational publicity values for print, online and broadcast/radio hits, regardless of availability or validity of a published ad rate. NOTE: Current PR monitoring software just started reporting publicity value January 2015.

\*Community Brand Impressions –This is the total number of individuals impacted through events, fairs and sponsorships. This total is a mixture in-person and branding impressions (i.e. those who saw our logo on event signage, etc.).

\*\*Media Buy Impressions – This is the number of individuals who see DCTA online advertisements. They may not click through the ad, but they were served the ad.

\*\*\*Where's My Ride "hits" track all visits to the site. Total hits reported are not unique visitors.

Approved by:

Nicole M. Recker, Vice President of Marketing & Communications



#### **Board of Directors Memo**

April 23, 2015

Subject: Capital Projects Update

#### **GTW** Implementation

- Phase 1 of single car testing is complete.
- Track circuit modifications between North Lake and South Med have started. Due
  to the nature of the work, trains are required to blow the horn in quiet zones due to
  workers near the track. This has resulted in complaints from citizens that live near
  the tracks. The anticipated completion is June 2015.
- The plan is to have a pilot for continuous real time monitoring of shunt conditions monitoring by the end of June, 2015. If the pilot is successful we will procure the remaining hardware to implement real time reporting as soon as possible thereafter and single car operations can commence.

#### Lewisville Hike/Bike Trail

 The contractor is nearing completion of the sidewalk on Valley Ridge, and has begun installing the thermoplastic bike lane markings on College Street. Project completion is anticipated in June.

#### **Positive Train Control (PTC)**

• DCTA has submitted a draft exclusionary waiver request to the local FRA regional office. We continue to explore all available options.

#### **Station Landscaping**

 A comprehensive grounds maintenance scope of service has been developed for upkeep of DCTA rail stations, the Bus O&M facility and the DDTC. Solicitation is underway. Bids due April 22<sup>nd</sup>.

#### Rail OMF Drainage

• Engineering and site plans are complete, we are waiting on revised pricing from Hillwood's contractor. Based on cost estimates, staff recommends increasing the project budget \$250,000.00 for a total project budget not to exceed \$250,000.

#### Station Enhancement (Trinity Mills Station)

- Engineering is in progress.
- DCTA has allocated a total of \$250,000 for this project which includes engineering and design fees.
- The engineer has submitted schematic design for DART approval.
- We are awaiting a DART signature on the City of Carrollton Planning and Zoning application for review at the April meeting.

Final Review:

Raymond Suarez, COO



#### **Board of Directors Memo**

April 23, 2015

**Subject: Transit Operations Report** 

#### System On-Time Performance

• FY 2015 YTD, "On Time Performance" (OTP) for the A-train was 99.02%

• FY 2015 YTD "On Time Performance" (OTP) for Connect service was 94.31%.

#### RIDERSHIP PERFORMANCE

#### Year to date change in ridership by service type

Service	% Change FY 2014 to FY 2015	Color Indicator	Notation No.
All Bus & Rail	4.08%	maleutor	1
Rail	2.17%		
All Bus	5.28%		1
Connect	0.34%	9 50 507	
UNT	7.11%		2
NCTC	19.86%		3
Access	8.62%		4
Connect RSVP	-34.72%		5

- 1. YTD ridership is up over last year primarly due to UNT ridership growth.
- 2. UNT ridership continues to increase to levels prior to August 2012 when ridership began declining for a 24 month period.
- 3. NCTC overall growth from October to March of FY 2015 is likely attributed to expansion of NCTC service in September 2014.
- 4. Access service continues to grow and is likely due to an increase in ADA qualified people.
- 5. Connect RSVP continues to decline which is likely due to additional parking available at HV/LL station, and the inability to make same day reservations. Staff is planning new service options for the August, 2015 service change.

Color Key

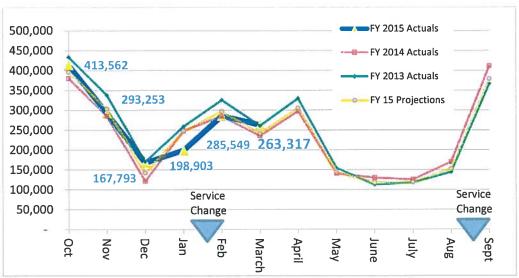
Green indicates positive performance

Yellow indicates service that will be monitored by staff

indicates poor performance and needs further research



Rail and All Bus: Total Boardings



Note: Statistics include A-train, Connect, UNT, NCTC, Access, Connect RSVP, and special movement services.

#### Rail and All Bus: Total Boardings

• YTD ridership continues to trend upward.

#### 500,000 FY 2015 Actuals 450,000 FY 2014 Actuals 400,000 FY 2013 Actuals 350,000 49,233 FY 15 Projections 300,000 213,150 250,000 49.798 200,000 241,694 150,000 157,356 128,316 100,000 Service Service 50,000 Change Change April May OCT. Nov Dec July

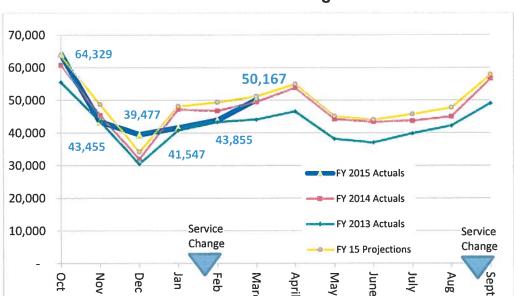
All Bus: Total Boardings

Note: Statistics include Connect, UNT, NCTC, Access, Connect RSVP, and special movement services.

#### All Bus: Total Boardings

Growth in UNT ridership is the primary driver of total bus growth.





Rail: Total Boardings

## Rail: Total Boardings

- YTD Mid-day ridership has grown 100% in southbound and 7% in northbound boardings despite inclement weather and less operating days.
- Data shows both an increase in AM peak and a significant increase in mid-day boardings.
  In contrast, PM peak ridership is declining. YTD, PM peak southbound has decreased by
  3% while northbound has declined by 15% compared to FY 2014. This data may indicate a
  shift in travel patterns where southbound mid-day trips are replacing PM peak southbound
  travel.

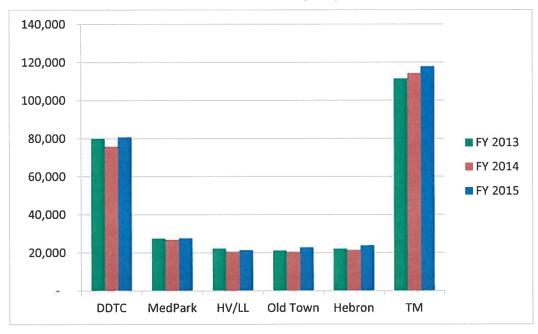


Rail: Saturday Average Boardings

#### Rail: Saturday Average Boardings

 YTD, average Saturday boardings is comparable to the same period last year in spite of the DART CBD rail replacement in Q1 that affected the Green Line service availability on weekends.

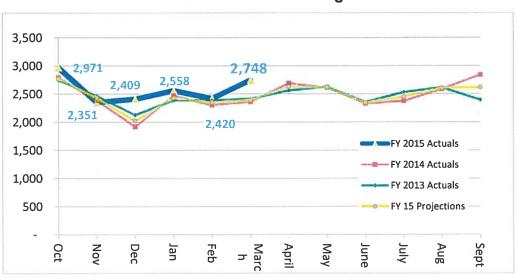




Rail: Annual Boardings by Station

Rail: Annual Boardings by Station (total for the months of October through March)

• YTD total boardings are increasing compared to previous years.



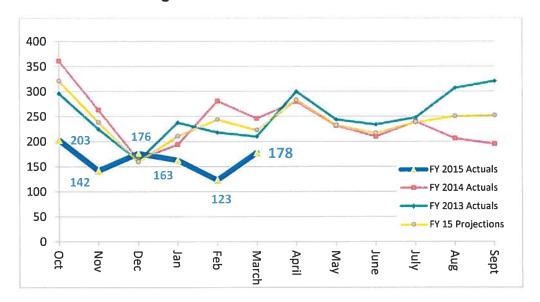
**Access: Total Boardings** 

Access: Total Boardings

 YTD boardings continue to increase higher than projected due to more people becoming eligible for this service.



## **Connect RSVP: Total Boardings**



## Connect RSVP: Total Boardings

• Connect RSVP continues to decline which is likely due to additional parking available at HV/LL station, and the inability to make same day reservations.

#### SAFETY/SECURITY

- DCTA Rail Operations Injury-Free Workdays: 1,058
- DCTA Bus Operations Injury-Free Workdays: 63
- On March 4, a vehicle was stuck on the track at Eagle Point Road. This resulted in three late trains. This intersection will be improved within the next two years as part of the 35E construction project. DCTA staff are evaluating options to enhance safety at this crossing until the reconstruction is complete

#### MAINTENANCE

- **Right of Way:** Routine daily inspections are being performed by the contractor.
- Signal/Communications: There were no signal issues in March.
- Stations: DCTA contract operations (HTSI) continues to perform weekly safety inspections, which have not identified any major issues, and any minor aesthetic issues have been resolved (i.e. landscape maintenance, etc.).
- Rail Mechanical: DCTA contract operations (HTSI) reported no mechanical issues in March.

Final Review:

Raymond Suarez, COO



April 23, 2015

**Subject: Strategic Planning & Development Update** 

#### **PRIORITY PROJECTS**

#### **Transit Planning Contract Services**

- Staff received board approval to enter into a contract with HDR and Nelson-Nygaard on March 26, 2015
- Contracts final week of March 30, 2015
- Kick-off meetings scheduled

#### Regional Express Corridor Preliminary Planning

- Staff has received support from NCTCOG and DCTA Board of Directors to move forward with the continued development of the Regional Express Corridors
- Staff has received positive feedback from community members at the April Public Meetings
- The Regional Express Corridor Service Preliminary Plan is being shared with partners and potential partners through a series of meetings with member and non-member cities as well as potential private sector partners

#### FM407 Highland Village Service (Phase I)

- Partnering with NCTCOG on fleet acquisition for service operation
- Delayed fleet acquisition is causing a delay in service execution
- Performing market analysis on the FM407 corridor
- · Including feasibility study for Innovative On-Demand/Flex Service to address the first/last mile connection
- Sought feedback during DCTA Community Public Meetings
- · Meeting with stakeholders to obtain additional feedback for consideration during service development

#### On-Demand/Flex Innovative Service

- · Address the first/last mile connection
- Innovative technology including mobile ride-request apps, real-time vehicle information, and electronic payment options
- Dynamic and responsive (pick-up within 15 minutes of request)

#### **Downtown Denton Parking**

- Working with city staff to develop potential parking shortage solutions
- It is the goal of staff to develop solutions which will also address downtown aesthetics, noise mitigation and enhance safety measures

#### Additional Projects

- TWU Comprehensive Master Plan
- UNT Parking & Transportation Master Plan
- Update DCTA's Long Range Service Plan
- Coordinate DCTA's rail expansion vision into NCTCOG 2040 Plan
- Seeking New Funding Mechanisms

### **OUTREACH EFFORTS**

## **Outreach Efforts & Activities**

3/8-3/11 3/10 3/17 3/18 3/20	APTA Legislative Conference Federal Legislative Visits City of Lewisville Hebron/121 Plan Review State Legislative Senate Testimony Transit Coalition of North Texas Presentation
3/24	Lewisville Chamber Monthly Partnership Luncheon
3/27	TxDOT 2015 Highway Safety Improvement Program
3/27	NCTCOG Surface Transportation Technical Committee
3/31	Downtown Denton Parking Discussion
4/1	NCTCOG Regional Trails/Bikeway Planning Meeting
4/7	Northwest Metroport Chamber Luncheon (Canyon Falls Developer)
4/8	TWU Comprehensive Master Planning Committee Kick Off
4/9	Bill Walker Memorial Golf Classic
4/10	Transit Discussion with Grandscape Development & The Colony Staff
4/11	DCTA Open House Public Meetings (Denton & Lewisville)
4/13	Downtown Denton Parking Discussion
4/13	DCTA Open House Public Meetings (Highland Village)
4/14	Denton Mobility Committee Presentation
4/14	DCTA Executive Committee
4/15	35W Coalition Quarterly Meeting
4/15	HDR Kick-Off Meeting
4/16	TIGER Grant Virtual Summit
4/16	FTA Capital Investment Grant Program Webinar
4/16	DCTA Program Services Committee
4/21	Highland Village Presentation
4/22	EB-5 Investor Program Webinar
4/22	Rail-Volution Kick-Off
4/23	TIGER Grant Benefit Cost Analysis Webinar

# **Upcoming Outreach Efforts & Activities**

4/24	Land Conservation Grants Workshop
4/24	NCTCOG Surface Transportation Technical Committee
4/27	UNT Parking & Transportation Master Plan Committee
4/28	Corridors of Opportunity: Frisco's \$5 Billion Mile
4/28	TIGER Grant Webinar
4/28	<b>UNT Parking &amp; Transportation Master Plan Partner Interviews</b>
4/30	Planning Updates & Discussion with The T
5/3 - 5/6	APTA Bus & Paratransit Conference (Fort Worth)
5/6 - 5/7	NTI Training Title VI & Public Transportation

Submitted by: Windurgel Submitted by: Kristina Brevard, VP, Strategic Planning & Development



1955 Lakeway Dr., # 260 Lewisville, Texas 75057

Denton County Transportation Authority
Board of Directors
Work Session and Board Meeting Minutes

#### **Work Session Minutes**

The Board of Directors of the Denton County Transportation Authority convened with Chairman Charles Emery presiding at 1:32 p.m. March 26, 2015 at 1955 Lakeway Dr., # 260 Lewisville, Texas 75057. A quorum was present.

#### **Attendance**

Small Cities Skip Kalb

Large Cities

Charles Emery, Lewisville, Chairman Paul Pomeroy, Highland Village, Vice-Chair Richard Huckaby, Denton, Secretary (arrived 2:26 p.m.)

Carter Wilson, Frisco (arrived 1:35 p.m.)

Allen Harris, The Colony

Daniel Peugh, Corinth (arrived 1:38 p.m.)

**Denton County at Large** 

Dave Kovatch, Treasurer (arrived 2:56 p.m.)

**Denton County Unincorporated** 

George A. Campbell

Don Hartman (arrived 1:37 p.m.)

**Board Members Absent** 

Jim Robertson, Flower Mound Doug Peach, Little Elm **DCTA Staff** 

James C. Cline, Jr., P.E.

Anna Mosqueda, CFO / Sr. VP Finance Kristina Brevard, VP Strategic Planning &

Development

Nicole Recker, VP Marketing & Communications

Jeff Bennett, Director of Transit Operations Marisa Perry, Accounting Manager Athena Forrester, Purchasing Manager Chrissy Nguyen, Senior Accountant Anne MacCracken, Senior Transit Planner

Legal Counsel

Joe Gorfida, General Counsel

Chairman Charles Emery called the meeting to order and announced the presence of a quorum.

- 1. Routine Briefing Items
  - a. Financial Reports Anna Mosqueda presented financial information
    - i. Financial Statements
    - ii. Capital Projects Report
    - iii. Sales Tax Report
    - iv. Procurement Report
  - b. Communications and Marketing Nicole Recker reported on these items
    - i. Marketing and Communications Initiatives

- ii. Marketing and Communications Metrics
- iii. Customer Service Metrics
- iv. Passenger Satisfaction Survey Update
- v. Public Meeting Update
- c. Capital Projects Update Jim Cline presented information on the following topics
  - i. GTW Integration
  - ii. Lewisville Bike Trail
  - iii. Positive Train Control (PTC)
  - iv. Station Improvements
  - v. Rail Facility Drainage
- d. Transit Operations Jim Cline provided an update
  - i. Rail Operations
  - ii. Bus Operations
- e. Strategic Planning / Development Kristina Brevard provided an update
  - i. Priority Projects Update
  - ii. Outreach Efforts
- 2. Items for Discussion
  - a. Legislative Update
- 3. Discussion of Regular Board Meeting Agenda Items (March 26, 2015) no discussion
- 4. Convene Executive Session none
  - a. As Authorized by Section 551.071(2) of the Texas Government Code, the Work Session or the Regular Board Meeting may be Convened into Closed Executive Session for the Purpose of Seeking Confidential Legal Advice from the General Counsel on any Agenda Item Listed Herein.
  - b. As authorized by Texas Government Code section 551.071 consultation with General Counsel regarding pending litigation Cause No 2011-30066-211; URS Corporation v. Denton County Transportation Authority; 211th District Court, Denton County, Texas.
  - c. As authorized by Texas Government Code Section 551.072 Deliberation regarding Real Property: Discuss acquisition, sale or lease of real property related to long-range service plan within the cities of Denton, Lewisville, or Highland Village.
- 5. Reconvene Open Session n/a
  - a. Reconvene and Take Necessary Action on Items Discussed during Executive Session.
- 6. Discussion of Future Agenda Items
  - a. Board Member Requests none

<Break> 3:07 p.m.



#### 1955 Lakeway Dr., # 260 Lewisville, Texas 75057

Denton County Transportation Authority Board of Directors Work Session and Board Meeting Minutes

## **Board Meeting Minutes**

The Board of Directors of the Denton County Transportation Authority convened with Chairman Charles Emery presiding at 3:20 p.m. March 26, 2015 at 1955 Lakeway Dr., # 260 Lewisville, Texas 75057. A quorum was present.

#### **Attendance**

Small Cities

Skip Kalb

**Large Cities** 

Charles Emery, Lewisville, Chairman Paul Pomeroy, Highland Village, Vice-Chair

Richard Huckaby, Denton, Secretary

Carter Wilson, Frisco Allen Harris, The Colony

Daniel Peugh, Corinth

**Denton County at Large**Dave Kovatch, Treasurer

**Denton County Unincorporated**George A. Campbell

Don Hartman

Board Members Absent Jim Robertson, Flower Mound Doug Peach, Little Elm **DCTA Staff** 

James C. Cline, Jr., P.E.

Anna Mosqueda, CFO / Sr. VP Finance Kristina Brevard, VP Strategic Planning &

Development

Nicole Recker, VP Marketing & Communications

Shanna O'Gilvie, Program Manager HR &

Grants

Athena Forrester, Purchasing Manager

**Legal Counsel** 

Joe Gorfida, General Counsel

CALL TO ORDER – Chairman Charles Emery called the meeting to order and announced the presence of a quorum of the Board.

PLEDGE OF ALLEGIANCE TO US AND TEXAS FLAGS - Richard Huckaby

INVOCATION - Charles Emery

WELCOME AND INTRODUCTION OF VISITORS – Recognition of DCTA Staff Service Awards – Jim Cline 5 years.

- 1. CONSENT AGENDA
  - a. Approval of Minutes Board Retreat February 26, 2015

- b. Acceptance of Financial Reports
- c. Authorize the President to Execute Annual Renewal of TML Intergovernmental Risk Pool Insurance (TML-IRP) Coverage
- d. Approval of Resolution 15-02 Supporting DCTA Response to Transportation Alternatives Program Call for Projects
- -Motion to approve Consent Agenda Items 1a-d made by Richard Huckaby. 2<sup>nd</sup> by Allen Harris. Motion carried unanimously.

#### 2. REGULAR AGENDA

- a. Discussion/Approval of Operating and Capital Project Budget Amendment for Passenger Information
- -Motion to approve Operating and Capital Project Budget Amendment for Passenger Information made by Skip Kalb. 2<sup>nd</sup> by Dave Kovatch. Motion carried unanimously.
- b. Discussion/Approval to Approve Award and Authorize the President to execute contracts for Transit and Transportation Planning Services -Motion to Approve Award and Authorize the President to execute contracts for Transit and Transportation Planning Services made by Skip Kalb. 2nd by Carter Wilson. Motion carried unanimously.
- c. Discussion/Approval to Award for the Purchase of Fluids, Oils and Lubricants
- -Motion to Approve Award for the Purchase of Fluids, Oils and Lubricants made by Dave Kovatch. 2nd by Paul Pomeroy. Motion carried unanimously.
- d. Discussion/Approval of Resolution 15-03 Stating Position of DCTA on Legislation
- -Motion to Approve Resolution 15-03 Stating Position of DCTA on Legislation made by Richard Huckaby. 2nd by George Campbell. Motion carried. Skip Kalb abstained from the vote citing professional conflict.
- CHAIR REPORT Charles Emery gave an update Regional Transportation Issues
  - a. Discussion of Regional Transportation Issues
  - b. Discussion Legislative Issues
    - i. Regional
    - ii. State
    - iii. Federal
- 4. PRESIDENT'S REPORT Jim Cline reported
  - a. Budget Transfer
  - b. Regional Transportation Issues
- 5. REPORT ON ITEMS OF COMMUNITY INTEREST Jim Cline presented the opportunity for DCTA to support the Bill Walker Memorial Golf Tournament

supporting the Speedway Children's Charities. (This event is named for former DCTA Board Member Bill Walker)

- a. Pursuant to Texas Government Section 551.0415 the Board of Directors may report on following items: (1) expression of thanks, congratulations, or condolences; (2) information about holiday schedules; (3) recognition of individuals; (4) reminders about upcoming DCTA and Member City events; (5) information about community events; and (6) announcements involving imminent threat to public health and safety.
- 6. ADJOURN 3:45 p.m.

The minutes	of the	March 26, 2	2015	meeting	of the	Board of	of Directo	rs were	passed,	and
approved by	a vote	on this 23 <sup>rd</sup>	day	of April,	2015.					

	Charles Emery, Chairman	
ATTEST		



April 23, 2015

Subject: RM 1d Approve Award for Public Relations Software

#### **Background**

A request for proposals was released on March 9, 2015, on BidSync for the purchase of software to assist the Marketing and Communications Department with monitoring of the public relations objectives. Notices were provided to over 5,000 potential suppliers, thirty-six (36) suppliers viewed the documents.

On April 1, 2015, DCTA received two (2) proposals in response to our RFP:

- 1. Cision
- 2. Meltwater

Staff conducted a review and evaluation of the proposals and staff is recommending award of the contract to Cision. The term of the contract will be for three (3) years with the option to renew for two (2) additional one (1) year terms.

#### **Identified Need**

All work will be assigned on an annual basis, not to exceed a total of \$16,900 per year. Funds for FY '15 are currently identified in the FY '15 budget. All additional years will be budgeted within the fiscal year operating budget. The software support will enable the agency to create efficiencies, initiate existing lost opportunities, and build brand recognition through local, regional and national news coverage.

#### **Financial Impact**

Expenditures for each year of the contract will be \$16,900 and will be paid from the operating budget. The cost for the initial term of three (3) years will be \$50,700.

#### Recommendation

Staff recommends the Board approve the award to Cision and authorize the President to execute a contract.

Submitted by:

Athena Forrester, Purchasing Manager

Approval:

Nicole Recker, VP of Marketing and

Communications



April 23, 2015

Subject: 1g Rescind Award and Award a new contract for the Purchase of Fluids, Oils and Lubricants

#### **Background**

On March 26, 2015 Universal Lubricants was awarded item 01-05: Transmission Fluid as part of RFB 15-05 Fluids, Oils & Lubricants. It has been determined that Universal Lubricants product does not meet the required specifications set forth in the bid documents. Use of their transmission fluid would void the warranty in DCTA vehicles.

Western Marketing, Inc. was the lowest responsible bidder of transmission fluid. Staff is recommending rescinding the award of transmission fluid from Universal Lubricants and awarding to Western Marketing, Inc.

#### Rescind

Universal Lubricants, LLC Transmission Fluid \$16.00 gal

#### **Award**

Western Marketing, Inc. Transmission Fluid \$24.99 gal

#### **Identified Need**

Fluids will be ordered on an as needed basis to perform repairs and preventative maintenance on buses and other fleet vehicles.

#### **Financial Impact**

Expenditures for fluids are reimbursed by FTA funds at 80% from preventive maintenance grant funds. Anticipated annual expenses for transmission fluid are \$45,000. Fluids are replaced on an as needed basis.

#### Recommendation

Staff recommends the Board approve the rescinding of award to Universal Lubricants, LLC and awarding Western Marketing as shown above.

Submitted by:	Morresta
	Athena Forrester, Purchasing Manager
Approval:	
	Raymond Suarez, COO



April 23, 2015

Subject: Contract Award and Project Budget Amendment for Bus Acquisition

## **Background**

A request for proposals was released on November 10, 2014, on BidSync for the purchase of Heavy Duty Transit Buses. An initial order of four (4) buses will be issued upon award of the contract with the option to procure an additional thirty-one (31) buses over the next five years as fleet is needed in the replacement plan. Notices were provided to over 600 potential suppliers, forty-six (46) suppliers viewed the documents.

On February 18, 2015, DCTA received two (2) proposals in response to our RFP:

- 1. Gillig LLC
- 2. Creative Bus Sales

Staff conducted a review and evaluation of the proposals received and staff is recommending award to Gillig LLC.

#### **Identified Need**

Four (4) buses will be ordered upon award of the contract which will be used for new service and to replace existing fleet.

#### **Financial Impact**

The expenditures for the four buses will be \$1,566,844.00 and will be reimbursed at 85% from grant funds. A capital budget increase in the amount of \$694,122 will cover the additional project expense. As additional fleet is required staff will seek approval for expenditure of the funds.

#### Recommendation

Staff recommends the Board approve the budget adjustment and award of the contract to Gillig LLC and authorize the President to negotiate and execute a contract.

Submitted by:

Athena Førrester, Purchasing Manager

Approval:

Baymond Sugrez COO

# DENTON COUNTY TRANSPORTATION AUTHORITY (DCTA) BUDGET TRANSFER / REVISION REQUEST

				Number:	2015-10	-
Type:	Transfer Revision	x				
			Current Budget Amount	Budget Transfer Amount	Adjusted Budget Amount	-
Fleet Replacement						
50504 - Fleet Replacement {2014}			877,998	(115,613)	762,385	Transfer to 2015 Project (Close-Out)
50502 - Fleet Replacement {2011-2013}			3,411,592	(429,265)	2,982,327	Transfer to 2015 Project (Close-Out)
50505 - Fleet Replacement {2015}			395,000	1,239,000	1,634,000	Includes 4 Gillig type & 4 service vehicles
	Total		4,684,590	694,122	5,378,712	=
Additional Funding Sources. Federal Capital Grants @ 85%			595,229	740,971	1,336,200	

#### **Explanation:**

Operations need to purchase four additional buses in order to meet service requirements. This budget revision will allow the agency to close previous capital projects and move the savings to the 2015 Fleet project. The purchase of these additional four buses (\$393k/each) will be grant funded at 85%, leaving the agency responsible for covering the local match of 15% at \$235,800.

Date 4-15-15	Reviewed By	(Keyman Samp	ann
Date	President		



April 23, 2015

Subject: Budget Amendment for Rail Drainage Improvement Capital Project

## Background:

Multiple significant rain events identified the need to address drainage improvements adjacent to the DCTA rail line along Railroad Street between Business 121 and Bennett Street in Lewisville. DCTA staff engaged the services of HNTB Engineering to access and outline plan needed to correct the problem. Staff has also held several discussions with City of Lewisville and the U.S. Army Corps of Engineers to help determine best approach to insure long-term correction of the drainage issues. Discussions were held with the adjacent property owner who has agreed in principal to allow us to use their current contractor (Sinacola) to complete the work. The preliminary engineering estimate for the project was \$250,000, including engineering. DCTA received proposals from Sinacola and two other companies, all significantly in excess of the engineering estimate. Additional funding in the amount of \$250,000 is required to complete the project for a new total authorized not to exceed amount of \$500,000.

#### **Identified Need:**

This project is required to insure uninterrupted and safe train service.

## Financial Impact:

The capital budget increase of \$250k to the existing Rail Drainage project will be covered by rail fuel savings. There will be no impact to the bottom line.

#### Recommendation:

Staff requests the Board approve an increase in the Rail Drainage Improvements capital budget in the amount of \$250,000 for a new total authorized project budget of \$500,000.

Submitted by:

Raymond Suarez, COO

Final Review:

Anna Mosqueda, CFC

2015-12

Number:

# DENTON COUNTY TRANSPORTATION AUTHORITY (DCTA) BUDGET TRANSFER / REVISION REQUEST

Type:	Transfer ✓ Revision			
		Current Budget Amount	Budget Revision Amount	Adjusted Budget Amount
TO: 61104 - Rail Drainag	e Improvement	250,000	250,000	500,000
FROM: 620 - 50410 Fuel		1,438,069	(250,000)	1,188,069
	Total	1,688,069	-	1,688,069
Explanation:				
Sinacola and two oth \$250,000 is required	ineering estimate for the project wa ner companies, all significantly in exc I to complete the project for a new tot the increase. There will be no bottom	ess of the engineering esti al authorized not to excee	mate. Additional fundir	ng in the amount of
Date: 3.12.15		Requested By	Ann Boulden	
Date 4-15-1	5	Reviewed By	apul Sung	ζ
Date		President	e.	J